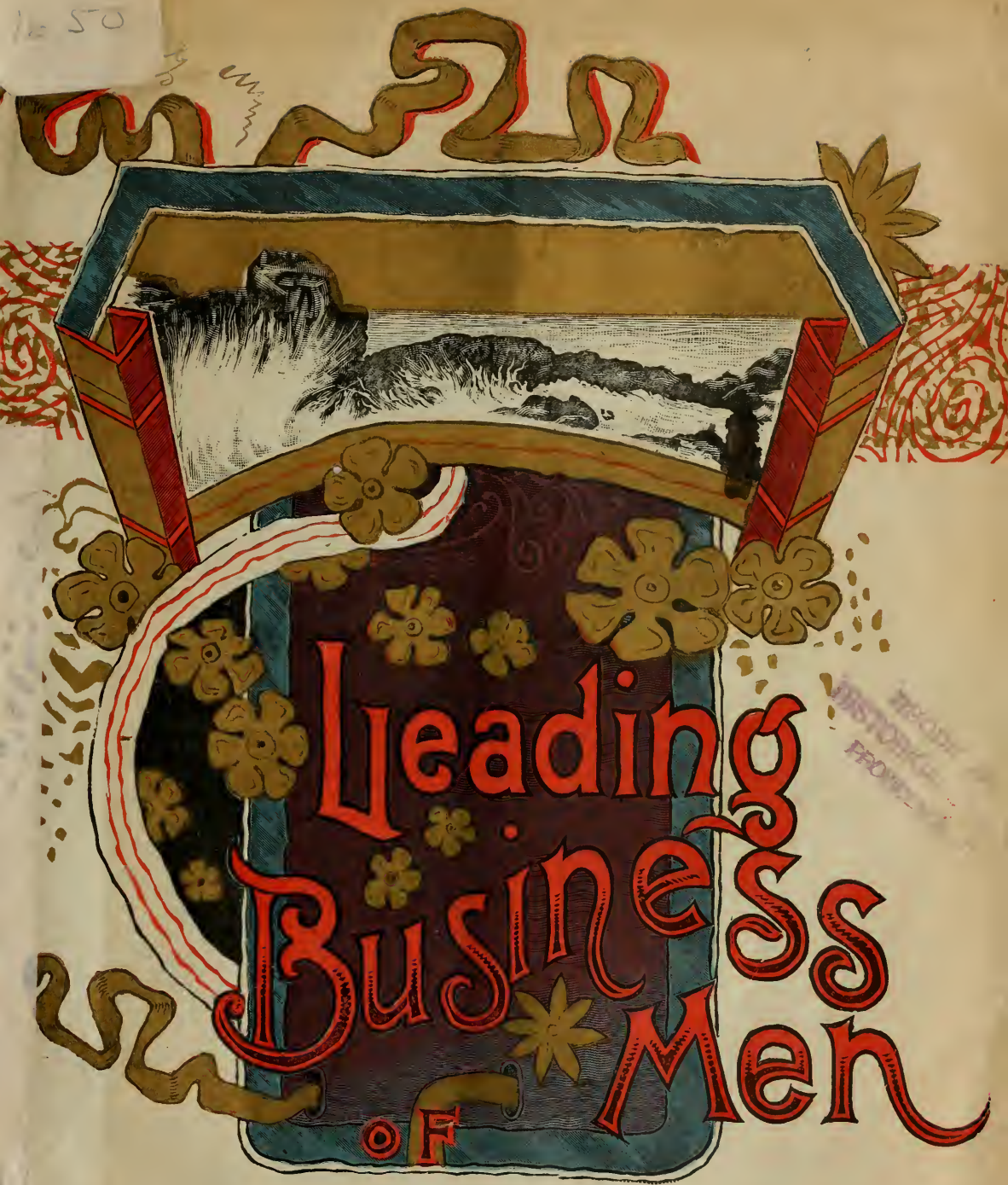
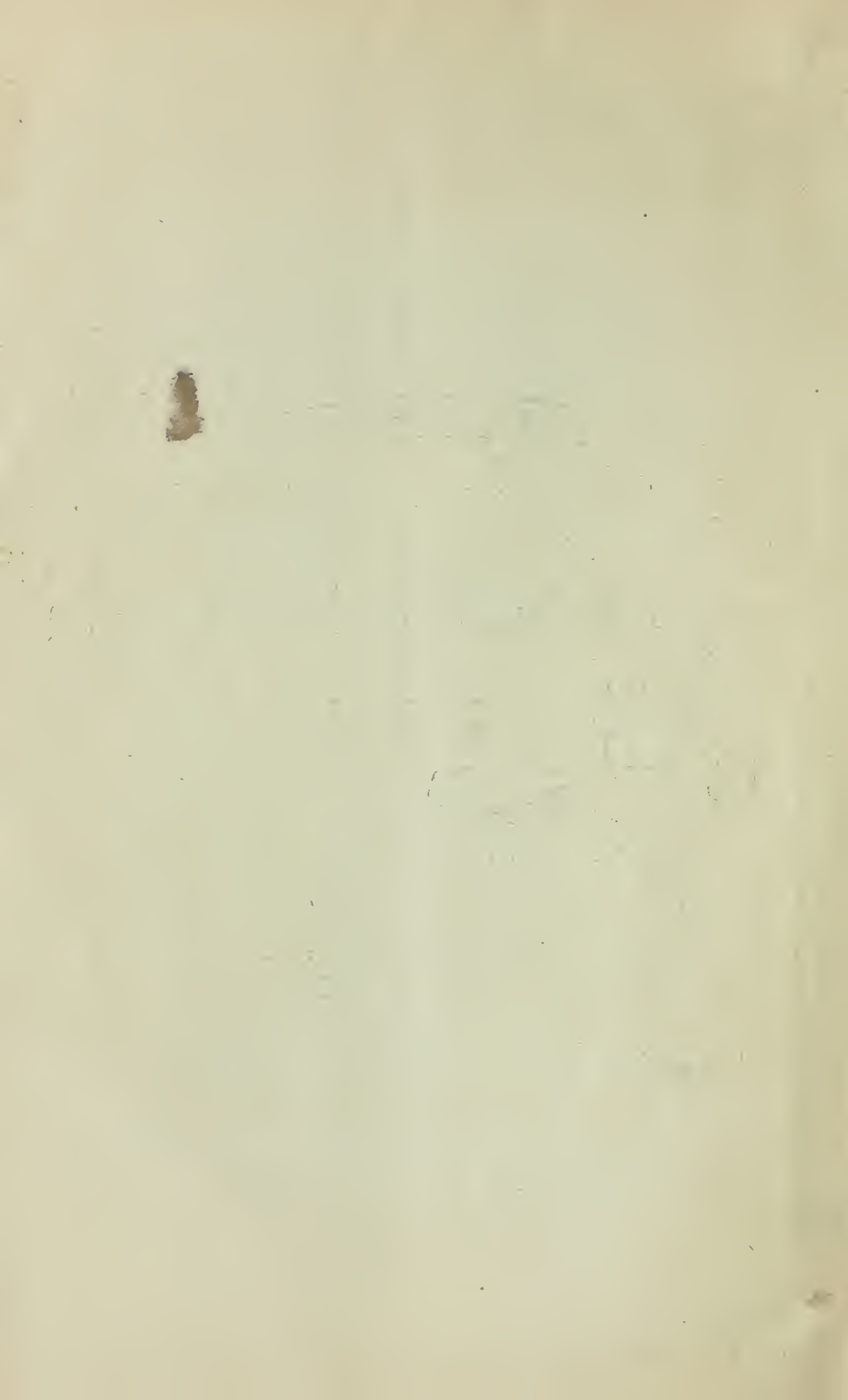


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OLD ORCHARD

AND VICINITY.



LEADING
BUSINESS MEN
OF
KENNEBUNKPORT, KENNEBUNK
AND
OLD ORCHARD BEACH,
WITH
AN HISTORICAL SKETCH OF EACH PLACE,
BY
WILLIAM HALE BECKFORD.

BOSTON:
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PREFACE

THE growth of American watering places since the war, has been one of the most striking features of our recent development. It can be truly said that the discovery of America would not have been complete without the discovery of its unsurpassed sea-side resorts. Among the most popular on this side the Atlantic, those herein represented are recognizedly prominent and celebrated. To give glimpses of their peculiar beauties and charms, of all that goes to make up the fascination and recreation of their life, is all that can be looked for in cold type. We trust that not a few to whom these resorts have hitherto been unknown may be led to fill out these partial pictures with the cheerful and golden colors of actual and delightful experience, assured that all who put them to the test will find that words can convey but a small idea of the pleasurable life here enjoyed. To the unnumbered multitudes who have come for many years and will still come to Kennebunkport, Kennebunk, and Old Orchard, it will not be difficult to read between the lines the enduring, untranslatable beauty which they possess, around which treasured memories cast a bright halo. If we shall have furnished material to help in the forming of a satisfactory summer vacation choice, and have given substantial form to the attractions of these favored spots, so that the old time visitor can recognize them, the work will have accomplished its purpose. It has been our aim to represent all sides of life at these resorts, the out-door, social and commercial, and convinced from our study and experience, that their popularity is well founded and destined to great increase in the coming time, we commend these results and evidence to all past, present and future visitors to Kennebunkport, Kennebunk, and Old Orchard Beach.

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THE unfailing interest with which foreigners are led to study and criticise the American people, is, perhaps, too seldom an inspiration to the study of ourselves. We are not as yet a peculiarly self-conscious people, and delighting in the bustling vigor and stirring changes of our hurried, youthful life, rarely stop to consider what it all means, or whither it is tending. In any intelligent study of our national life, its recreations and summer relaxation from its exhausting work, deserve and receive careful attention. The eagerness and delight with which so large a portion of our well-to-do people seek perennially the pleasure and recuperation afforded by seaside, mountain, lake and river, and all Mother Nature's loveliest retreats, are but the natural result of our conditions and life. Situated among unrivalled natural resources, rich and prosperous beyond all other nations, with a liberty which allows the widest scope ever known to individual tastes and capabilities, and with the gathered energies of a century of marvellous growth and progress, no wonder that the material side of our national life is marked by an almost feverish energy and untiring activity. It may reasonably be hoped that the assimilating forces of time and custom may moderate undue materialism, may transform an unreasoning pursuit of wealth into a calm and thoughtful use of privileges in character development; but at present there is much reason for rejoicing that at regular intervals the American people do apply the brakes to their impetuous life, that more or less respite is given to anxious toilings and hardly less exhausting luxurious habits, and we return once more for a season to the inspiring and renovating simplicity and strength of nature.

Of the Atlantic sea-shore watering places none have more peculiar and enduring charms than Kennebunkport. These partake more of the quiet unostentatious force

of nature herself than of the artificial glare and glitter that are sometimes strangely offered in her stead. So it is, that they do not always strike one most forcibly on first acquaintance but grow and deepen with each recurring year until one finds himself almost insensibly yet deliciously bound by the sweetest ties to this, as a favorite spot. One marked result of this fact is seen in the character of the summer residents of Kennebunkport, who are not of that transient, unstable sort who float about, that year to this place, this year to that, but are largely "old settlers," so to speak, who have been accustomed to come hither every summer since our people first took to summer resorting, and the most delightful spots for this purpose were first discovered. There are other resorts much larger and more frequented, so large and popular, indeed, that oftentimes their claims for affording anything like real rest or change from city life come seriously into question, but it can be safely said that there are few places along the coast or inland, where attractions not only so successfully withstand the tests of time, but

and where so many of upon it as one among pass a few weeks, but it as a *home*, beyond all claims or character, in

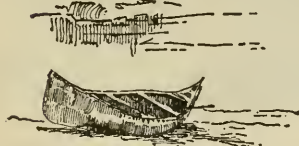
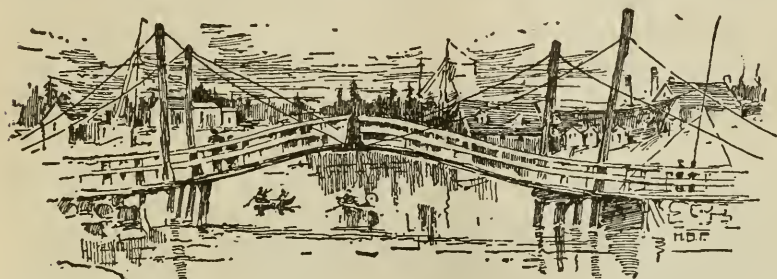
The growth of Kennebunkport into favor has been slow and altogether from the morbid, mushroom which has marked the more rapid descent of sorts. It owes its enduring fame and power to its remarkable combination of diverse and often separated advantages. To the attractions of an exceptionally beautiful stretch of sea-shore, with its cool invigorating air, its opportunities for bathing, fishing, yachting, and all the numberless pleasures that old Father Neptune has in store, are added the delights of a beautiful river where the dancing canoe and supple rod and reel are at home, and a lovely environment of hill and valley, quiet village and charming woodland scenery, where the buck-board on its constant trips is ever revealing new and delightful visions. To enter into a detailed description of the natural advantages of Kennebunkport would be a vain task indeed, yet these that readily suggest themselves, and they are many, are so enveloped with golden memories that it seems a pleasure to recount them. It would be difficult to imagine a more favorable situation for a summer resort than the "Cape," with the river running alongside, the setting of woodland and glade about it, and the beating of the majestic ocean always resounding at its door. The sea view from the bluff is considered by experienced and critical travellers as one of the most, if not the most sublime and impressive on the eastern shore of the United States. It is the delight of amateur artists, and of not a few talented ones, and is remembered by all who have seen it, especially in the marvellous beauty of moonlight, as an ineffably brilliant example of nature's handiwork. To every artistic sense its grand, majestic power appeals most impressively



so increase with them, its visitors do not look many pleasant places to unhesitatingly consider other places of similar this vicinity at least.

kennebunkport into favor been slow and altogether from the morbid, mushroom which has marked the more rapid descent of sorts. It owes its en-

The anthems of the sea, now in some minor key as, the soft west winds hovering gently above them, the waves purl delicately over the crags, again in some lofty symphony, as swelling to vast heights under the eastern blasts, they "break, break, break," against the stubborn, rocky cliffs with tremendous fury and force heard for miles inland, constitute one of the most treasured memories of a residence on the "Cape," and one that few forget. Its charms as one rests near the shore or glides quietly through the night-shades up the river, are not to be ignored, while to those who love nature in her sterner as well as her softer moods, this eternal music of the sea sometimes seems to suggest the original source of all human harmonic science and art.



• THE VILLAGE BRIDGE •

It is one of the frequent and least easily evaded charges against summer resorts that they cannot furnish both surf and quiet

beach bathing so as to satisfy all, but both requirements are admirably met at Kennebunkport. Those who delight in surf-bathing may have it as strong as they wish, while those who are not quite up to the dash and tumble of vigorous surf can find places

where they can train themselves up to it by easy graduations, or seek perfectly quiet and safe places on the river or inner shore. The salt-water fishing has a considerable number of assiduous admirers as also the fresh-water, fly and other kinds of fishing have. The former is first-class in every respect, and those who follow it up find ample reward in the shape of giant cod-fish and other heavy-weights. The fresh-water fishing, though not as good, is still on a par with the river fishing anywhere along the coast. It has been somewhat too closely pushed in the past, but enough still remains [to repay the time of those who delight in this form of angling as one of the most diverting and pleasant of summer sports. Bass and salmon in their season are occasionally caught. Trout of fair size and unsurpassed delicacy of taste are quite plenty in brooks a few miles back into the country. There is no tendency or desire among Kennebunkporters to claim the earth, and they never assert that the fly fishing here equals that which can be obtained by burying oneself fifty miles or more away from civilization back in the Maine woods; nevertheless, when taken into account with the other advantages of the place it is far from meriting contempt, and many have been known to have gone further after fish and obtained less. One of the most enjoyable features of life at Kennebunkport, is the canoeing and boating on the river. Itself a most beautiful stream, its dark, shady banks and sparkling waters seem to have gathered to themselves additional beauty when the trim little craft, under dainty sails or with dancing paddles and oars, and oftentimes with charming passengers, glide over it in every

direction. The scene is one of great animation and beauty for those who behold it and of even greater pleasure for those who sail or drift over the quiet waters of this stream which is a veritable Lethe for all the anxieties and cares which fill and shorten the life of our troubled humanity. Other streams there are over whose waves it is pleasant to go, but we doubt if any of those whose summer memories are filled with the golden sheen of voyagings upon the Kennebunk, ever surrender its favorite place for the occupancy of any other stream in their happiest thoughts during life's voyage.

But all the people at Kennebunkport are not nautically inclined, and many there are under whose increased weight as the summer days go by, the springy seat of the buck-board has often groaned. The quiet village streets of Kennebunk, Wells, Alfred, and the other beautiful towns near by, have often reëchoed to their merry laugh. Every memorable rock, secluded pool and charming lake has been visited, picniced, and duly enjoyed, and the fame of the region has spread among the



THE RIVER ABOVE THE BRIDGE.

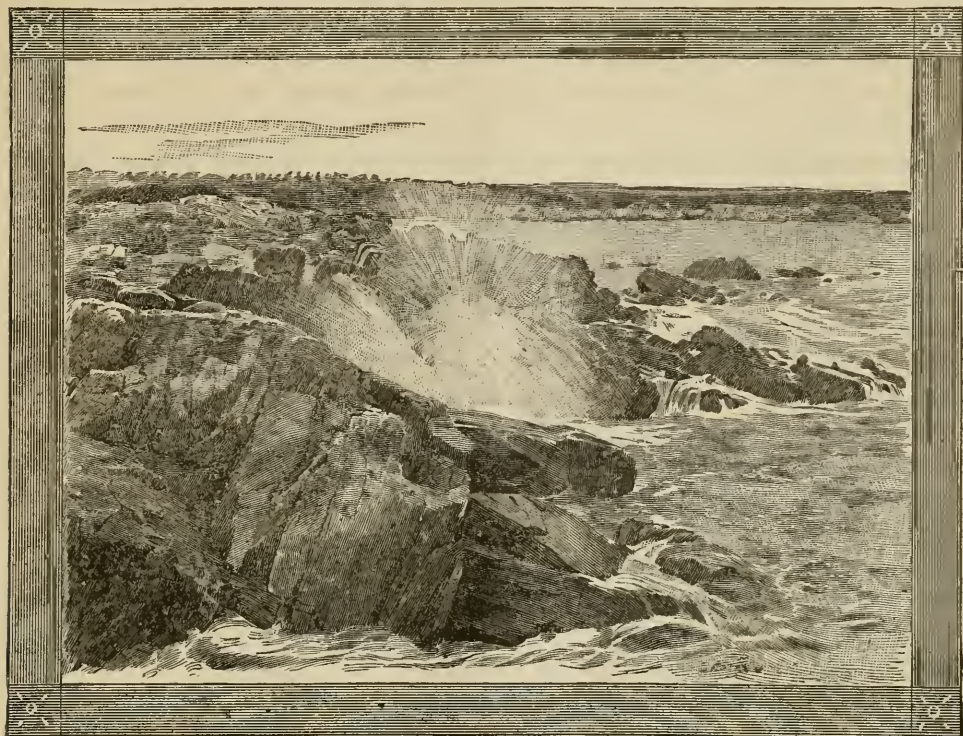
regular and prospective visitors to the "Cape." The sportsman too, with his talkative but unsocial gun, is not an unknown visitor and he always finds plenty of hunting and sometimes game. But the number of sportsmen, per se, are small, and as they say, the region does not cater to this class; but rather to those who come for a good quiet time, than to those who would make it lively for some other kind of nature's offspring, whose ancestors did not have the good fortune to be of "arboreal habits."

In addition to these and other occupations furnished at first hand by nature herself, there are other out-door sports which are largely patronized. Lawn tennis, on the whole, holds the leading place among these, but croquet and base ball also have numerous admirers and devotees. But be it in this way or that, the young people always find plenty of enjoyable occupation which gives golden wings to the feet of the swift fleeing days, and brings with it vigorous health and the overflowing spirits which add so much to the splendor of glorious youth-tide. For those, moreover, who must say with the poet—

"Ere I was old, Ah, woeful Ere!
That tells me youth 's no longer here."

the region has unnumbered charms of a quieter but perhaps no less inspiring and pleasing type, and in the cheery, youthful atmosphere of this lovely region such elderly visitors are often led to go yet further in thought with the poet, and say—

"O, Youth! for years so many and sweet,
'Tis known that thou and I were one.
I'll deem it but a fond conceit,
It cannot be that thou art gone.
Thy vesper bell hath not yet tolled,
And thou wert, aye, a masker bold;
What strange disguise hast now put on
To make believe that thou art gone?"



THE BLOWING CAVE.

Under such invigorating influences and with such optimistic sentiments, many find again, for a season, their "lost youth," and not one of the visitors, not even the oldest is beyond the pile of this mysterious yet delightful spell which throws an enveloping cloud of glamour about the place, and turns the thoughts of those who know it, back toward it, not as a resting place for invalids, but more as one of those few earthly spots which we feel should rightly be designated by the name "home." But in bringing back to memory the charms of Kennebunkport, known in the past, the words of Moore instinctively and often recur :

"How fair thou art let others tell,
To feel how fair shall long be mine."

One of the greatest privileges and pleasures of life here is the oft noted fact that its visitors are so entirely of the most refined and cultured class of the land. Those who love mere gaudiness and show, do not feel at home in the quiet and studied refinement of the tone of the place. It is but natural that occasionally attracted by the fame of the region, a few of this latter class should come, but the larger body of the residents are of truer judgment and character. The hops, germans, and other social gatherings which are given at times through the season, are distinguished by a wise refinement, rarely known, and carefully kept from the extremes which mark their indulgence at many famous resorts. By the long and steady process of continued growth this character for true refinement and culture has been given to the place and those who rightly lay much stress on this point, are happy to know one resort where they can be perfectly sure of the kind of people they are destined to meet. The in-

ner social life of the place branches out in numberless directions forming a complete community in itself and is far too delicate and pervasive to admit of description in cold words, but those who have known at all what it is need not to be reminded of all its charms.

Old and exploded superstitions find little or no currency here. No one has ever claimed to have seen the great sea-serpent, and it would be extremely hard to find a person who believed in the old foible's existence. To say that they doubt such things would be to state it mildly, for few consider them worthy of a doubt. They have not come to give expression to any peculiar views, but to live like sensible beings near to nature's heart, and in accordance with her laws plainly written on her face and in the life of man, while the amenities of social life, of human sympathy, and polite breeding add to the powerful attractions which the place always retains in the minds of cultured people.



Visitors to Kennebunkport are often interested in its history, and frequently find suggestions and reminders of "ye olden time," which will serve to give the few following facts which we have collected in regard to its past, pertinency and value :

The "Port" has an older history than the town proper, though the latter eclipsed and obscured it for many years, so that it seemed to be the elder. In the early part of the 17th century, what is now Kennebunkport was known as "Cape Porpoise," and is known to have been visited by English fishermen as early as 1602. In this significant way was its later and famous character predicted. There was not much of fame or wealth about the place, however, at this early date, and it was not until 1629 that the first permanent settlement was made. Then Captain Richard Vines, a man widely celebrated in this part of New England, led a company of colonists here who set to work so vigorously and effectively that in less than a quarter of a century, in 1653, they were able to have it incorporated as a township under the jurisdiction of Saco. It was quite a bone of contention during the litigations and quarrels concerning ownership which resulted in the annexation of Maine by Massachusetts. It remained under the jurisdiction of Saco until 1688. In 1717 it was incorporated anew as "Cape Arundel," which long served as its cognomen, and evidences of which exist to this day. The eighteenth century was mostly uneventful here, the town making steady but slow progress. During the latter part of the eighteenth century it took an intense and active interest in the great struggle for liberty, and its records are of the highest honor. An old strong-fort was erected on Cape Arundel during the war, which has served to elicit a great deal of interest and admiration since then. One large shell from a modern gunboat could blow it into splinters immediately, but it has

a strong atmosphere of romance about it which never wanes. Considerable progress was made in the town life during the first part of the present century, and the town was incorporated again in 1821 as Kennebunkport. Expansion continued to be felt in many lines, and especially in ship-building, which during the first part of the century was a very important industry here. Many vessels of large tonnage and wide renown have been built and launched in the Kennebunk river, and at one time the trade was in a very prosperous condition. It over-weathered the great repulses of the embargo in 1807, the war of 1812, the panic of '34 and others without great losses or rebuff, but about the middle of this century it began to decline. Receiving impetus from the civil war, and the force of unwise tariff measures since, the downward movement has gone on until to-day little of the "Port's" former shipping prestige or power remains. There is much yet to remind one of the old ship-building days and a walk among the ancient docks is replete with interest. The population also reached its zenith in 1850, being then twenty-seven hundred and six; ten years later, 1860, it was twenty-six hundred and eighty-eight. In the civil war many of the town's best sons devoted their lives and services to the Union, and the honor roll of the town contains many famous names. For the noble dead the town has ever cherished the tenderest regard, and has worthily commemorated them. The effect of the war was shown in the population which in 1870 had sunk to twenty-three hundred and seventy-two. During the next decade a retrograde movement set in, and in 1880 the population had risen to twenty-four hundred and five, which has since increased, until at the present time it is approaching its highest former size, and will probably have surpassed it before the next census is taken. The town officers for 1887-8, are as follows: Town Clerk, Joseph A. Titcomb; Treasurer, William F. Moody; Selectmen, Chas. O. Huff, Frank Meserve, Jerry H. Taylor. The debt of the town is \$7,857.83 and the valuation is about \$800,000.

The granite quarries of the town produce a very valuable and celebrated stone which successfully withstood the terrible test of the Portland fire, and was pronounced by a Russian architect to be the finest in the world. It is understood by all observing residents, that this industry has been but very partially developed here, and has promise of great things in the future.

The Arundel Hall and Library Association, a society composed largely of summer visitors, have erected at Cape Arundel a fine hall. The building is built in attractive style, and while no attempt has been made in the way of interior decorations or frescoes as yet, it is finished with a floor for dancing, and is also provided with a good sized stage, which is equipped with curtain, scenery, footlights, and the various accessories required for light comedies, operatta, etc. These are of frequent occurrence through the season, and often serve to bring forth much latent talent among the amateurs taking part.

There is also an Episcopal chapel in process of erection on a beautiful site near the shore. The interior is so far advanced toward completion that it is hoped to hold services there during the present season—at present they are held in Arundel Hall. This chapel is being erected with funds contributed by summer guests, not only of

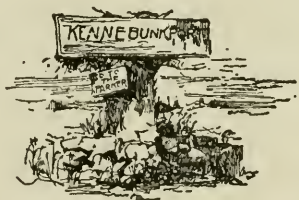
the Episcopal faith but of all denominations. When completed the structure will be an ornament to the section in which it is located.

Of late years there has been a number of cottages erected here, some of them being as costly and pretentious as any on the coast. New roads are being cut and various other improvements contemplated, among them a plank walk to the village.

Among the many attractions here are the government pier and the breakwater, which extends out several hundred feet at the mouth of the river. This was erected many years ago to afford protection to vessels entering the river, and its massive walls have stood firmly ever since.

The Spouting Rock and Blowing Cave are two wonderful freaks of nature which attract much attention. They are caused by the action of the waves, which by their repeated beating upon the rock have hollowed out large apertures under the rock. In the Blowing Cave the air as it rushes out causes the surf to leap from ten to thirty feet in the air, (according to the tides and wind,) while at the Spouting Rock the waves are forced up through an aperture in the rock, and dash almost to the road. Hardly a day passes but some unwary visitor standing upon the rock is suddenly drenched by a higher wave than usual forcing the surf to a greater height than they had thought possible.

The chief influence in the upbuilding of Kennebunkport has been, of course, the fame it has received of being one of the finest watering places of New England. The numerous advantages and beauties which have been but incompletely and inadequately described herein, assure it of continually advancing prosperity in the time to come. While other places which have risen into prominence by "booming," much more rapidly pass out of the memory of the summer tourist completely, steadily and surely Kennebunkport shall rise to its proper eminence and become one of the few leading resorts of the coast. It will occupy a position like that of Mentone, France, which in the cultured character of its residents has a peculiar though quiet and unobtrusive fame. Thus by virtue of its high merits, and the judgment of refined admirers, the verdict of praise as the ideal summer-home shall extend and rise with the years as the heat of American summers continues to emphasize the necessity and disclose the beauty of a summer retreat at Kennebunkport.



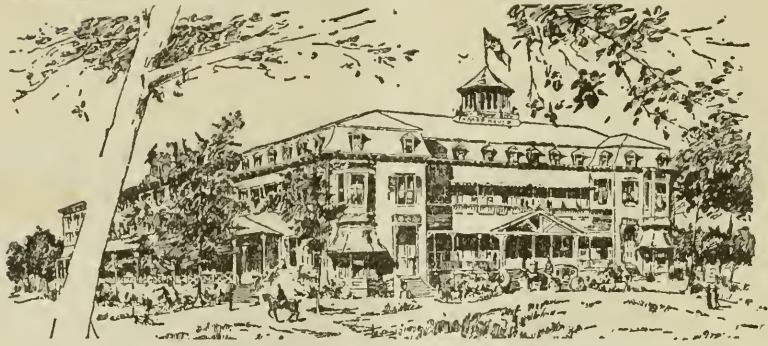
LEADING BUSINESS MEN

OF

KENNEBUNKPORT.

Wheeler & Bell, dealers in Flour and Groceries, Provisions, Fruit and Produce, Crockery and Glass Ware, Canned Goods, Confectionery, Cigars and Tobacco, Plain and Fancy Stationery; at the P. O., Kennebunkport. It is but the simple truth, to say that Messrs. Wheeler & Bell's establishment is the best known and most generally visited in town, and indeed it would be strange if this were not the case, for not only is a general store carried on in a manner that is bound to attract scores of customers, but the Post Office also is located on the premises and of course, many visit them on that account. Both members of the firm are natives of Kennebunkport, and Mr. F. K. Wheeler occupies the position of Postmaster. The enterprise was inaugurated in 1862, by Mr. J. A. Wheeler, and in 1867 the firm-name became as at present. On the death of Mr. J. A. Wheeler in 1883 his interest was taken by his son F. K. Wheeler. The premises are 50 x 20 feet in dimensions, and are occupied by a stock that is made up of Groceries, Provisions, Flour, Fruit and Produce, Bakers' Bread, Crackers and Fancy Biscuit, Canned Goods, Confectionery and Cigars and Tobacco. A full line of Glass-ware and Crockery is also offered, together with Plain and Fancy Stationery in the latest styles. It will be seen that ample provision is made for supplying the wants of the public, and the more intimately one becomes acquainted with the character of the accommodations offered, the more satisfactory and acceptable do they seem. Reliable goods and courteous treatment make an attractive combination, and when low prices are added, it is but natural that the public should respond heartily and continuously.

Edward C. Miller, Druggist, Kennebunkport. Next to having confidence in your physician, it is undoubtedly essential to have confidence in your druggist, that is, if a speedy and radical cure is to be expected, not a few articles have appeared during the past year or so, setting forth the disadvantages attendant upon keeping drugs in stock a long time, and raising the question whether many of these articles were not apt to lose much of their virtue under such conditions. Whatever may be the conclusions reached as to this query, one thing is certain, and that is that the retail, dispensing chemist cannot use too much caution or employ too careful a system in serving the public. The rarity of the cases where any harm has come to customers on account of the ignorance or carelessness of Pharmacists, speaks volumes for the ability of those engaged in this line of business, and one of the best-conducted establishments of the kind in this section is that carried on by Mr. Edward C. Miller, here in Kennebunkport. This gentleman is a native of this place, and succeeded Mr. Brown in the ownership of his present store in 1881, it having been opened by Mr. Brown three years before. The premises are 40 x 20 feet in dimensions, and accommodate a well-selected and very complete assortment of Drugs, Medicines and Chemicals of every description. Especial and painstaking attention is paid to the quick and accurate compounding of prescriptions, and moderate charges are made in this most important department. Mr. Miller is connected with both the Free Masons and the Odd Fellows, and is one of the best-known men in town. Sunday hours—9½ to 10½, 12 to 1, and 5 to 6 o'clock.

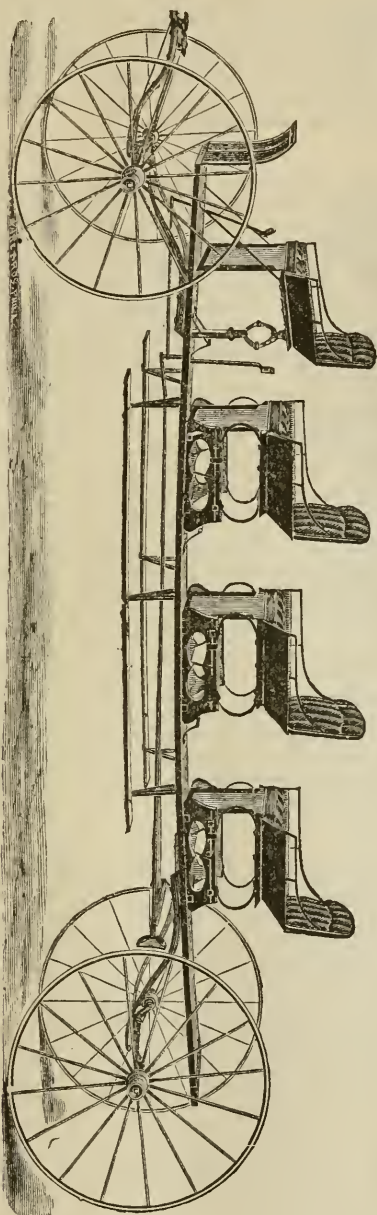


PARKER HOUSE, H. H. Mathews, Manager.

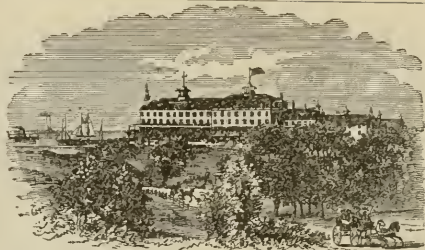
Hundreds of people who although they have never been in Boston at all, have heard of the famous "Parker House" located in that city for during the life of its founder it was unquestionably the leading house in New England. There may be something in a name after all, as the Parker House of Kennebunkport occupies the same relative position among the hotels of this section. That the present manager, Mr. H. H. Mathews, knows how to keep a hotel is an evident fact, for the hostelry conducted by him is rapidly making its way in the favor of the public, and unless present indications are very deceptive, no other hotel in the state has a brighter future to look forward to. The Parker House contains three floors, of the dimensions of 125 x 80 feet, and ample accommodations are afforded for one hundred and fifty guests. A broad veranda runs around the hotel and the view from it is both varied and beautiful, while the comfortable chairs at the disposal of guests and the opportunities for sociability afforded combine to make this one of the most popular features of the establishment during the season. A large dance hall and music room opening from the veranda are a great convenience; a first-class orchestra is in attendance afternoon and evening. The grounds are in keeping with the hotel, extensive and carefully cultivated, adorned with bright flower-beds, and smooth, velvety grass, they are a delight to all, and one enjoys the sweet odor of the flowers, the freedom from dust, and the relief from the heat and bustle of crowded streets. A finely appointed Stable with new and fashionable Carriages, Dog Carts, etc., is connected with the hotel, and reasonable prices are charged. Within, the hotel is as attractive as without, for the various departments into which the accommodation of guests is divided are all in competent hands, and perfect order and system prevail, everything is furnished in the neatest manner possible. Employment is given to thirty-five assistants, and the wants of patrons are attended to with a cheerfulness and alacrity that are as gratifying as they are uncommon. The cuisine is managed with liberality and intelligence, and in the opinion of not a few who are fully competent to judge, the Parker House need not fear comparison with any hotel in the state in this most important branch. The proprietor assumes that his guests either have good appetites to start with, or will soon have them after seeking the shelter of his roof, and he caters accordingly. Both quantity and quality are looked

after, and as the table service is prompt and courteous a meal at this house is a most enjoyable occurrence. The hotel is open from June to September, and its appointments are in refreshing contrast to those of some of the so-called "Summer Hotels". The Manager, Mr. H. H. Mathews, is one of the most accommodating of gentlemen, and is assiduous in looking after the interests of his guests.

Hall & Littlefield, Boarding and Livery Stable also Depot Coaches, Kennebunkport. Stable Water St. and Ocean Bluff. The enjoyment to be found in driving a good horse, is much easier to mention than to describe, but all who have experienced it will agree with us, in saying that there are few recreations that can equal it, taking everything into consideration. Some amusements are positively hurtful and some have but little effect one way or the other, but driving is as healthful and invigorating as it is delightful and entertaining, and the direct and indirect good coming from it are hardly to be over-estimated. It will be assumed of course that these remarks apply to driving the right kind of a horse, for there are unfortunately some horses that have to be urged along so constantly that there is more work than sport connected with the occupation. The moral is plain: if you want to really enjoy a drive, you must get a good horse, and if you have not one of your own, the very best thing to do is to visit the establishment conducted by Hall & Littlefield as all their horses and carriages have a reputation for speed and general desirability, that is as deserved as it is high. It would certainly be hard to find gentlemen in this vicinity better known than the ones mentioned, for Messrs. Hall & Littlefield have carried on the business for many years, and also run the Depot Coach for the convenience of patrons at Ocean Bluff and vicinity. They have a branch stable there where 20 horses are kept for the use of their patrons. The stables are commodious for boarders. In addition to the Buggies, Carryalls, Phaetons, Dog Carts etc., they have just added 3 large Bar Harbor Buck Boards, one holding 9 persons and the other two six persons besides the driver. They are for the use of excursion parties and may be engaged for them in any direction. Employment is given to 4 competent assistants, and orders are attended to promptly and carefully. Prices are moderate, and the service is first-class in every respect.



The above cut represents one of the elegant Bar Harbor Buckboards used by Hall & Littlefield, for excursion parties.



Ocean Bluff Hotel, Stimpson & Devnell, Proprietors, Kennebunkport, Me. Some people can bury themselves in a wilderness during their summer vacation, deprive themselves of the ordinary comforts of civilized life, and still obtain enjoyment and recreation, but the majority of us are differently constituted. Agreeable society, choice and varied food, and easy and prompt communication with the rest of the world, are as indispensable as fresh air and change of scene in the opinion of many business men who do not feel disposed to cut themselves off from mercantile affairs, and ladies particularly, enjoy the opportunities for pleasant excursions, delightful drives, etc., that are afforded at a fashionable and well-patronized Summer Resort. Kennebunkport Beach holds a high position among the many charming summering places on the Maine coast, and a recent writer well says that "none excels Kennebunkport in artistic value, or the opportunities for healthful and varied pleasures." Unquestionably the best-known public house to be found in this vicinity, is the "Ocean Bluff Hotel" which was opened in 1873 by the Kennebunkport Sea Shore Company, and has been carried on for some years by the present popular proprietors, Messrs. Stimpson & Devnell. The premises occupied, comprise four floors of the dimensions of 200 x 50 feet, the building being supplied with a spacious veranda which overlooks the beach and the ocean for miles around. The dining-room measures 50x87 feet, and accommodations for some 300 guests are at the disposal of the public. The Ocean Bluff Hotel is so well-known, even in these days of great summer houses, that we can say but little here concerning it. The advantages of its situation are self-evident, and there is not a better managed hotel in New England. Although this house is only open from June to September, the proprietors "keep their hand in" all the year round, as they also run the "Carleton," of Jacksonville, Florida, this hotel being open from November to May. Messrs. Edward C. Stimpson and George A. Devnell, are deservedly popular with their guests, for their methods are liberal, and the accommodations afforded, are as perfect as brains and money can make them. Mr. Stimpson was born in Haverhill, while Mr. Devnell is a native of Dover, N. H., this latter gentleman being President of the Hotel Men's Mutual Benefit Society of Florida. Employment is given to about 100 assistants, and uniform courtesy to guests is insisted upon, with the result that the insolence so common in some houses is practically unknown here. The cuisine is surpassed by that of no similar establishment in this part of the country, and the terms are very reasonable for strictly first-class accommodations.

Bickford House, John W. Bickford, Proprietor, Cape Arundel, Kennebunkport. Everybody goes away on a summer vacation nowadays, and it must be admitted that the custom is a healthful and encouraging one. "All work and no play makes Jack a dull boy," we are told, and one only needs to use his eyes and ears to perceive proof of that statement daily. A man returning from a vacation trip can put such snap and vim into his business that it won't take him long to "catch up," and the gain made in health and vigor may earn him many an extra dollar during the next twelve-month. Some choose the mountains, others the beach, and of course the choice will largely depend on the tastes of the individual; but one thing may safely be held as desirable to everybody, and that is—good hotel accommodations. Summer vacationists are, or ought to be, hungry; they also ought to be tired at night, and a hungry and tired person wants good food and plenty of it, and a good bed and an airy room. These things are unfortunately not to be had everywhere, even when pretty high prices are charged for accommodations, and therefore it is well worth our reader's while to note the fact that the Bickford House furnishes good rooms and good living, and that its terms are reasonable and fair. Mr. John W. Bickford, the proprietor of this popular establishment, is a native of Kennebunkport, and has carried on the hotel in question since 1886. He has made a most excellent record, and those who appreciate choice food, comfortable beds, fresh air and genial company, will not regret a stay at the Bickford House. The premises comprise four floors, of the dimensions of 80 x 60 feet, and contain thirty-five guest rooms, beside parlors, dining-rooms, etc. Employment is given to an ample force of skilled assistants to allow of everything going on smoothly, and it is a common remark that no better service is given at any house in this section. Mr. Bickford is very moderate in his terms, and is one of the most popular landlords in town.

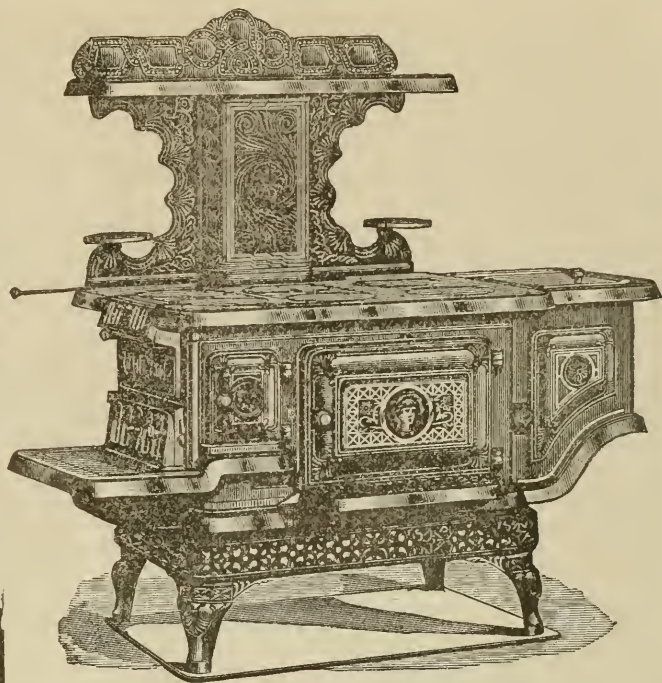
Chas. S. Eaton, Dealer in Beef, Pork, Mutton, Lamb, Veal, Canned Goods, Vegetables and Fruit, Dock Square. Particular attention given to supplying Hotels, Seashore Houses, etc. People have to eat one time of the year as well as another, and although there is not so much meat consumed in summer as in winter, still those who visit Kennebunkport Beach and vicinity, find themselves possessed of voracious appetites and have no trouble in disposing of Beef, Mutton, etc., with the utmost of freedom. Therefore a meat and provision house that makes a specialty of supplying Hotels, Seashore Houses, etc., must expect to have plenty to do during the heated term, and in fact C. S. Eaton, who carries on a market of this character in Dock Square, has no reason to complain. This enterprise was inaugurated a full quarter-century ago, it being started by Mr. C. O. Huff in 1863, and in June 1887 Mr. Chas. S. Eaton became connected with the establishment. In September he purchased his partner's interest in the business. Mr. Eaton is widely known hereabouts. The store utilized is 50 x 25 feet in size, and contains a stock of Beef, Pork, Mutton, Lamb, Veal, Ham, etc., together with Canned Goods, Vegetables and

Fruit in great variety. Employment is given to two capable assistants, and fair dealing, low prices and excellent goods, explain the large and increasing business done. Cottagers and hotel-keepers will find it worth their while to visit this store as special pains is taken to serve them, and the prices quoted on large orders are exceptionally low.

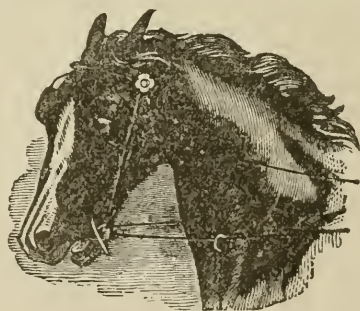
R. P. Benson, Blacksmith and Horse Shoer, Head of Main Street, Near Parker House, Kennebunkport. Horse owners who have given the subject the attention which its importance deserves, know that too much care can hardly be exercised in seeing that horses are properly shod. While those who are opposed to the application of shoes of any kind are clearly wrong (being proved so by the practical experience of years), it is nevertheless a fact that shoes, as sometimes made and applied, are worse for the animal than allowing him to remain unshod would be. But there are many competent horse-shoers to be found in this state, and without question, one of the best of them is Mr. R. P. Benson, with whose establishment all the residents of this town are more or less familiar. Mr. Benson has shod a good many horses from first to last, and can do as neat and workmanlike a job in this line as anyone we know of. No slighting of work is practiced or allowed in his shop, and perfect reliance may be placed on his skill and good faith. Horse-shoeing is by no means the only operation carried on here, for blacksmithing and general jobbing are given careful and immediate attention. Every facility is at hand for the carrying on of all branches of the business, and either repairing or new work is executed with equal skill and diligence, while the prices are always reasonable and just.

G. H. Robinson, Tonsorial artist, Water Street, Kennebunkport. Those who have visited the beach in previous years, will be delighted to learn that Mr. G. H. Robinson the popular tonsorial artist who has conducted his present establishment since 1879, is on hand during the present season, better prepared than ever to serve his numerous patrons in the most satisfactory and prompt manner. To such as have already become familiar with the accommodations extended by Mr. Robinson, it is unnecessary to say that they are first-class in every particular, but to those who have never visited his establishment we take pleasure in stating that immediate and polite service is the rule, and that no pains is spared to satisfy the most fastidious customer. The dressing of the hair, beard, etc., is a matter of no small importance, particularly in warm weather, and the luxury of a "clean shave" is one that can only be appreciated by him who has experienced it at the hands of a skillful barber. The personal appearance of a man, as well as his personal comfort, is largely influenced by the degree of attention paid to the arrangement of the hair, etc., and no one should neglect this branch of the toilet. Mr. Robinson keeps his establishment open Sunday morning for the convenience of patrons, and is ever ready to promote their comfort in all possible ways.

G. B. Carll, Dealer in Stoves, Ranges, Crockery, Hardware and Kitchen Furnishing Goods, Arundel Square, Kennebunkport. When it comes to buying a stove, some extra amount of care should be used, for a stove generally lasts a number of years, and a little carelessness in making a selection may be long regretted. To begin with, be sure that it is economical of fuel. Remember that you will probably burn a good many tons of coal in that stove, and that an average saving of a cent a day will, in the course of years, foot up to more than the original cost of the stove itself. You may not know just what style is best suited to your use, but if a reputable and well-informed dealer is visited, he can and will give you any desired assistance in making a choice, and we know of no one better able or more willing to do anything of this kind than Mr. G. B. Carll, who does business in Arundel Square. This is an old and well-known stand, and has been occupied since 1860. The present proprietor succeeded to the business in 1887, conducting the business in a style that has made the store more popular than ever. He employs only experienced workmen, and is prepared to do every description of jobbing at short notice, including tin-plate and sheet-iron work. Roofs tinned and repaired. He is an old resident of Kennebunkport, and understands Stoves, Furnaces, Ranges and such goods perfectly in every detail. The premises utilized measure 50 x 20 feet, and the stock on hand is as large as it is varied, and as carefully selected as it is large. Hardware, Crockery, Kitchen Furnishing Goods, etc., are included within it, as well as stoves of all kinds, and the prices quoted by Mr. Carll show him to be a careful buyer and one who believes in "quick sales and small profits." Customers are given immediate and courteous attention, and goods are cheerfully shown at any time. Mr. Carll has served the town in an able manner on the Board of Selectmen, and as Assessor and Overseer of the Poor, which office he has held for fifteen years or more.



no team of your own, it is a very simple and a very inexpensive thing to hire one at the proper place. In this connection, we may well call attention to the Stable carried on by Mr. Joseph Jeffery, near the Parker House; for this establishment is centrally located, well kept, and very liberally managed. Mr. Jeffery was born in Kennebunkport, and is therefore well posted as to the best drives in this vicinity. He started the business he now carries on in 1882.



Jos. Jeffery's Livery Stable, near Parker House, Kennebunkport. Of all kinds of writing, probably descriptions of natural scenery are the most unsatisfactory and the most tiresome to read, for there is not one person in a hundred that can gain any adequate idea of the beauties of nature from a mere verbal description of them. Therefore we do not propose to bore our readers with any attempted account of some of the many beautiful views visible in Kennebunkport and its vicinity, but will simply say, "get a horse and carriage, and see them for yourself." There is no excuse for any neglecting to do this, for even if you have

The premises utilized are of the dimensions of 42 by 65 feet, and comprise two floors, twelve horses, and a number of carriages (among them being a three-seated buckboard and other wagons for excursions) from which to choose. Employment is given to a number of efficient assistants, and competent drivers are furnished and orders are filled with the utmost promptness and in a most careful and satisfactory manner. Mr. Jeffery is low in his prices, and his teams are stylish, well kept and speedy. A pony team which is safe for children to drive, is let for seventy-five cents an hour.

Norton House, Centrally Located, Everything first-class. R. W. Norton, Proprietor, also dealer in FruitCigars, Stationery, Toys, Confectionery, Ice Cream, Soda, Etc., Kennebunkport. "A friendly tip" may be a slang term, but it is very expressive, and we therefore announce that we are prepared to give "a friendly tip" to such of our readers as propose to visit Kennebunkport, and depend upon hotel accommodations for their lodging and sustenance. Try the Norton House. So far as we have been able to learn, it is the unanimous verdict of guests of this hotel that it "fills the bill" in every particular; some going so far as to say that it affords "more comfort to the square inch" than any house they ever stopped at. The proprietor, Mr. R. W. Norton, is a Maine man by birth, and is a member of the Free Masons. He has carried on the Norton House since 1883, and is steadily improving the accommodations afforded, while he keeps prices down to the lowest living figures. The building is three stories in height, measures 50 x 45 feet and contains 18 rooms. Employment is given to 6 experienced assistants, and everything goes along smoothly as clock-work, showing the perfection of the system and its management. The Norton House is open all the year round and is comfortable both Summer and Winter. A broad Veranda overlooks the water, and plenty of light and air are accessible from all parts of the house. The location is very central, everything in and about the hotel is first-class, and the prices are really extremely low for the accommodations supplied. Mr. Norton carries a full line of Fruits, Cigars, Confectionery, Ice Cream, Soda, etc., and does a large business in this department.

D. P. Wormwood, Dealer in Groceries, Meats, etc., Near Kennebunkport Bridge, Lower Village. If there is a storekeeper in the vicinity who is prepared to furnish Family Supplies of all kinds at short notice, it is certainly Mr. D. P. Wormwood, doing business near Kennebunkport Bridge, Lower Village. His stock includes West India Goods, Groceries, and Meats of all kinds; and his premises, which measure 50 x 28 feet, are pretty well crowded with the assortment of goods on hand. Mr. Wormwood was born in Kennebunk, is very extensively known, and is a member of the Odd Fellows. The establishment of which he is proprietor was opened in 1876 by Messrs. L. L. and D. P. Wormwood, and passed entirely under his control in 1880. A large business is done, for the public have learned that this store is one of the most reliable in town, and is managed liberally as well as intelligently. The assortment of Staple and Fancy Groceries offered is very extensive, and is worthy of remark on account of the quality of the goods, quite as much as on account of their variety. The prices quoted in this department are extremely low, and the same thing may be said regarding the figures placed on all the goods handled; for although Mr. Wormwood does not propose to sell at a loss, he still believes in "quick sales and small profits." Customers are waited upon with promptness and courtesy, and orders are given careful attention.

Charles O. Huff, Furnishing Undertaker, West Street, Near North; office at C. W. Huff's, Arundel Square, Kennebunkport. Only those who have had personal experience in the matter can appreciate the invaluable assistance which is rendered by a thoroughly competent Funeral Director in a house of mourning, and it is difficult to express, either by tongue or pen, a tithe of the anxiety which is avoided by the employment of such a person. A modern funeral is a matter of many petty details, and insignificant as some of these are, a failure to provide for them properly would cause endless embarrassment. Therefore it is soothing to know that everything has been placed in the hands of one thoroughly competent (as shown by his past record) to carry out the proper ceremonies with taste and dignity. We need hardly say that Mr. Charles O. Huff is one of the most experienced and well-informed Funeral Directors in this part of the state, for he is known, either personally or by reputation, to a large proportion of our readers. He has been engaged in his present business since 1881, at which date he succeeded Mr. Oliver Huff who founded the undertaking in 1856. Mr. Charles Huff is a native of Kennebunkport, has served as Town Treasurer, and is now Chairman of the Board of Selectmen. He is prepared to furnish everything in the Undertaking line, and has one office at C. W. Huff's store, Arundel Square, near the bridge, and another on West Street, near North. Mr. Huff is very moderate in his prices, and his extensive experience enables him to avoid all unnecessary expense. Orders are filled immediately, and in a manner that cannot but be satisfactory.

J. D. Perkins, Meal, Shorts, Etc., Kennebunkport. Grist-mills are naturally among the first manufacturing establishments to be opened in a country, for their product is a necessity of life, and can only be obtained by toilsome and arduous hand-labor, until grist-mills are in successful operation. A very large majority of these mills are run by water power and this is particularly true in Maine, where the many flowing rivers and other streams afford almost limitless power. There are probably few if any of our readers residing in Kennebunkport or vicinity, but who know of the mill carried on by Mr. J. D. Perkins, located by the river, for this is one of the most prominent establishments of the kind in this section. It was erected about 137 years ago and has been in the Perkins family from the start. The present proprietor having been here for 25 years. Its out-put finds a ready and certain market. Mr. Perkins is fully aware that the exceptional popularity attained by his products is chiefly due to the care exercised in the various details of manufacture, and he is ever on the alert to detect any falling-off from the high standard to which his patrons are accustomed. The machinery of the mill is kept in first-class condition and only competent help is employed, but while the quality of the commodities produced is thus maintained at the very highest point, the prices quoted will be found to be strictly in accordance with the lowest market rates.

Bell & Fletcher, Dealers in Groceries, Provisions, Hardware, Drugs, Dry Goods, Boots and Shoes, Farming Implements. At P. O., Cape Porpoise, (Kennebunkport.) When we say that Messrs. Bell & Fletcher carry on a "General Store": we convey but a poor idea of the character of their establishment after all. Of course the majority of our readers have had more or less dealings with enterprises of this nature, and hence know what a "general store" is like, but the character of any establishment is entirely dependent upon its management, and for this reason one general store may be widely different from another. In our opinion however, it would be hard to improve on that carried on by Messrs. Bell & Fletcher, and judging from the expressions of appreciation heard, and the rapidly increasing business done, although conducted a year ago by this firm, we may say that our opinion is that of the great body of the public. To cater to the widely-different classes of trade supplied at such an establishment as we have reference to, is no easy task, and to accomplish it successfully, both experience and ability are imperatively demanded, whether Messrs. Bell & Fletcher possess these qualities in a sufficient degree, we leave our readers to judge, but the fact of their doing their present large business, would seem to indicate that the firm knows what the public want and can supply such wants to the entire satisfaction of all concerned.

Cliff House, Mrs. B. F. Eldridge, Kennebunkport Beach. Those who have stopped at the Cliff House during past seasons would, if gathered together, make a large crowd; for this hotel has been carried on under its present management since 1881, and it affords accommodations for seventy-five guests. Take such a gathering as we have mentioned, put the question to them whether the Cliff House is a desirable place to board or not, and we can imagine what the response would be, judging from what we have been able to learn from individuals who have passed a longer or shorter time as guests of Mrs. Eldridge. There would probably be a good deal of noise, and different people would have different ways of expressing it, but "boiled down," we have no doubt but that the answer would be "no better accommodations can be had anywhere." This is high praise, but it is fully deserved, for Mrs. Eldridge is very liberal as well as very enterprising in her methods, and she means to give her guests no reasonable excuse for complaint in any direction. The Cliff House is a four story structure, of the dimensions of 100 x 45 feet, and it occupies a most commanding position, the view from its verandas being truly magnificent, overlooking leagues of ocean, and varying continually from one hour to the next. The person must be dyspeptic and fault-finding in the extreme, who would not be favorably impressed with the house and its surroundings on first sight, and we defy even the most advanced dyspeptic to continue growling after a week's experience of Mrs. Eldridge's hospitality. Employment is given to ten competent assistants, an abundance of good and varied food is provided, the wants of guests are attended to cheerfully and without undue delay, and the prices are moderate and fair.

Chas. W. Huff, dealer in Meats, Provisions, Canned Goods, Fancy Groceries, Choice Fruit, Confectionery, Tobacco and Cigars, Central Market, Arundel Sq., Kennebunkport. The exceeding popularity which has already been attained by the Central Market, is as gratifying as it is marked, for although it is certainly unusual for any mercantile enterprise to be lifted at once to a foremost position among others of a like character, no one, acquainted with the circumstances, will deny that the undertaking in question is carried on with an intelligence and liberality that fully justify the esteem in which it is held. The proprietor, Mr. Charles W. Huff, only opened this market a comparatively few months ago, but he is thoroughly acquainted with every detail of his business, and manages it on the assumption that his interests and those of his customers are identical. "Perfectly fair dealing with all" is the motto practiced here, and so closely is this rule adhered to, that old or young, inexperienced or wise, are equally sure of getting full value for their money every time. Mr. Huff carries a very large stock and is prepared to furnish anything in the line of Meats, Provisions, etc., guaranteeing its quality to be just as represented and its price to be in accordance with the lowest market rates. A select assortment of Canned Goods is on hand, and Fancy Groceries in general are very extensively handled, while choice Fruit, Confectionery, Tobacco and Cigars, are dealt in largely. Callers at the Central Market will receive prompt attention, and the system of delivery in operation is so efficient as to assure the accurate carrying out of orders.

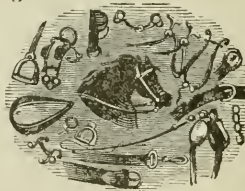
S. H. Pinkham, Groceries, Dry Goods, etc., Cape Porpoise (Kennebunkport.) The great and growing popularity of Kennebunk and vicinity as a Summer resort, is of course chiefly due to the unsurpassed natural advantages of that region, but nevertheless it has been greatly aided by the enterprise shown by the resident merchants. Going off into a wilderness may be very poetical, but it is certainly extremely inconvenient, and on this account most of us prefer to remain within easy reach of establishments where supplies may be obtained at reasonable prices. Mr. S. H. Pinkham, who carries on a store at Cape Porpoise, Kennebunkport deserves no small amount of credit for his efforts to serve the public to the best of his ability, and there is no doubt whatever but the existence of his establishment adds materially to the popularity of the vicinity in which it is located, for the public have learned that standard and trustworthy goods only are handled by Mr. Pinkham, and that the prices are always reasonable and fair. The assortment he offers to select from, is varied as well as excellent, for it includes Dry Goods, Groceries, etc., and is complete in each of its departments. Our space forbids our describing this stock in detail, for such a task would involve the covering of several pages of this book, but in a general way it may be said that it has been selected with skill, and will be found unusually desirable, the prices as well as the goods being "all right."

C. Trott, Boat Builder, Kennebunkport, Me. Ships, Row, Seine and Sail Boats built to order, of the best materials and in a workmanlike manner; also, Boats and Canoes to let. Raft near E. Cousens' store, Arundel Square. There may not be so very much glory and renown in the building of a small boat as in that of a "Cup Defender," or other racing yacht, but there is nevertheless a need of exercising both skill and faithfulness if the work is to be done in a proper manner. Row-boats vary quite as much any other kind of craft in their proportions, construction, etc., and it requires no small degree of experience to build anything in this line in acceptable style. Without a doubt Mr. C. Trott, of this town, is one of the leading boat-builders in the state, and those intrusting him with the making of a row or sail boat may rest assured that the job will be carried out in a workmanlike and "ship-shape" manner. Mr. Trott is a native of Woolwich, and has been connected with his present enterprise since 1881. His shop is located back of the Parker House, also wharf at Arundel square, and every facility is at hand for the building of Yachts, Row, Seine and Sail Boats to order, at short notice and on reasonable terms. The best materials are used, and durability as well as beauty looked out for. Mr. Trott also keeps Boats and Canoes to let, and has a large raft near Mr. E. Cousens' store, in Arundel Square. The boats and equipments are kept in first-class condition, and a sufficient number are on hand to make it easy to accommodate a good many patrons. Prices are moderate, and uniform courtesy is shown to all.

H. M. Hutchins, Dock Sq. Kennebunkport, Me. Dealer in Watches, Clocks & Jewelry. Repairing a specialty. Watches have long since ceased to be articles of luxury, and are now necessities which are within the reach of all whose time is of any value. But with the enormous increase in the sale of these indispensable little articles, have come opportunities for fraud, which are but little understood by the general public, but which are taken advantage of daily by unscrupulous persons. There is but one safe way to buy a watch, and that is to go to a dealer whom you *know* is reliable, either by reputation or by personal knowledge. It is not hard to find such a man, and for our own part, we can point out one who will surely treat every customer fairly, and that is, Mr. H. M. Hutchins, doing business in Dock Square. He began operations in 1881, and has since built up quite an extensive trade, as he is a native of Kennebunkport, is well known here, and has striven from the first to so treat his patrons that they will call again. Premises measuring 35 x 20 feet are occupied and a fine assortment of Watches is at hand to select from, embracing the productions of many eminent makers. Mr. Hutchins quotes low rates on these goods and warrants every watch sold to prove as represented. He deals largely in clocks and jewelry also, and all that we have said concerning the cheapness and desirability of the watches offered, applies with equal force to the articles on sale in this department. Special attention is given to Repairing, every needful facility being on hand, and neat and durable work done at short notice.

P. A. Twambly, Dealer in Groceries and Provisions, Dry and Fancy Goods, Crockery and Glassware, Farming Tools, Confectionery, &c. Dock Square, Opposite the Post Office, Kennebunkport. It is curious to observe how the individuality of a man is reflected in the business in which he is engaged, and none of our readers can have failed to notice how one establishment will seem sleepy, drowsy and behind the times; while another, devoted to just the same line of business will be the scene of bustling activity. There is one of the latter kind of stores carried on by Mr. P. A. Twambly, in Dock Square, opposite the Post Office, and there are but few which are conducted with such "snap" and vigor. Mr Twambly has managed this enterprise since 1879, having succeeded Mr. E. G. Moody who founded it in 1850. Under its present ownership, the store has become one of the most popular in this vicinity, for it has been made plain to all, that not only was fair dealing assured to customers, but that low prices were always to be had here. Mr. Twambly is a native of this town and has a very large circle of friends, and is ranked with the representative men of this section. The premises utilized in the carrying on of business, are 50 x 25 feet in size, and the stock on hand is very conveniently arranged. It is made up of Groceries and Provisions of every description, together with Dry and Fancy Goods, Crockery and Glass Ware, Farming Tools, Confectionery etc. Employment is given two efficient assistants, and if prompt and willing service and reliable goods are wanted, no better place can be visited.

W. R. Wheelwright, Harness Maker, Water Street, Arundel Square, Kennebunkport. There are plenty of harness-makers in this state, but there are none too many good ones, as any one acquainted with the matter will agree. No small amount of skill is required in



order to produce a well-made harness, and unless this skill is backed up by faithfulness and by the use of the best materials, the result will be unsatisfactory. It is always pleasant to point out a place where a genuinely first-class article may be had, and therefore it is an agreeable duty to call the attention of our readers to the establishment carried on by Mr. W. R. Wheelwright, on Water Street and Arundel Square. This gentleman was born in Wells, Me., and is a member of the Free Masons. He has been known in connection with the enterprise in question since 1875, and the character of the goods produced has won for him a reputation of which he may well be proud. The public have learned that all representations made by Mr. Wheelwright are to be strictly depended upon, and also that his prices are as low as the lowest. Single and double Harnesses are made to order at short notice and a large variety of Horse Furnishings of various descriptions is kept in stock at all times. Particular attention is given to repairing, and the neatness, strength and durability of the jobs done here, have resulted in the building up of a large business.

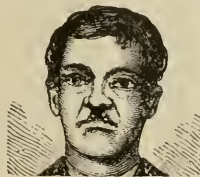
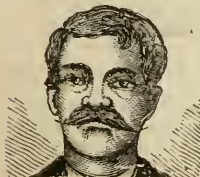


Dr. W. H. H. Hines. Surgical and Mechanical Dentist, 95 Union Street, Kennebunkport. As beautiful and as healthful as the sea beach is in the summer time, some of those who visit it and who are cursed with poor teeth are almost daily anxious

lest the searching air of old Ocean should find out their weakness and bring on one of the severest ills humanity has to suffer—toothache. Most ocean beaches are remote from dentists and their soothing art; but Kennebunkport is an exception in this respect, as Dr. W. H. H. Hines is located at No. 95 Union Street, and has every facility at hand to enable him to practice his profession to the best advantage. As to his competency, the fact that he had forty years' experience in the towns of Ayer and Gardner, Mass., effectually settles that question; and if more evidence is needed, it is only necessary to make a few inquiries among those who have profited by his skill in this vicinity. Dentistry in all its branches is carried on, and the best of work is done in every case. Dr. Hines is light of hand and quick of motion when engaged in his profession, and the most timid need not fear to give him a call, as he avoids the infliction of the slightest unnecessary pain, and from his experience and his possession of the latest improved instruments and apparatus, he is prepared to carry on operations in a manner that combines celerity with thoroughness. Dr. Hines would call the attention of those in need of artificial teeth to his improvements in dental plates, for which he received the highest award over all competitors at the Massachusetts Charitable Mechanics Fair, held in Boston a few years since. Teeth made with his improvements are much more durable, take up much less room in the mouth, and are very much stronger than those made in the usual way, while the expense is but a trifle more. No person after having worn teeth with his improvements, will be satisfied with any other. Dr. Hines has had forty years of experience, and has treated some of the most difficult cases that come under the hand of the dentist with marked success. The cuts below give a correct likeness of an individual who was so unfortunate as to be born with the jaw and palate cleft the width of half an inch. The front teeth and upper lip being wanting, presenting a truly shocking sight, Dr. Hines supplied by artificial means the part of the jaw, the teeth and the lip wanting, and over the whole put a false mustache, giving the unfortunate person a very presentable appearance, so that his own father and mother even, did not recognize him when he returned home. Dr. Hines has treated many cases of this class.

Persons having difficult mouths to fit, or artificial teeth that do not answer the purpose, will find it for their interest to consult him. He is prepared to insert artificial teeth in all the different modes and warrant a fit. His charges are moderate, and his work cannot fail to give complete satisfaction. Dr. Hines is the proprietor of the two popular cottages known as the "Waverleys," in which accommodations are furnished to boarders on reasonable terms. No pleasanter stopping place can be found, and if you want a beautiful location and good board, by all means investigate the advantages here offered. Dr. Hines served in the 33d Massachusetts Volunteers, as Captain, and before the war was Colonel of the 22d N. H. Regiment.

S. Brown, Kennebunkport, Dealer in Boots, Shoes, Rubber Goods, Hats and Caps, Gloves, Hosiery, Umbrellas, Shoe Findings; Custom Work and Repairing attended to; also Agency for Walker's, Portland, Reynolds', Boston, and International Express Companies; also Laundry Agency. Those at all familiar with Kennebunkport, know of the establishment conducted by Mr. Brown, for this is not only of long standing, but has for a number of years held a leading position among similar enterprises in this section. The undertaking may be said to have been founded by the York Boot and Shoe Company in 1865, this company doing a manufacturing business. In 1866 the firm of Brown & Day assumed control, and in 1868, the present proprietor became sole owner and manager. Mr. Brown was born in Richmond, which place he left at the age of nine years and went to New Orleans and from there to sea. At the age of nineteen he commanded a schooner in the Mexican trade. When the Mexican war broke out the government purchased his vessel and placed him in command. He served at the head of the fleet until the close of the war. At the end of three years he came north again, built a ship, and entered into the cotton trade, following the sea until 1864, when he settled in Kennebunkport. During his long residence in this place he has been prominent in town affairs, having been a member of the board of selectmen and officiating as town treasurer. He has gradually extended his business, adding one feature and then another, and now deals largely in Dry Goods, Boots and Shoes, Rubber Goods, Hats and Caps, etc., together with Gloves, Hosiery, Shoe Findings, Umbrellas, and Furnishings in general. The store is 60 x 35 feet in size, and employment is given to four efficient and polite assistants. Mr. Brown distributes an enormous quantity of goods in the course of a year, and is consequently able to buy in large amounts. The low prices secured by purchasing in wholesale lots are shared with his customers, and it has often been said that a dollar would do more in Mr. Brown's store than in any other establishment in this vicinity. The shoe trade alone, carried on here, is very extensive, for all the desirable styles in foot wear are kept in stock, and Custom Work, Repairing, etc., are done at short notice. Orders for Coal will be filled at the lowest market rates, and the system of delivery is prompt and accurate.



John B. Maling, Yacht and Boat Builder and Rigger, Ship Chandler, etc., Water Street, Kennebunkport. The gentleman whose card we print above, is rather a busy individual, for he carries on many different lines of business and is assiduous in trying to serve customers satisfactorily. Mr. Maling was a rigger for a number of years, the business having been started by Mr. Thomas Maling in 1821, and carried on by Mr. John B. Maling since 1840. He is a native of Kennebunk, and a member of the Free Masons, there being few, if any, men in this vicinity more generally known and more highly esteemed. Mr. Maling, of late years, has especially devoted his attention to Yacht and Boat building, and dealing in Ship Chandlery Goods, utilizing two buildings, one measuring 30 x 25 feet and the other 60 x 25 feet. Boats and Yachts may be hired of him at very reasonable prices, and some idea of the popularity of this department may be gained from the fact that seven sailing yachts and fifteen boats are required to supply the demand. The raising and moving of buildings is another industry with which Mr. Maling is identified, and his well-deserved reputation for ingenuity and care assures the public that such work may be entrusted to him with the certainty of its being promptly, satisfactorily and economically done. The private boarding-house carried on by Mr. Maling is one of the most popular to be found hereabout, and though accommodations are provided for about twenty guests, it is seldom that a vacancy exists in the boarding list during the season. In short, Mr. Maling is successful, as well as busy, and no man works harder to earn whatever success is attained.

Anthony Luques, Dealer in Dry and Fancy Goods, Groceries, Hardware, etc. Kennebunkport. Maine can show many a business enterprise that has been carried on by one family for many generations, and a prominent example of a house of this kind located here in town, is that of Mr. Anthony Luques, which is situated at the corner of Main Street and Dock square. This undertaking was founded over sixty years ago, its originator being Mr. Andrew Luques, who began operations in 1827. Thirty years later the present proprietor came into sole possession, and under his liberal and well-advised management the enterprise has steadily increased in popularity and usefulness. Mr. Anthony Luques is a native of Lyman, Maine, and has served as Town Treasurer, and on the Board of Selectmen. The premises utilized by him are very spacious, measuring 65 x 35 feet, and have need to be, for a general stock is carried that is complete in every department, and that includes Dry and Fancy Goods, Groceries, Country Produce, Cigars and Tobacco, etc. A specialty is made of Hardware, and a fine assortment of goods coming under this head is carried. Mr. Luques has certainly been in business long enough to know what the public want, and the attractions he offers show that the time spent has by no means been wasted. His store is an interesting place to visit, and unlike many other places of interest, one does not have to spend money in order to see it, but on the contrary can often save a hard-earned dollar or so. Customers are served promptly and with uniform politeness.

Glen House, Cape Arundel, Kennebunkport. The Glen House was opened to the public in 1881, and the only objection that we have heard to it since that time, is that it is not large enough to accommodate all who wish to take advantage of the inducements which it offers. This is about the most flattering praise which could be bestowed upon the enterprise, and in point of fact, there is not a summer hotel known to us, that combines more good features with fewer objectionable ones. To begin with, its location is excellent. Beautiful scenery, fresh air, nearness to points of interest, facilities for sailing, rowing, driving, etc., all of these are provided for, for the hotel is on high ground, and the White Mountains seventy miles distant are plainly visible, while the ocean, river and United States government wharf and piers are within three minutes walk. The contiguous beaches are hard, smooth and free from undertow, being entirely safe for that delightful and healthful sport—surf bathing. Deep sea and shore fishing may be had, of unsurpassed quality, and the many enjoyable walks that can be taken round about are a source of great enjoyment. Spouting Rock and Blowing Cave being within easy access. Kennebunk village is but $\frac{3}{4}$ of a mile distant, and well-managed stores, a circulating library and four churches, may be found there. Coaches ply between the hotel and the village and the railroad station at short intervals, and it may be noted that this hotel is very accessible, being but eighty miles from Boston (or three hours' ride) and only twenty-five miles from Portland, which may be reached in an hour. The proprietor is Mr. R. J. Bayes, who has been in charge since the beginning and has made so extended a reputation for taking good care of his guests, that he hardly needs an introduction from us. His terms are as popular as his accommodations, for they range from \$8.00 to \$12.00 per week, according to rooms, special rates being made during June and September. Twenty-seven guest rooms are available and about forty-five guests can be accommodated altogether, the "Dory Cottage" a sort of an "annex" establishment, providing for some twenty more. Mr. Bayes employs eight assistants in the Glen House, and the wants of boarders are attended to promptly, politely and carefully. The table is not only well but bountifully supplied, and the tremendous appetites caused by the fresh air etc. of this delightful resort, can be satisfied with "neatness and despatch."

Dow & Washburn, Blacksmiths and Horse-shoers, Kennebunkport. The blacksmith is one of the very few mechanics who do more than one narrow line of work nowadays. All of our readers know that occupations are being divided up into specialties; that in place of the old machinist who could do anything in his line, we have men who do nothing but lathe-work, others who are only able to run a planing machine, and so on, but the occupation of the blacksmith, although some changes have been made, still remains pretty much what it long has been. There are degrees of merit in blacksmiths of course, as there are in other trades, but those who leave orders with Dow & Washburn of this town, may feel sure that they will

be filled in the most thorough and workmanlike manner possible. The shop is well fitted-up, and under ordinary circumstances, work can be turned out at very short notice, although care is taken that every detail of it be properly attended to. Horse or Ox shoeing is a prominent feature of the business, such work being done carefully as well as skillfully, and horse-owners may safely entrust their animals to this firm, as they are in a position to attend to them as satisfactorily and intelligently as any horse-shoers in this section of the state. The prices are fair, and their work in all branches, is both neat and durable.

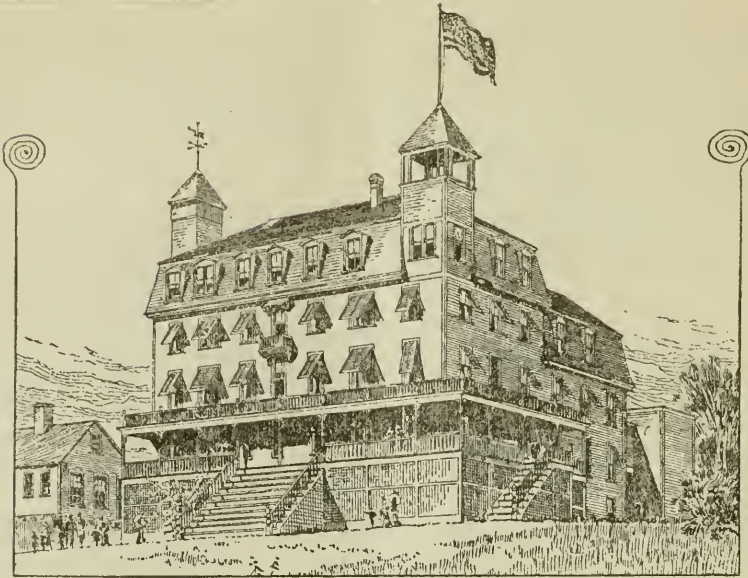
B. U. Huff, Dealer in Groceries, Confectionery, Ice Cream, etc., Cape Porpoise, Kennebunkport. The establishment carried on by B. U. Huff at Cape Porpoise, is one that is not only popular, but is so managed that its popularity is bound to increase as the public become more familiar with the advantages extended to customers. A well selected stock is carried, comprising Staple Groceries, and low prices are the rule in every department. All orders can be filled with promptness and certainty. Mr. Huff gives very close personal attention to the direction of affairs and spares no pains to see that customers are so treated that they will be glad to come again. A fine assortment of Ice Cream and Confectionery is open to inspection at this store, and it will be found to include some of the choicest ever offered in this vicinity. The most fastidious can hardly fail to find an article precisely suited to their tastes, and the prices quoted are very low for goods of such superior quality. Confectionery is also made a special feature of the business, and some of the most delicious candies manufactured, are included in the assortment offered. More staple articles are handled very extensively and Mr. Huff is prepared to meet all competition both as to quality and prices.

The Langsford House, Cape Porpoise, Kennebunkport, Me. There are many advantages in stopping at a new house, as all who have been at one can testify. In the first place everything is new and fresh; there is no dirt, dust, nor other accompanying disadvantages which we find at an old hotel. Moreover, the landlord is ever on the alert to please his guests, as he has the reputation of his house to build up and he well knows that his future success depends greatly on the manner in which his guests of the season are treated. On the one hand they will recommend the hotel to their friends, and on the other they will not. In the case of the new and commodious Langsford House, however, we have no hesitation in saying that all who visit it this season will speak in terms of unqualified praise of the liberal manner in which it is conducted. The pains taken by Mr. Langsford the genial proprietor, to make his guests pass a pleasant summer, the fine table, comfortable beds, pleasant rooms, and, moreover, the beautiful situation of this house, all meet with the hearty approval of his guests; and we have no doubt of his success in this line for future seasons. Mr. Langsford has enjoyed quite an experience in keeping summer boarders, having for four years previous had a small house, and his skill in pleasing them

shows he is no novice in the art. In conclusion, we would suggest to all who desire to pass a pleasant vacation in August to apply for rooms, as they will find here everything which goes to make one enjoy life at the sea-shore to the fullest extent. Accommodations are afforded for seventy-five guests.

W. A. Emery, successor to J. G. Cousens, dealer in Dry Goods, Boots, Shoes, Ready Made Clothing, Groceries and Ship Stores. The gentleman whose card is printed above, is one of the representative business men of this section, and we believe that no one could be named, who is more generally known and more highly esteemed. Mr W. A. Emery is a native of Kennebunk Lower Village and begun operations in 1887, succeeding J.G.Cousens with whom he had been for 17 years. He is connected with the Odd Fellows. The premises occupied are located in the Lower Village, and measure 50 x 25 feet. A stock of General Merchandise is carried, comprising Dry Goods, Boots and Shoes, Ready-made Clothing etc., together with Groceries and Ship Stores in great variety. Customers are served promptly and carefully, and orders are accurately delivered, but the main reason why this establishment is so popular as it is, is because everything bought there can be depended upon. During the nearly 50 years that the store has been opened, no goods were falsely represented at this store, no efforts made to impose upon the ignorance or credulity of customers. "Honest goods at honest prices" makes an excellent motto, and whether Mr. Emery has ever put his views in that particular form or not, it is not to be denied that business has been carried on, on that principle. It is a worthy example to follow, and one that is as sure to bring success as fraud is to bring failure.

The Arundel, Kennebunkport, Mrs. A. I. Paine, Proprietress. Those who are fond of picturesque or Queen Anna architecture will find no better sample than the attractive and commodious "Arundel" at Ocean Bluff. Situated at the water edge and facing the beautiful beach, a view for miles around is afforded from its broad piazzas. The interior of the house is as attractive as the outside and one can almost imagine themselves at some elegant cottage but without the annoyance of housekeeping. The proprietress is ever on the alert to please her many guests. The beds are comfortable, the rooms commodious and the table all that one could ask for. The service is first class, and the tempting dishes served by attentive waiters are fully appreciated by the many guests. Those who are fond of fishing, boating, sailing, or bathing can find everything they require in these sports within their reach. The village is but a short distance, where are many attractive stores, the close proximity of the "Arundel" to the river affords guests an opportunity of indulging in rowing and sailing to their hearts content. Those who have visited this popular house in past seasons, need no advice from us, but to others we have only to say that its many advantages will be fully appreciated after a short stay.



Grove Hill Hotel, Kennebunk Beach.

It is seldom that one finds at the beach a hotel with any of the advantages of Metropolitan rates. As the distance from large cities and the expense of fitting up a hotel with modern convenience is more than most landlords care to put into a summer hotel. Mr. Paul, however, the genial host of the "Grove Hill" has determined to give every advantage to his guests that they can find in cities, not to mention the added advantage of pure spring water. The Grove Hill is on a fine elevation near the station and commanding an extensive view of the beach and surrounding country. Accommodations are afforded for 100 guests, and while the service is first class in every respect the prices are reasonable. The hotel has electric lights and a steam elevator which will be appreciated by guests having upper rooms. By this means every room in the house is rendered desirable and the view—which is fine from the lower rooms, is greatly increased as one ascends. The situation is near the beach—separated only by a beautiful grove—The fine bathing and fishing in this vicinity is appreciated by all fond of these healthful sports, and the fresh sea air gives added zest to the fine bill of fare provided by Mr. Paul; the vegetables coming from his own farm. In conclusion we have only to add that a guest of the Grove Hill for one season is pretty sure to register on succeeding years besides recommending its many attractions to their friends.

Joseph A. Titcomb, Kennebunkport, Me., Dealer in Coal; also Boats to Let. Office next to Post Office, Wharf near Bridge. Those who have done business with Mr. Joseph A. Titcomb in the past need not be told that his methods are such as make him a very agreeable man to deal with, for no one can fail to appreciate, in some degree at least, fair and honorable efforts to carry out every agreement entered into. Mr. Titcomb is a native of Newburyport, Mass., and is one of the best-known men in town, having

been Town Treasurer and Town Clerk. He carries on business at the coal wharf just below the bridge, where storage facilities are afforded for several thousand tons of coal, and where all necessary facilities are at hand for the prompt and accurate filling of orders at bottom prices. Coal is handled both at wholesale and retail, and all the most popular varieties are kept in stock. Nothing is much more annoying than to have coal fail to arrive when promised, and one reason of the popularity of Mr. Titcomb's establishment, is the record for faithfulness in filling orders that has been made. Another popular branch of industry carried on at this wharf is the letting of boats, for a number of safe and easy-rowing crafts are at the service of the public at very reasonable rates. No exercise is more healthful and invigorating than rowing, and it can be so cheaply enjoyed that it is no wonder that it is one of the most attractive of summer sports.

Bell & Fletcher, Cape Porpoise, Livery and Boarding Stables; Buckboard Parties a Specialty; Always Ready for Business or Pleasure Driving; Orders Promptly Attended to. A



"spin on the road" behind a well-stepping animal is one of the most effectual means imaginable of dissipating the "blues" and aiding digestion, and as for those who prefer drags to driving, and would rather pay ten dollars to a doctor than half that sum to a stable-keeper, it must certainly be acknowledged that "there's no accounting for tastes." To enjoy driving, good roads, attractive scenery, an easy carriage, a speedy horse and agreeable companionship are necessary, and as far as our readers are concerned, these requisites are easily obtainable, as most of the roads in this vicinity are well kept, and the country round about is pleasantly diversified, while a call at the stable of

Bell & Fletcher, will result in the furnishing of a most desirable turnout, and with all these points provided for, the last essential mentioned need occasion no anxiety. The enterprise carried on by the above-mentioned firm was started in 1886. Both members of the firm are extensively known here. The premises in use comprise two floors of the size of 30 x 50 feet. Four fine horses are kept for the use of the public, and six carriages; horses will be taken to board and guaranteed careful treatment, and the best of accommodations at prices that will commend themselves to all, and in every detail of the business, the interests of customers are faithfully consulted.

Shiloh House, Cape Porpoise, Kennebunkport, Olivia H. White, Proprietress. Situated at the extreme end of Cape Porpoise is this popular hotel where the guests can enjoy the ocean breeze, the fresh sea air, and the beautiful walks and drives in the country, for which this section of the coast is noted. Those who enjoy the sea in all its varying moods should visit this house, as in no place in the vicinity can it be enjoyed to better advantage. The Shiloh House is beautifully situated on a point of land at Cape Porpoise, Maine, and is one of the most delightful places on the sea coast. This house stands within eighty feet of the water, and will accommodate forty guests. It is furnished with every modernized comfort and convenience, and is one of the finest houses in Maine, having been put in the most perfect order for the season of 1888. A beautiful view of the sea can be had from every room in the house. A fine and healthful summer resort. Good fishing, bathing, boating, etc., and only twenty minutes ride from the Boston & Maine railroad station. Miss White has enjoyed an extended experience in this line and knows just what will please her boarders. Those who have partaken of the tough steaks and poor pastry of many hotels on the coast, should pass a summer at this house. Here the table is looked after as much as the rooms, and the keen appetites which the sea air gives to all, find ready relief in the bountiful fare put before one at the Shiloh House. Every facility is at hand for fishing, boating and bathing and one returns to the city after a sojourn here, renewed in health and vigor, and as each guest of one season is sure to recommend the house to his (or her) friend it is no wonder that Miss White's accommodations are taxed to the utmost.

W. F. Moody, Conveyancer, and Notary Public. Deeds, Wills, Bonds, Protests, Pension and Probate Papers carefully prepared, Kennebunkport. The importance of having legal papers, such as Wills, Deeds, Protests, etc., properly drawn up, is brought home forcibly every day. Very few men are able to state exactly what they mean, either in speech or in writing, unless they have received special training; and many who pride themselves on the accuracy with which they think they make their wishes known, would be surprised to see how ambiguous some of their carefully written sentences would become, when dissected by a competent

person. Documents of the kind mentioned at the beginning of this article, generally involve the ownership of considerable property, and the amount charged for making them out properly, by those who have made a special study of this branch of legal lore, should deter no one from taking advantage of the aid thus extended. The best-known conveyancer in this section, is Mr. W. F. Moody, long one of our leading citizens, and enjoying the confidence and esteem of the public. He is a native of Kennebunkport, and begun operations here in 1844, and his clientage has steadily increased. He is a Notary Public as well as a Conveyancer, and in addition to the drawing-up of Deeds, Wills, Bonds, Protests, etc., makes a specialty of the preparation of Pension and Probate Papers; Mr. Moody is also known in the capacities of Land Surveyor and Insurance Agent, representing such well-known companies as the Aetna of Hartford, Ct., and the Mutual Fire Insurance Co., of Saco. He has held many public offices having repeatedly served as chairman on the board of selectmen and assessors, as auditor, agent and superintendent of schools, and now the fourth year as town treasurer. He has also represented York county two terms in the state senate, being the only person ever elected in the town. As a government official; he has been deputy collector and surveyor of the port of Kennebunk, and assistant assessor of internal revenue for the towns between Portsmouth, N. H., and Portland. The great variety of business incident to these positions would naturally give one the experience desirable in treating cases coming under others of like mercantile character.

Sea Side House, Isaac Gooch, Proprietor, Gooch Beach, Kennebunkport, Me. One of the most charming of summer resorts in Maine is Gooch's Beach, Kennebunkport; and among the many hotels in town we beg to call the attention of all in search of a comfortable and beautiful spot in which to spend their vacation, to the Sea Side House of which Mr. Isaac Gooch is the proprietor, as it not only commands one of the finest views of beach and surrounding country, but also everything possible is done for the accommodation and comfort of its guests. There are many delightful walks and drives in the vicinity, also boating, bathing and fishing. This house is a favorite one among pleasure seekers, and our readers who patronize the Sea Side can rest assured of being well cared for, and at as low rates as first-class accommodations can be had. Bountiful fare is provided, the *cuisine* being first-class in all its appointments. Polite and attentive service is rendered to all, and everything possible is done to make it as homelike as possible to guests. Mr. Gooch, the proprietor, is a gentleman of experience in the business, and is in every way qualified to make his house a popular one with the public. We advise all in search of a comfortable and healthful place in which to pass their vacation to write for terms, etc., to Mr. Gooch, and we feel sure, should they patronize him, they will be very apt to be found there again. This location and a mile of the beach has been in the Gooch family for one hundred years.

Nonantum House, Henry A. Heckman, Proprietor, Kennebunkport. There are many good hotels to be found on Kennebunkport Beach and in its vicinity, and it is not for us to exalt one at the expense of all the rest. But there are certain houses which stand especially high in the esteem of those who have tested their hospitalities, houses which are carried on by men who have the difficult art of hotel-keeping reduced to a science, and it is no more than just, to place among such hotel, the well-known "Nonantum House" of which Mr. H. A. Heckman is the proprietor. Mr. Heckman owes much of his success to the fact that he proceeds on the assumption that most people who visit the Beach, come to have a good time. Although his house bears an excellent reputation, and only a desirable class of trade is catered to, it is nevertheless a fact, that people who know the beach, and have a liking for geniality and sociability, take pains to visit this hotel, for they know that it is conducted on liberal principles, and that harmless amusements are not only permitted but encouraged. Some people may enjoy the funeral solemnity and dignity which are insisted upon in certain establishments, but the most of us, come to the shore to "cool off" and have no use for the stilted manners of such houses. The Nonantum House was opened by Mr. Heckman in 1884, and has been very popular from the start. Its proprietor is a native of Kennebunkport, and is a member of the Free Masons. 26 guest-rooms are available, and the Dining-hall is pleasant, airy and well-lighted. Employment is given to 10 assistants, who are very prompt in their attendance on guests, and the table is supplied with choice and well-cooked food. The terms are very reasonable, special rates being given for September, and no one will regret paying Mr. Heckman a visit.

David Clark, Shipbuilder, near Dock Sq. If American shipping is in a somewhat depressed state at the present time, American yachting is "booming", and even our British cousins across the sea have become convinced that our builders have not forgotten how to get speed even if the famous "American clippers" have been swept from the ocean by homely steamers. The "Puritan", "Mayflower" and "Volunteer" were not built in this state, it is true, but there is not the least doubt but they could have been had the orders been placed here, or that the speed of those famous vessels would have been equally great. A prominent ship and yacht builder in this section is Mr. David Clark, and some idea of the experience he has had may be gained from the fact that since 1857, some eighty sailing vessels have been built at his yard. Business was started under the firm name of D. & A. Clark, and in 1860 the present proprietor assumed sole control. He is a native of Sanford, Me., and has a very large circle of friends in this vicinity. Among the more celebrated vessels built by Mr.

Clark may be mentioned the famous "Novelty" of Portland, the yachts *Actea* and *Priscilla*, the barks, "Hannah W. Dudley" and "Antioch", and the well-known schooners "Venus", "Livinia Campbell" and "Jefferson Borden". Employment is given to from twenty to twenty-five assistants under ordinary circumstances, and blacksmith shops, machine shops, carpenter shops, etc., are carried on in connection with the enterprise. The building and repairing of sailing and steam yachts is made a specialty, and the facilities at hand are such as to ensure such work being done at short notice and in an economical and satisfactory manner.

Highland House, O. L. Wells Proprietor, Kennebunkport. Of the thousands of visitors who throng our sea beaches during the summer months, there are some that come for health, some that come for rest, some that come simply for "fun" and not a few who come for "style." With this last class, we must confess we have but little sympathy. Courtesy, respectability, good morals, enjoyable company—all these things are desirable. Now recreation is best afforded by change of air, change of scene, change of habits and in fact a general revolution. Thus we get shaken out of our old ruts, see new faces, make new friends, wear old and easy clothes, roll around in the sand, become brown, hearty and hungry, and finally go home again "as good as new." This is "recreation." But to stay at a large and "fashionable" house, to be more careful in dress than ever, to be afraid to do anything for fear some of your "high-toned" acquaintances will be shocked—that is not recreation—it is folly. Therefore we say, if you propose to visit Kennebunkport and want to gain real benefit to body and mind, put up at a hotel that supplies the best of accommodations, but is not overburdened with "style," go to the "Highland House" carried on by Mr. Orrin L. Wells, and, take our word for it, you will enjoy yourself. This is a large, airy and well-appointed hotel that caters expressly to summer tourists, not being open at all in winter. The situation affords a very fine sea view. Mr. Wells has been identified with this enterprise since 1881, and no house in the vicinity holds a more deserved reputation for hospitality and good-cheer. Mr. Parker formerly of the Parker House is steward, and all who have partaken of his favorite dinners know what to expect. The building measures 80 x 55 feet and contains four floors and a sufficient number of rooms to accommodate fifty guests. The hotel is managed under a system which combines the advantages of those in vogue in public and private houses, permitting much of the freedom of the former with many of the homelike qualities of the latter. The beds, the food and the service are simply first-class, and the guest is made to feel at home, and cannot help enjoying himself. No exorbitant rates are charged, and all the comforts of sea-side life are provided.

HOTELS

OF

KENNEBUNK BEACH.

This beautiful beach is reached by the Kennebunkport Branch of the B. & M. R. R., and in addition to the hotels described below there are a number of handsome cottages. There is a post office located here, "Kennebunk Beach," to which all letters in this section should be addressed.

Granite State House, A. Stuart, Proprietor, Kennebunk Beach. While it is unquestionably true that even the finest and best managed hotels, cannot make a popular summer resort of a locality not possessing great natural advantages, still if these advantages be present, they are much more apt to be appreciated, and will draw a much larger number of visitors, if the neighboring hotel accommodations are first-class in character. The truth of this statement is proved by the present condition of affairs in this vicinity, for it must be evident to all who have given the subject their attention, that Kennebunk Beach owes its phenomenal popularity to something besides its beautiful scenery and ample opportunities for Fishing, Bathing, Boating and Driving. These are all strong attractions, but alone and unaided they would not draw one fifth of those now enjoying them. But when such accommodations are afforded as those provided by the Granite State House, a new and powerful incentive is held out for visiting the beach, and the combination of influences is well nigh irresistible. The hotel to which we refer, is one of the best-known in this vicinity, and its capacity is frequently severely taxed, although eighty guests can be easily cared for. Mr. A. Stuart, its proprietor, is an experienced hotel-keeper, and is a man who firmly believes that intelligent liberality pays. The *cuisine* of the Granite State House is one of its strong points, the table being supplied with the best the market affords, and the cooking being all that could be wished. The guest-rooms are light, airy and well cared for, and the service is prompt and courteous at all times. Mr. Stuart gives close personal attention to the direction of affairs, and is to be congratulated on the results attained. Mr. Stuart runs a livery stable in connection with the hotel where accommodations are afforded for boarding the horses of guests at reasonable rates as well as furnishing teams by the hour or for excursion parties.

Wentworth House, formerly known as the Beach House, Kennebunk Beach. The oldest summer hotel at this popular beach is the Wentworth House, conducted by Mr. Owen Wentworth; and as taking a summer vacation has now become an established custom among the American people, we would recommend this house as one where they will find home comforts and everything which goes toward making their stay a pleasant one. There is no state in the Union capable of affording more opportunities for amusement, health and true recreation to the summer pleasure seeker than Maine, for her bold and beautiful scenery, her exhilarating air, her unsurpassed boating facilities, her combination of country advantages and city conveniences are as unique and as distinctive, as are her noble rivers, beautiful lakes and grand sea coast; and one of the most desirable as well as most healthful resorts is Kennebunk and its surrounding beaches, which not only combine fine sea air, but also an extensive country view. The Wentworth House is well located and is kept in a first-class manner by Mr. Owen Wentworth who thoroughly understands his business and makes a specialty of catering to the comfort of his guests. The rooms are pleasant and well furnished, supplied with comfortable beds and kept in neat and orderly condition. The table is excellent, both as regards quality and quantity, and the bill of fare is sufficiently varied to suit all tastes. A new 30-foot Yacht is ready to take parties to sail or fish. There are excellent facilities for Sailing, Bathing, Fishing, and Driving, with Bowling Alleys and various sources of amusement; Horses and Carriages to let; also Coach and Buckboard to take large parties out on excursions. Visitors will take passage by the Boston & Maine R. R. from Boston or Portland, then by the Kennebunkport Branch to the Beach Station, where there is a post-office. This is but a few rods from the House.

Bass Rock House, J. A. Wells, Proprietor, Kennebunk Beach. The invigorating effect of a stay at the beach during the warmer months, cannot really be appreciated save by those who have experienced it, but in order to get as much good as possible in this way, care should be taken that the house occupied is in excellent sanitary condition, for defective drainage is dangerous under all circumstances, and even the pure sea air cannot prevent it breeding illness in many cases. It would be well if all beach hotels were as desirable in this respect as is the Bass Rock House, of which Mr. J. A. Wells is the proprietor, for this popular hostelry is not only fortunate in having an abundant supply of pure water, but its drainage is thorough and efficient in every detail. The situation of the Bass Rock House is as fortunate from an artistic as from a sanitary point of view, and the scene from the piazza combines ocean and country effects in a most pleasing, unusual manner. The house is located within sixty yards of the sea, where the beach is smooth and sandy, and adjoining is a bold, rocky shore, thus affording excellent facilities for surf bathing and fishing. Mr. Wells has been very successful in catering to the public in previous seasons, and he is determined to furnish better accommodations than ever before the present summer. The ravenous appetite enjoyed by the resident of the beach makes the question of food a most important one, and hence we take pleasure in calling special attention to the fact that guests at the Bass Rock House are very liberally supplied, not only as regards quantity but quality also. Grove Station, on the Kennebunk and Kennebunkport Branch R. R., is the point at which the traveler should leave the cars, and he will find comfortable transportation to the Bass Rock House awaiting him.

Sea View House, Kennebunk Beach, J. E. Hubbard Proprietor. The question "where shall we spend the summer?" is one that is probably being considered in a number of households, and although the preference felt for mountain, sea coast or river scenery will of course in a great measure determine the choice made, still if the vacation is to be thoroughly enjoyed, the hotel accommodations available must be carefully studied. Many people make the mistake of wandering so far from civilization on their summer pilgrimage that they find themselves deprived of the comforts and luxuries to which they are accustomed and return

home weary and unrefreshed, disgusted with summer hotels in general. Houses may be found however which combine many attractions, and among the many at this popular beach we know of none better situated than the Sea View House of which Mr. J. E. Hubbard is the proprietor. This house is located near the beach and commands a fine view not only of the ocean but also of the surrounding country. The table is unexcelled and every thing possible is done for the comfort of its guests. A summer spent at the Sea View will long be remembered for the pleasure and comforts enjoyed, and will without doubt be repeated a second season. Mr. Hubbard has accommodations for fifty guests and his rooms are well furnished and his prices are reasonable.

Eagle Rock House, Owen Wentworth & Co., Props., Joseph D. Wells, Manager, Kennebunk Beach, Me. In visiting the sea-shore, one wishes to reside not only in the immediate vicinity of the beach, but where they can command a view of the adjoining country as well. Both of these attractions are possessed by the new and popular Eagle Rock House, which being situated on elevated ground commands a fine view of surrounding country unrivaled by any other hotel. Its short distance from the Post-office, Station, Bathing House and the other Hotels, not to mention the Cove, is another attractive feature, which will be appreciated by all visitors. The table of the Eagle Rock is conducted this year in the same style that met the hearty approval of the guests of last season, and those who have once partaken of these well served and finely cooked dishes are loth to go elsewhere in search of accommodations if they can find them at this popular house. A great point at this house is the freedom from all restraint, as guests can enjoy life here without experiencing any of those annoyances which are met with in some of the hotels along the shore. In conclusion, we would say that a guest at the Eagle Rock for one season is sure to return again, and those who are as yet undecided where to pass the "dog days" will do well to send for a circular. The large experience of the proprietors enable them to cater successfully for their large number of guests. Teams are kept in connection with the House for taking excursions, also a Yacht for sailing and fishing. The vegetables, butter, eggs and milk are furnished from the farm in connection with the House.

HISTORICAL SKETCH

OF

KENNEBUNK.

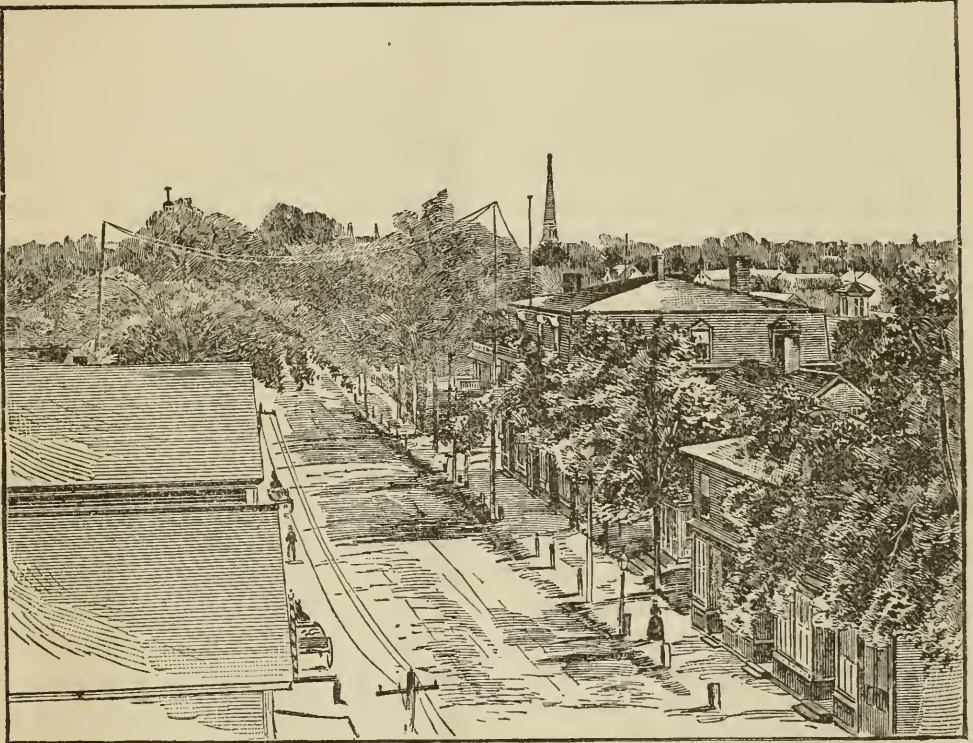
THERE is little reason to believe that the first visitors to this coast in the murky dawning of the seventeenth century were in search of a summer resort. Naturally, therefore, though the "Port" was the first point settled in this vicinity, the center of the growing settlement was soon transferred to the site of the present town of Kennebunk, where the long winter could be passed a little less frigidly, with some protection from the overpowering east winds, and where the soil admitted a more abundant increase. Thus the nucleus of the town grew up at the spot about three miles from the shore known to the Indians as Kennebunk, the "place of smooth water." Maine, beyond all the other New England states, has taken many names from the Indians, not a few of them odd, even extravagant, some beautiful, but in the whole list we know of none more fitting and significant than this. The first settlements were made here while this territory was a part of the town of Wells, where the earliest town of the locality was settled. The place was included in the first town charter granted to Wells. It has since grown up and away from the mother-town. The first house was erected here in 1643, by a certain John Sanders, and this sturdy pioneer was soon followed by others, all earnest, fearless, honorable men, so that the character the town has since maintained was its own from the start. Not a little anxiety and distress were caused in the little settlement by the French and Indian wars which lasted from about 1675 to 1755. Few direct threatenings of attack from the savages, however, were experienced, the extreme smallness of the place being no small protection, and only one man, by the name of Jepson, met death at the hands of the Indians, happening to fall in with a party of them as they were returning from a foray.

All through this period of struggling and trial the growth of the town was very slow. It was not unapparent, however, and by the middle of the eighteenth century the size and wealth of the place had increased sufficiently to warrant the erection at the "landing," on the river, of a church which was completed in 1750. Here the education as well as the worship of the little town was conducted for a score of years, until in 1770, the first school-house was erected to satisfy an urgent need.

During the decade preceding the Revolution, and after all the effects of the French wars had disappeared, rapid progress was made. By the time of the Revolution the town had extended widely and become one of the most prominent on the Maine coast. For this reason it took an important part in the struggle of the colonies for liberty, and in the measures which led up to it. The town records for this period are obscure, but it is definitely known that a considerable number of soldiers were enlisted here for the Continental army, and the patriotism shown was most heartfelt and practical. The close of the war found the town somewhat retrograded and its industries under a cloud, but the brightening rays of freedom soon revived and more than restored its powers, and by the beginning of the present century it was fairly launched upon the sea of continued prosperity. In 1793 a movement set in towards the "Port," where it was found most convenient to locate the growing shipping trade of the town. This gradually extended until it helped to form the new town at the port which was afterward separated. Meanwhile the steady advance at the old town went on. Though it had lost the shipping business it had retained its farming industries, which proved in the end more stable than the former, which sank almost as rapidly as it had risen. Manufacturing on a small scale began to give signs of appearing soon after the advent of the present century, and gradually grew into its present prominence. The early years of the century were marked by rapid growth as the shipping interests of the "Port" gave impetus to all lines of work, but it was soon checked by the war of 1812, which, coming as the climax of a series of disasters, brought trouble to the commercial affairs of this region from which they have never since recovered. Progress, however, was still kept up on a small scale, and when Maine was separated from Massachusetts in 1820, Kennebunk had grown enough to be set off as a separate town, having a population of 2144, and a valuation of \$235,023.40. The first town clerk was Timothy Frost, who was long a leading man in the local government; the first selectmen were Benjamin Titcomb, jr., James Dorrance, and Timothy Frost.

The central period of the century, up to the civil war, was one of slow evolution from a life solely dependent on the soil, to one largely maintained by manufacturing, as the inborn inventive sense of Yankeedom worked itself out, and the opening up of western farming lands threw the never over-productive soil of New England in the shade. Several new and important industries were founded here, and have since been successfully maintained, one of the most prominent being the useful and successful substitution of fine bark products for leather. By the outbreak of the civil war the town had grown sufficiently to be the leading one in the immediate region, and naturally took an important part in the measures then urged and carried out here toward the suppression of the rebellion. A number of companies were enlisted and

served gallantly at the front. Some of Maine's distinguished general officers hailed from Kennebunk. A spirit of deep and enthusiastic patriotism was shown here throughout the struggle. Remarkable unanimity distinguished the endeavors of the town's people in every direction to maintain the Union and relieve the wants and sufferings of the soldiers. The Christian Sanitary Commission, Ladies's Aid Society, and other admirable organizations, met hearty support here, and the town was not without her share in the general mourning for the wounded and lost. Many a brave son never returned, and the town has ever tenderly cherished the memory of those who sacrificed all for their country.



MAIN STREET, NEAR POST OFFICE.

Since the war, the chief progress has been in the line of manufacturing. New firms have been established and this industry has gradually extended until now it is the most valuable and important one here, giving promise of yet greater advance in the future. Chiefly through this influence the present valuation is triple that of the town at its inception, being for the last year \$722,711. The debt of the town being only \$11,733, the tax rate is very low, and the most advantageous privileges are offered to manufacturers to settle. These are of so exceptional an excellence that it would amply repay any manufacturer dissatisfied with his location, or any house just starting up, to examine the advantages of locating at Kennebunk. Though there are a considerable number of employees here the town has known practically nothing of labor troubles except through reports from outside. In this is embraced one of its most important advantages.

The educational progress has kept pace with that of the commercial interests, on which it is in no small measure founded. The thoughtful and enterprising citizens of Kennebunk have always been aware of the inestimable importance of thorough educational facilities, and their care has found expression in the establishment and maintenance of schools up to the highest average maintained in New England. Fine buildings have been erected and able teachers procured, and the results obtained as shown by the progress and acquirements of the children of Kennebunk are most creditable and satisfactory to all interested. In 1885 a new and highly successful system of scholarship grading was introduced into the public schools. This and other advances have placed the educational department on a level with the growth of the recent past, and the spirit shown renders it certain that this department will continue to advance with the times.

The year 1885 was a year of progress all around. A well equipped and efficient fire department and engine house was then established which has since worked with eminent satisfaction. Two new town charters, granting additional privileges, have been obtained since the first in 1820, one being received in 1868, and the other in 1885. Since the setting off of Kennebunkport, that town has drawn away some of Kennebunk's natural advance in population; nevertheless, this had increased in 1887 to 3200, and it is increasing now faster probably than ever before. The public spirit and charitable consideration of the wants and advantages of all have always marked the local government and business of Kennebunk. Public measures have been often and very generously carried out, and in this respect Kennebunk deserves to stand as a model town, even among the model towns of New England.

The religious life of the town is vigorous and penetrating. The old faith still survives with much of its positive beauty and strength. The effect of the old Puritan days is seen in the constant and regular attendance of the whole people upon divine service, the pure observance of the Sabbath, and the honor in which the churches are held and maintained. Most of the leading denominations are represented here. The Baptists have one church and society, the Congregationalists have one, the Methodists three, the Unitarians one, the Adventists two, and Free-Will Baptists one. The religious feeling of the town is very deep and strong, finding expression in charitable deeds and moral life of a pure and rare quality.

The social side of the town is also fully alive and energetic. During the summer it is enlivened by many summer visitors, who are attracted by the quiet and restfulness of the pleasant life here. In the winter, also, the towns-people engage in innumerable social entertainments; sleigh-rides, skating trips, parties, etc., etc., for the young people; sociaoles, tea and sewing parties, lectures and literary entertainments of a high and interesting order are largely attended by all. The secret societies are well represented here. The Odd Fellows have three lodges, the Free Masons two, the Knights of Pythias two, not to speak of less prominent orders, in all of which the Kennebankers delight, and have a way of employing much of their spare time. Unlike many northern towns, which, as it were, pull down the curtains and retire to a long undisturbed repose from the end of one summer to the beginning of the next, Kennebunk maintains its quiet, yet refined and pleasant social life throughout the

year to the enjoyment and profit of its residents and visitors. Those who have never experienced the subtle, abiding charm of life in a refined New England country-town cannot be initiated into its mysterious preeints by others' description or gain much appreciative knowledge of it. Yet even a slight acquaintance is sufficient to recall the simple unaffected beauty, the purity and strength of a life whose habit is near to that of nature's self, the continually growing love and appreciation of the "Quiet Life," Pope so beautifully described, and the peaceful equipoise of living which through nature's working seems to bring this unsettled, flickering life of our humanity nearer both to the light of the stars and the beautiful flowers of the field. Such and many more are the charms of the retired life at Kennebunk, which only the poet can represent, and he but in part.

For those whom business and other cares will not allow an extended absence from the city, Kennebunk has advantages possessed by few other places of anything like similar attractions, in being connected by two large lines of railway with both Boston and Portland, to which the journey is a very short one. This is one reason why so many city people delight and continue to come hither year by year, and to the business man amid the dry and panting days of summer heat, such a retreat is an inestimable boon.

Kennebunk has been a very prolific spot, much more so than its immediate appearance would lead one to think. Many of its sons and daughters have gone to the west or to the great cities, and every year many of them with their generally juvenile families return to give the old folks a lovely, lively vacation on the old homestead farm. It would surprise an inquirer to find how many Kennebunk homes have these annual and gladly expected visitors, and if it were left to the children to decide as to what sort of a place Kennebunk is to spend the summer, the verdict would be an unanimous shout that it was the "finest place in the world." They may somewhat cool down from their childish imaginings as the inevitable sad experience of maturer life teaches them that there is no spot on earth possessing all its beauties, but of this at least we may be certain, that in all their journeyings they will find no place so encircled and entwined with golden memories among their dearest dreams of earthly happiness. And, by the soberer judgment of older mortals, a not dissimilar conclusion as to the beauties of Kennebunk, is arrived at, as its numerous visitors year by year undoubtedly prove. Of late years, "Kennebunk Beach" has been rapidly growing into favor as a summer watering place. Situated on the opposite side of the river from Cape Arundel and the "bluffs" of Kennebunkport, it is coming each year into more extensive and pleasant attractiveness, not unworthy of comparison with its older and friendly rival. Several hotels and many cottages have been erected, the tendency seeming to foretell that the "Beach" will be chiefly the abode of "cottagers." The Beach shore is very smooth and sandy with all the advantages possible for bathing. The privileges of the river and ocean are shared equally with the residents of the "Cape," and all the evidences go to prove that before many years there will be two similar and not unequal summer-settlements, nestling beautifully by the sea on each side of the Kennebunk river. May that day soon come, and so far from the Cape's losing prestige, influence or privilege from it, each place would share in the

other's prosperity, and gather new laurels by each other's advancement in mutual exchange. When each side of the river shall have been at all adequately developed, then will Kennebunk and the "Port" become in size what they have long been in character, one of the leading and greatest watering places on the Atlantic coast. The old town has intimate connection and participation in all this advancement, as her revenue as well as her fame are materially enlarged thereby. Very few come to the "Port" or "Beach" without spending considerable time in the old town, and well will it bear inspection and study. It is only separated from the shore and mouth of the river by three miles, a good old "Sabbath day's journey," and a pleasant as well as beautiful walk in all but scorching days. The meadow and woodland scenery along this old road to the "Port," are extremely pretty and admired by all who know it, all the more in proportion to the acquaintance. The setting off of the "Port" as a separate town, which at first seemed to be an unfavorable arrangement for Kennebunk, has in many respects proved advantageous even for the old town herself. The independent growth of the former has tended to stimulate and further that of the latter, and now, though it is in a quieter and less noticeable way, there are probably about as many visitors to Kennebunk every summer as to Kennebunkport.

Among other beautiful sections of the town, Hope Cemetery is especially noticeable. Long and careful endeavor has made it extremely beautiful, and many visitors are delighted with its long, shady walks, and harmonious and tasteful management of flowers and decorations.

A "Free Library" of considerable size, and most select character, also maintained by the town, gives ample evidence of the refinement and character of the people, and the interest taken in intellectual affairs. The leading merchants are distinguished by the interest they take in the advancement of the welfare of the town and its people, and the support of such movements as the one resulting in the free library had been hearty and generous. The impressions carried away by the transient visitor to Kennebunk are all most favorable to its character and prospects. A more kindly and generous people in all that goes to make and keep the social life of man noble and inspiring, it would be difficult to find anywhere. The most wide-spread harmony and good-fellowship prevail, and in such an atmosphere one finds it easy to approximate to the true life of reasonable happiness and wide sympathies. Not for Kennebunk in the coming time, will be the rocket-like progress of western towns; but all the more surely, in the unobtrusive yet resistless way that has marked its growth for a century, will it continue to advance, assured by the beauty and advantages of its situation, as well as by the character and enterprise of its citizens, of successful progress, even far beyond present expectation, as the succeeding years bring opportunities for expansion and development.

LEADING BUSINESS MEN

OF

KENNEBUNK, ME.

Davis Shoe Company, Manufacturers of Ladies' and Misses' Boots and Shoes and Felt Boots, Factory, Kennebunk, Me., Boston Office 93 Summer Street. One of the great factories for which New England is famous, is that carried on by the Davis Shoe Co., at the corner of Main and Fletcher Streets, and some idea of the extent of business done by this company may be had from the fact that this establishment, large as it is, is but one of the several controlled by the corporation, another being located at Lynn, Mass., and still another at Richmond, Virginia. The Kennebunk factory occupies a five story building of the dimensions of 120 x 70 feet, and is fitted up with the latest improved machinery from the roof to the ground, water power affording the motive force. Employment is given to 250 operatives, and the monthly output of the establishment is enormous in amount, and comprises not only leather Boots and Shoes for Ladies and Misses, but also Men's and Boys' Felt Boots. The main office of the concern is in Boston, Mass., at No. 93 Summer Street, and the officers of the company are Boston men, their names being as follows: William H. Chase, president; George W. Williams, treasurer; William Henry Keene, vice president. The resident manager in Kennebunk, is Mr. A. A. Hawley, and no one could be more active and zealous in advancing the company's interests. The goods produced by the Davis Shoe Co., at its various factories are well known to the trade, and the estimation in which they are held is best shown by the large and steadily growing demands for them. Great care is taken to secure uniformity of merit in

their manufacture, and they are quoted at remarkably low rates for goods of such quality.

R. W. Lord & Co., Manufacturers of Seine, Net and Fishing Twine, and Standard Raven Duck, Factory at West Kennebunk. One of the oldest established and we might say the leading industry of Kennebunk is the Twine and Duck factory of Messrs. R. W. Lord & Co., near the Eastern depot, West Kennebunk. From a small beginning it has grown during the past 28 years to its present proportions, giving employment to from 80 to 100 capable hands and sending its product to all parts of the United States and Canada. The factory is supplied with every convenience for the rapid and successful manufacture of Seine Net and Fishing Twine, and while every effort is made to maintain its present high reputation the prices are based upon the lowest possible scale consistent with a first-class product. The manufacture of Standard Raven Duck has recently been added. This is specially adapted for light sails, awnings of all kinds also in the manufacture of Canvas Shoes and for various other purposes. Mr. R. W. Lord who founded this business over a quarter of a century ago is one of the best known gentlemen of York County. He is President of the Kennebunk Savings Bank, is deeply interested in Kennebunk—his native place—and its development and is highly esteemed as a public spirited citizen. The firm is composed of R. W. Lord and his brothers and is run in connection with the extensive firm of H. & G. W. Lord of 111 Commercial St., Boston, who manufacture Seines Nets, etc., of all kinds.

Geo. Bonser & Son, Dealers in Clothing, Gent's Furnishing Goods, etc., Kennebunk. At No. 10 Main Street is found the Clothing and Gent's Complete Outfitting establishment of Geo. Bonson & Son. Young as a firm, but as individuals they have been connected with the present business over eight years. Mr. Bonson Senior, a native of Lester, England, can recall nearly half a century in which he has been identified with the woolen business in all its branches. Armed with this long and practical experience, though young enough to have abundant push and energy, has gone far to successfully establish the firm. Mr. Bonson, Jr., an enterprising and practical young man of modern ideas and rare business abilities has, greatly aided in making the firm one of the most popular in Kennebunk. They buy for cash, maintain the highest standards, and always quote the lowest prices in every department. The store occupied is 50 x 22 feet in dimensions, is thoroughly fitted up with a choice stock showing that a great deal of attention is paid to novelties of an attractive and salable character, just such things as every body seeks but does not readily find. Fancy Outing Goods, Hammocks and Attachments, Horse and Carriage Furnishings, Trunks and Valises in great variety, not to mention their large stock of new and fashionable Clothing, Hats, Furs, and Gent's Furnishings; all in all you will find here a model firm second to none in this vicinity.

Kennebunk Steam Laundry, and Bath Rooms, Water Street. Chas. D. French, proprietor. "An ounce of fact is worth a ton of theory." This saying carries its own proof with it, but nevertheless the subject is one that is not given the importance and consideration which its merits deserve. People will argue and dispute over a question of fact, when it may be settled much more satisfactorily and easily in one-half the time by practical demonstration. Take the matter of public laundries for instance. When these were first established those who constantly oppose progress of all kinds, were loud and vehement in their demonstrations that all clothes delivered to them, would be ruined, that they would not be half cleaned, that the expense would be great, and strange as it may seem, this cry is still kept up by some, despite the fact that the experience of years has shown it to be absurd and ill-founded. Those who patronize the Kennebunk Steam Laundry established in 1887 and conducted by Mr. Chas. D. French, have certainly no cause for complaint, but rather for congratulation; and so evident is this, that its business is increasing very rapidly and as yet shows not the least sign of being checked in its growth. Mr. French was born in Porter, Me. and understands the Laundry business in every detail. He realizes that nothing but good and faithful work can win enduring success and consequently strives to maintain the high reputation for thoroughness and skill which his establishment has attained. The premises utilized by Mr. French cover an area of 80 by 40 feet, and eight skilled assistants are employed and all work is done at the lowest rates. Mr. French has in connection with his laundry, on Water Street, fine Bath Rooms where everything is first-class and

modern in its arrangement. This department of the establishment is largely patronized by strictly first-class customers. He has agents at the following places; S. Brown, Kennebunkport; W. A. Foss, Biddeford; T. C. Brown, Saco; J. W. Moses, Portsmouth; C. W. Goodwin, No. Berwick.

William Downing, Dealer in Dry and Fancy Goods, Boots, Shoes, Rubbers, etc., Mason's Block, Main Street, Kennebunk. It would be strange indeed, if a review of Kennebunks' leading business enterprises did not contain mention of that carried on by Mr. William Downing, in Mason's Block, Main St., for the undertaking in question was founded in 1845, and has long held its present position among the representative houses of this section. Mr. Downing was born in Kennebunkport, and is one of the best known of our resident merchants. He is a trustee of the Kennebunk Savings Bank. The store occupied by Mr. Downing, is 55x20 feet in dimensions and contains as skillfully chosen a stock of Dry and Fancy Goods, Boots, Shoes, Rubbers, etc., as are to be found in this section. Mr. Downing has had a very extended experience in commercial affairs, and it would be hard to find a gentleman more completely fitted for intelligently catering to the class of trade he seeks to supply. Every article bought at his store is sold on its merits, and although the prices quoted are as low as can be named anywhere, the goods handled are uniformly reliable and may be depended upon to prove as represented *every time*. Ladies in search of novelties in Dry and Fancy Goods, can visit no better store, and those wanting foot-wear of any description, will also find it well worth their while to see what Mr. Downing has to offer.

Woodbury Hall, Hack and Livery Stable, Main Street, near Grove, Kennebunk. No one, at all acquainted with the many beautiful drives in the vicinity of Kennebunk, can wonder that there is a steady and increasing demand for desirable turnouts, and this demand is growing all the more rapidly from the fact that the number of strangers visiting town is being greatly added to from year to year. A gentleman who is particularly well-fitted to satisfy the most fastidious in the matter of stable accommodations, is Mr. Woodbury Hall, for he has had an extended experience in this line of business, having begun operations about a score of years ago. The premises utilized by Mr. Hall, are located on Main St., near Grove, and comprise 2 floors of the dimensions of 50 x 30 feet. A Hack, Livery and Boarding Stable is carried on, and employment is given to 2 efficient assistants, orders being attended to immediately and no trouble being spared to afford satisfactory accommodations. Carriages will be furnished for any occasion at short notice, and experienced and careful drivers can be supplied if desired. Mr. Hall does a large Livery business, for he keeps everything connected with this branch of operations in first-class condition, and his carriages will be found stylish, presentable and easy-riding. The horses obtained of him, are not the wrecks too often furnished at Livery Stables, but are without exception, good looking animals and easy goers, and a drive behind one is enjoyment.

P. C. Wiggin, Dealer in Fresh and Salt Beef, Pork, Veal, Mutton, Lamb, Sausages Ham, Tripe and Poultry, also dealer in Ice; particular attention paid to Smoking Hams; Blue Store, Main Street, Kennebunk. The Meat Market carried on by Mr. Parker C. Wiggin, in the Blue Store on Main Street, is the oldest establishment of this kind in York County, and its claim to consideration is based not more on its age than on the uniformly superior character of the service accorded the public. It is over half a century since this business was founded, and it has been under the control of its present proprietor for thirty-five years. Operations were begun by Mr. Nathan Wiggin, father of the present proprietor, in 1833. The premises occupied are of the dimensions of 65 x 25 feet, and are very conveniently located. Mr. Parker C. Wiggin is a native of Kennebunk, and is a member of York Lodge No. 22 F. & A. M., Murray Royal Arch Chapter and the Bradford Commandery K. T., also Mousam Lodge 26 I. O. O. F. The stock carried by him is remarkable for its extent and variety, comprising Fresh and Salt Beef, Pork, Veal, Mutton, Lamb, Sausages, Ham, Tripe and Poultry. The Pork in which a wholesale business is also done is all "Country" Pork and warranted first-class. The Sausages are also manufactured by Mr. Wiggin on the premises, and not only choice cuts of Beef, etc., but everything in the meat line is included in the stock, for all classes of trade are catered to with equal care and success. Particular attention is paid to smoking Hams, and by the way, the "Excelsior" Hams cured by Mr. Wiggin are noted for the delicacy and general excellence of their flavor. Low prices rule here for a very large business is done and profits can be reduced accordingly. Orders are attended to at once, and the politeness with which customers are served is both noticeable and gratifying. The retail Ice business is also engaged in quite extensively by Mr. Wiggin, a storage capacity of about five hundred tons being made use of. Low rates are quoted in the sale of this indispensable commodity as well as in that of Meat, etc., and the advantages offered to customers have resulted in the building up of a steadily growing demand, and a correspondingly prosperous business.

Dr. Ross & Co., Dealers in Pure Drugs, Toilet and Fancy Articles, Main Street, Kennebunk, Me. Prescriptions carefully compounded. In many respects it would be an excellent thing if every druggist were a practicing physician, or at least, if not one in active practice, sufficiently well informed in the theory and practice of medicine to have a comprehensive idea of the subject. An excellent example of the advantages derivable from such a condition of affairs is that afforded by the establishment carried on under the firm-name of Dr. Ross & Co. on Main Street, for as all our Kennebunk readers well know, the Doctor is a successful practicing physician, and the service accorded to customers at his store is satisfactory in the extreme. Dr. F. M. Ross is a native of this town, and inaugurated the establishment in question in 1877. He is well known in connection with town affairs, as well as in his mercantile and his professional capacities, and has

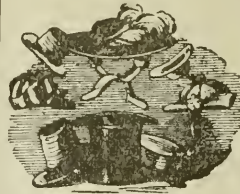
served on the school committee and also as auditor. The premises utilized for the carrying on of business are 55 x 30 feet in dimensions, and contain a large and particularly well selected stock of Pure Drugs, Medicines and Chemicals, together with full lines of Toilet and Fancy Articles, etc. Especial attention is given to the compounding of Prescriptions, and as may be imagined from his education and practical training Dr. Ross is particularly well prepared to fill such orders in the most satisfactory and intelligent manner. He takes the utmost pains to avoid even the possibility of error in the selection or handling of the ingredients called for, and also endeavors to supply only pure and fresh drugs. Mrs. I. M. R. Thompson has charge of the store, owing to the Doctor's extensive practice. His charges are very moderate, and it is perfectly natural that his establishment should be one of the most popular in this vicinity.

Mousam House, C. E. Sawyer, Proprietor, Kennebunk. Owing to the fame of the vicinity as a Summer Resort, Kennebunk and Kennebunkport are more rich in good hotels than most other places of no greater population, and it is therefore no common praise to give a public house located here, to say that it is as good as the best. This judgment must be given however in the case of the "Mousam House" under its new management for although there is more than one hotel of much greater pretensions, there is not one where the comfort of guests is more carefully considered or where life is more truly enjoyable. Many a commercial traveller will join us in this statement, for the "Mousam" is under its present management famous among the fraternity, who may reasonably be expected to know a good hotel when they see it. Special provision is now made for the welfare of such guests, and the man who can't feel at home at this house, was never made to leave home at all. The hotel business has been carried on the premises for many years under various proprietors, being an old Stage House. The present proprietor Mr. C. E. Sawyer, assumed control late in 1887, and has refurnished the house throughout making it now a very popular hotel. Mr. C. E. Sawyer the present proprietor was born in Saco, Maine, and has a large circle of friends. He gives constant personal attention to the details of the management, and is ever on the lookout to remedy any defects that have occurred in the past. The building contains three floors of the dimensions of 40 x 65 feet, and 40 rooms are at the service of the public. They are neatly and comfortably furnished, and the employment of several efficient assistants makes it easy to assure prompt and courteous service to every guest. The table is bountifully and tastefully supplied, and neither good cooking nor intelligent serving is wanting to complete the satisfaction with which a meal can be taken here. The terms are very low—but \$2.00 per day, and Summer Guests, Commercial Men, and others will find many advantages in making the Mousam their headquarters. We must not forget to mention that a most excellent Livery Stable is connected with the hotel, where 6 horses and an equal number of carriages are at the service of the public, and where teams are furnished at all hours at low rates.

William Bartlett, Wholesale Lumber Dealer, also Dealer in Groceries and Grain, Portland Street, West Kennebunk. "Cheap raw material" has been the cry of so many manufacturers of late years, that everybody is beginning to understand the paramount importance of this condition of success in manufacturing enterprises. Lumber may properly be called a "raw material," although strictly speaking, it is a manufactured product, "standing timber" being the source from whence it comes. But call it what you will, lumber has had an immense influence on the interests of this state in the past, and will doubtless continue to be one of the most important of Maine's productions for many years to come. Among the many lumber dealers doing business in this section, prominent mention should be made of Mr. William Bartlett; for this gentleman is not only heavily interested in the wholesale lumber trade, but also maintains a well-appointed Saw Mill and Grocery Store at West Kennebunk, on Portland Street. Mr. Bartlett has been identified with this enterprise for some ten years and sells about 1,500,000 feet of lumber per year, and the demand for the productions of the Mill is brisk and increasing. Employment is given to about ten to twenty assistants, and with the aid of the extensive and improved machinery in operation, it is possible to fill all orders at short notice and in the satisfactory manner so well known in connection with this establishment.

G. F. Perkins, Dealer in Groceries and Meats, Main Street, Kennebunk, Me. If some of those people who are always declaring that they "don't see how" Mr. Brown, or Mr. Jones, or whatever his name may be, can live as well as he does, on the small salary that he earns, were to use the same amount of intelligence and discrimination in placing their orders for household supplies, that the one of whom they speak probably does, they would cease to wonder at his success in making a little money go a great way. It is just as easy to patronize a concern that sells at bottom prices, as it is to deal with one that charges a fancy profit on everything, and if any of our readers are disposed to doubt this, let them place a trial order with Mr. G. F. Perkins, located on Main Street, and see whether they will be satisfied to do business elsewhere afterward. We are sure that it will be found that while Mr. Perkins' prices are away down to the lowest notch, his goods are unexcelled, and the manner in which his customers are accommodated first-class in every respect. Mr. Perkins established his present enterprise in 1858, and now does an extensive business, and occupies a spacious store, which is well stocked with a choice assortment of Staple and Fancy Groceries of all kinds, and in the Meat department will always be found a desirable variety of everything usually included in that branch of trade. Competent and polite assistants are employed and every facility is at hand to assure all customers prompt and reliable service. A decided saving can be made by patronizing this establishment and it fully deserves the popularity it enjoys.

W. M. Dresser, Dealer in Hats, Caps and Gents' Furnishing Goods, No. 14 Main Street, Kennebunk. There are some curious things to be observed in relation to Hats and Caps, and one of the most curious of them all is, that



while there is no single article of dress that exerts a more powerful influence over one's personal appearance than the hat, there is nothing in which most people are more neglectful than in the selection and renewal of head-gear. A man who is fashionably and tastily dressed in other respects, will sometimes wear a hat that is neither fashionable nor presentable, and never seem to realize that it spoils the effect produced by the rest of his garments. On the other hand, a stylish and becoming hat will go far towards making amends for deficiencies in other articles of dress. Tasty and fashionable head-gear is not an expensive luxury, especially if it be sought for in the right place, and in this connection we may remark that no better place can be found than that of which Mr. W. M. Dresser is the proprietor, located at No. 14 Main Street. The gentleman in question is a native of Kennebunk, and a member of the Odd Fellows. He started his present business in 1880, and the character of the trade he has built up, shows how well-fitted he is for the management of such an enterprise. The store measures 50 x 20 feet, and the assortment of Hats, Caps and Gentlemen's Furnishing Goods which it contains embraces nothing but fashionable and desirable articles, for Mr. Dresser is constantly renewing his stock, and it is always "up to the times" in every respect. His prices are as low as can be quoted on such goods, and uniform politeness is assured to all.

Ocean National Bank, of Kennebunk. The Ocean National Bank, has existed here for over 30 years. The inception of this enterprise was in 1854, it being originally known as the "Ocean Bank," and in 1865 it was incorporated under the National Banking laws and assumed its present title. The institution has a capital of \$100,000, a surplus of \$20,000 and Undivided Profits amounting to over \$9,000, so that it may be said to be exceptionally well-fitted to advance and to protect the interests of its patrons. Such figures as we have named, would have been impossible of attainment without careful and far-seeing management, and indeed from the beginning, this bank has been most fortunate in its officers and directors. They have been chosen from the ranks of those who believed in Kennebunk and who had business interests of their own here, and the President is Mr. Edward W. Morton, and the Cashier is Mr. Christopher Littlefield, the Directors being: Messrs. E. W. Morton, Andrew Walker, R. W. Lord, F. P. Hall, Abram Hill, Nathan Dane and M. C. Maling. These gentlemen are known throughout this vicinity and require no further personal mention. They pay close attention to the interests of the bank, and seek to combine conservatism and liberality in their methods of management.

Littlefield Bros., Dealers in Dry Goods, Choice Groceries, Flour and Grain, Teas, Coffees, Spices, Hardware, Paints, Oils, Medicines, Fancy Goods, etc., West Kennebunk. The changes that have occurred in Kennebunk and vicinity during the past thirty years have been many and decided, and there are but few of the business houses of those days now in operation. One of the leading stores in West Kennebunk is that conducted by Littlefield Bros., near the Eastern Depot, and it would be difficult to find a more truly representative concern in certain respects. This store is a popular and universally known enterprise, and the stock carried is so large and varied, that even to catalogue it would be no light task. It comprises among other things, Dry Goods, Groceries, Flour, Grain, Hardware, Paints, Oils, etc., Fancy Goods, Crockery Ware, and other House Furnishings far too numerous to mention. Groceries and Hardware are largely dealt in, and the prices named on the many goods handled make it worth some extra trouble if necessary, to place orders here. Owing to the favorable relations they enjoy with manufacturers, dealers, etc., they are able to offer some decided advantages to those who may wish anything in the lines carried. The premises occupied are large and commodious, and the stock carried is displayed to excellent advantage. The Messrs. Littlefield were born in Kennebunk, and are both well-known and prominent citizens.

W. E. Warren, Dealer in Fruit and Confectionery, Cigars, Canned Goods and Condiments, Main Street, Kennebunk, Me. Those who live in large towns and particularly those who are engaged in sedentary employments are living an unnatural life. They are not getting the advantages attained from exercise in the open air, they are not possessed of the strength and vigor that only an open-air existence can give, and in the majority of cases, they must choose between retaining their health by the use of drugs or by judicious dieting. These are facts, undoubted and undeniable, and certainly when given the alternative mentioned what sensible person would hesitate to prefer the use of the proper food, to the constant and increasing dosing with drugs, which must otherwise be kept up? Fruit is man's natural food. It is one of the best preventives of disease known, and leaves no ill effects behind but on the contrary aids and improves the digestion and other important functions, of the body. Of course to have good effect it must be both ripe and fresh, and such fruit is easily found in the right stores, and there is none better in this market than that handled by Mr. W. E. Warren, the capable manager of the well-appointed Fruit and Confectionery store located at 22 Main Street and established by him in 1887. A choice variety is shown of Foreign and Domestic Fruits of every description, as well as a fine assortment of Confectionery of all kinds. These goods are not only first-class in every particular, but they are sold at the lowest market price and this being the case our readers will not be surprised to hear that a very large business has already been built up. Mr. Warren is a well-known business man in this section and is justly popular with his many customers. In addition to the large trade in Confectionery and Fruit, Mr. Warren

has recently opened a finely appointed ice cream parlor, opposite his store (over Miss Wentworth's). Ice cream of all flavors is supplied to families, church fairs and societies at special rates and at retail by the plate, quart or gallon.

C. H. Walker, Wholesale Grain, Flour and Lumber Dealer, Kennebunk. If there is one line of business that may be considered more staple than another, it is certainly that of the dealer in Grain, Flour, etc., for these articles are always in active demand, and their consumption is not affected by changes in fashion. There are many grist-mills in operation in this state, for the abundant water-power to be obtained here, enables such establishments to be carried on to the best possible advantage, as far as economy of running is concerned, but among them all, there is not one more capably managed, than that of which Mr. C. H. Walker is the proprietor situated on Cor. Main and Water Street, Kennebunk. This gentleman is a native of Kennebunk and has been identified with the industry now carried on by him, since 1874. He is extensively known hereabouts, and does a large and growing business, not only in the handling of Grain, Flour, etc., but also in the manufacture and sale of Lumber, in which he is a prominent wholesale dealer, two large buildings are made use of, one is a Grist mill and the other is a Saw mill, the latter on the eastern side of the river and employment is given to from 20 to 50 men. Some retail trade is carried on, but the great bulk of the business is wholesale, as Mr. Walker's facilities are well appreciated by dealers, builders, etc., and it has been discovered that he is prepared to furnish anything in his line at the lowest market rates, orders being promptly and accurately filled.

W. K. Pineo, Horse Shoeing and Jobbing, Kennebunk. The pleasure of a stay at the beach is of course much increased by having a horse and carriage available, but in order to get as much good in this way as possible, care must be taken to keep the animal's feet in good condition. The generally sandy quality of many of the roads near the sea shore, causes horse shoes to wear rapidly, and the same thing makes a crack or split in the hoof a serious matter, as when sand enters such an opening the consequences are apt to be severe. Keep your horse well shod and his hoofs otherwise well cared for, both from motives of humanity and economy, and one of the surest possible ways to see that the animal is shod as he should be, is to patronize the establishment carried on by Mr. W. K. Pineo. Mr. Pineo does horse-shoeing and general jobbing at short notice, and orders entrusted to him are filled as carefully as they are promptly. He has had considerable experience in this line of business and has made horse-shoeing a special study. The shoes are carefully fitted to the feet of the animal, and pains are taken to adapt the style of shoe to the individual gait of the horse on which it is placed. Prices are very moderate and satisfaction is confidently guaranteed.

Charles H. Cole, Dealer in W. I. Goods, Groceries and Produce, Main Street, Kennebunk. As the labors of those engaged in the taking of the census frequently demonstrates most surprising and unlooked for conditions of affairs, so any intelligent observer of the progress and individual enterprise of a section, cannot fail to be astonished at some of the results of his observations. Very few men, comparatively speaking, have any adequate idea of the vast importance of the grocery trade, for it is so divided and sub-divided into small establishments that it is only when the whole field is reviewed and the total result footed up, that its magnitude becomes manifest. Of the houses engaged in this trade in Kennebunk and vicinity, few are in a position to offer their customers the accommodations and advantages extended by that carried on by Mr. Charles H. Cole, and so widely is this known that this gentleman's trade is rapidly and steadily increasing. He was born in Kennebunk, and the inception of the establishment now conducted by him was in 1883. There are occupied, premises of the dimensions of 155 x 30 feet, located on Main Street, and an extremely heavy and varied stock is on hand which is made up of W. I. Goods, Groceries, both Staple and Fancy, and Produce. It has been Mr. Cole's aim from the first to keep up so constant a renewal of his stock that the goods offered should be at all times fresh and desirable, and it is doubtless owing to his success in carrying out this determination that much of his present prosperity is due. Prompt attention to customers has also served to bring this establishment into popularity, and polite treatment is assured to all. Mr. Cole is highly esteemed in the social as well as business circles of this community, and is a member of the Free Masons and Knights of Pythias. He is also well known in musical circles, as he has figured very prominently in them, being for some time leader, and is at present solo cornet of Moore's Military Band, and is the bass of the Unitarian church quartette, where he is hired at a yearly salary.

Mrs. M. E. Lawrence, Dealer in Fancy Goods and Millinery, Cor. Main and Garden Sts. opp. P. O., Kennebunk. An establishment that has for the past 18 years been continuously conducted in this town is that of Mrs. M. E. Lawrence is now the sole proprietress, located at Corner of Main and Garden Streets, opp. Post Office, and as during that time it has attained a leading position among similar enterprises in this section, a brief consideration of the causes, and the extent of its success, may not be without interest to our readers. This enterprise was established in 1870 under the firm-name of True & Lawrence but has been under the sole control and management of Mrs. M. E. Lawrence for a number of years. She has a very large circle of friends in this community so that when she began operations, her skill and exquisite taste in the Millinery line were by no means entirely unknown. From the inception of her business she has shown such exceptional abilities for the work, and manifested so high an order of skill in its management that it soon became evident that her establishment had

"come to stay" and was sure to achieve great popularity. This indication has been fully justified by later developments, and there is now no similar enterprise hereabout more liberally patronized or highly regarded. One floor is occupied of the dimensions of 35 by 20 feet and employment is given to two skilled assistants.

The latest productions in the way of Millinery and Fancy Goods, are shown in great variety, and order work is executed with the utmost dispatch, and in the thorough and tasty manner, for which the establishment is noted.

Charles H. Clark, Retailer and Jobber of Builders' Hardware, Mechanics' and Carpenters' Supplies, Paints and Oils, Lime, Hair, Cement, Drugs, Confectionery, etc., Clark's Block, No. 18 Main Street, Kennebunk. It is perfectly safe for us to say that there is not a better known establishment in town than that conducted by Mr. Charles H. Clark, in Clark's Block, No. 18 Main Street, for the enterprise there carried on was inaugurated over 40 years ago, the founder being Mr. Samuel Clark. The present proprietor has been in possession since 1882, and under his skillful and liberal management the business is steadily increasing. Mr. Clark was born in this town, and is a member of the Free Masons and of the Knights of Pythias. Of course he is extensively known hereabout, and he is constantly making new friends by the enterprise and fair dealing shown in his business methods. The premises utilized measure 65 x 35 feet, and among the goods handled may be mentioned Builders' Hardware, Mechanics' and Carpenters' Tools, and other supplies, Paints, Oils, Lime, Hair and Cement, etc. Confectionery and Drugs are also dealt in, and in fact the stock on hand is as varied as it is carefully selected. Mr. Clark employs two competent assistants, and puts his prices at such figures that the most careful buyer can find no excuse for not leaving an order. Customers are very promptly served, and goods are cheerfully shown.

S. F. Rice & Co., Dealers in Dry Goods, Groceries, Crockery, Boots and Shoes, Hardware, and General Merchandise, Kennebunk. It is no easy task to make a success of a "General Store," especially in a community where competition is as brisk as it is in Kennebunk. But industry and ability are bound to make their way, and it is therefore only just to say that the success attained by Mr. S. F. Rice in conducting such an establishment as we have mentioned, has been honestly worked for and honestly won. The enterprise with which Mr. Rice is now identified, was inaugurated a good many years ago by Mr. John Cousens, who gave place to Messrs. S. F. Rice & Co. in 1885. Mr. Rice is a native of this state, and is a member of both the Odd Fellows and the Knights of Pythias. It goes without saying that he is well known about town, for no one could occupy the position and do the business that he does, without becoming very extensively acquainted. The premises utilized, measure 50 x 35 feet and the stock on hand is as desirable as it is varied, and that is saying a good deal, for a "General Store" handles a great many different kinds of goods, Dry Goods, Groceries, Crockery, Boots and

Shoes, Hardware, Paper Hangings, Tobacco and Cigars are among some of the most important commodities dealt in, and the prices quoted are very low for articles of standard excellence. Employment is given to 2 assistants, and customers are waited upon with promptness and courtesy. Every article sold here, is warranted to prove as represented, and no pains is spared to treat the public fairly, politely and liberally.

Laura M. Wentworth, Dealer in Millinery and Fancy Goods, 19 Main Street, Kennebunk. It only requires a visit to the establishment of the lady whose card we print above to convince any one competent to judge, that it is managed with exceptional taste and skill, and the record this enterprise has made since it was inaugurated some years ago, is another proof that the public may confidently expect the best of service at this popular store. It is 50 x 25 feet in dimensions, and being centrally located at No. 19 Main Street, it is as convenient of access as it is desirable to visit. Millinery and Fancy Goods are the commodities dealt in, and the very latest fashionable novelties in both these lines are received at this establishment as soon as they are placed on the market. Trimmed and untrimmed Hats and Bonnets are furnished at reasonable prices, together with Ribbons, Silks, Feathers and other Trimmings in great variety. A fine line of Ladies' Ready-made Cotton Underwear and Ready-made Wrappers of all kinds; also, Infant's Wardrobes, Embroidered Cloaks for Infants and Children, etc. A specialty is made, however, of Custom Millinery Work, and it is but the simple truth to say that no other establishment in this part of the state is better prepared to guarantee perfect satisfaction to the most fastidious customers. Miss Wentworth's taste is too well known to require extended mention in these pages, and we will only add that she spares no pains to completely satisfy every patron.

A. W. Bragdon, Merchant Tailor, 71 Main St., Kennebunk. The man who makes the most of his opportunities, is in the long run, the man who gains the most brilliant success, and no one who is negligent in this respect, can expect to stand an equal chance with those who are more energetic and wide-awake. Some have more opportunities than others it is true, but certain chances are offered to everybody, and among these is that of making ourselves as presentable as possible. Appearances go for a good deal, in business as well as in social life, and the aid rendered by a well-fitting suit of fashionable material and cut, is by no means to be despised. There is no need of paying a great price for this aid, as clothing is now sold at very reasonable figures, and about the best place to get the full value of your money that we know of, is the establishment of which Mr. A. W. Bragdon is the proprietor, located at No. 71 Main St. Business was begun away back in 1842 by Mr. S. L. Whitten, the present owner coming into possession in 1885. He is a native of this town and is connected with the Odd Fellows, having a large circle of friends in Kennebunk and vicinity.

The premises utilized measure 60 x 25 feet, and employment is given to 6 competent assistants, fine custom tailoring being done in all its branches. Mr. Bragdon has gained a high reputation for good work and low prices since beginning operations here, and not the least noticeable feature of the clothing produced, is the accuracy with which it fits. The most fastidious can be satisfied at this establishment, and the finish and workmanship of the garments made are as first-class as could be desired.

J. P. Thompson, Boarding House and Feed Stable, Kennebunk. It is not necessary for us to point out the reasons why many people prefer boarding-houses to hotel accommodations, even where the question of economy is of no great importance, for the matter is well understood by nearly every one; but it may be well to call special attention to the boarding house carried on by Mr. J. P. Thompson here in Kennebunk, for this establishment combines in an unusual degree the advantages of both ways of living. The accommodations furnished are uniformly first-class, and the prices quoted are considerably lower than any hotel could name that offered equal inducements. The great publicity of hotel life is avoided, while, on the other hand, an abundance of congenial society is assured. Mr. Thompson carries on a well-appointed Boarding and Feed Stable also, and is thus in a position to offer peculiar advantages, so far as facilities for Boarding and Baiting Horses is concerned. Mr. Thompson has done his share toward making Kennebunk a desirable spot to visit, and those who have stopped at his house are loud in their praises of the way in which all promises are redeemed. Communications by mail will be promptly answered, and no time should be lost in making all necessary arrangements, as the demand on his accommodations is very brisk.

H. M. York, Dentist, Pleasant St., Kennebunk. Considering the important bearing which the condition of the teeth has on both the appearance and the general health of an individual, it is really surprising how little care most people take to keep their teeth in good order. This carelessness cannot be said to be the result of ignorance, for information relative to this subject is widely distributed, and there is no person of ordinary intelligence but what must know that the teeth cannot be neglected and abused with impunity. Owing to the progress made in operative dentistry of late years, it is now possible to do a great deal toward repairing what injuries have been incurred, and providing against further decay, in the future, but, now as ever, "prevention is better than cure" and the best way to do is to visit some competent dentist, if the teeth show the least need of attention, and be guided by his advice as to their treatment in the future. Dr. H. M. York whose office has lately been removed to his residence Pleasant St., near Post Office, for the convenience of patrons, has made a very favorable impression on the public since he began operations in 1886, and we can unreservedly commend him to all who need the services of an educated and practical dentist. He is a

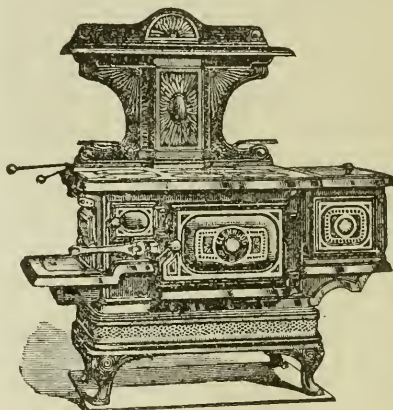
native of Yarmouth, Maine, and has many friends in Kennebunk and vicinity. Dr. York's rooms are tastily furnished and most conveniently fitted up, and he may be found therein from 8 to 12 a.m. and from 1 to 6 p.m. daily, except on Mondays and Tuesdays when he is at Kennebunkport, (Brown Block over Miller's Drug Store) appointments may be made for any time mutually convenient, and will be conscientiously kept. Dr. York is very thorough in his work, but he is a rapid, skillful operator, light of hand and as gentle as could be wished. His prices are very reasonable and his work is fully warranted in every respect. A remedy for canker in the mouth is prepared by him, which is very highly spoken of.

C. H. Ferguson, Undertaker, Office at Ferguson's Mills, Kennebunk. The agitation on the subject of cremation, which was so general throughout the country a few years ago, has now subsided altogether and the public have shown conclusively that the old, familiar methods of disposing of the dead are preferred. One of the stock arguments used against the present system of burial, was the expense it involves, but it seems to us as though this position was not well taken, from the fact that those who were disposed to spend money freely would do so under any circumstances, while on the other hand, it is possible to conduct funeral obsequies now, in a dignified and acceptable manner without excessive cost. Some may think the question of cost out of place in this connection, but most sensible people will agree that the living are to be considered as well as the dead. A gentleman who has a well-deserved reputation for furnishing Funeral Goods at a moderate price, is Mr. C. H. Ferguson, who may be found at Ferguson's Mills near the bridge on Main St., Mr. Ferguson supplies Caskets, Coffins, Engraved Plates, Thibet, Lawn and Cambric Robes, and in fact everything in the Undertaking line, and his prices are invariably reasonable and fair. He will assume the entire direction and control of Funerals if desired, and we need hardly say, may be depended upon to look out for every detail and cause everything to pass off with smoothness and propriety.

Geo. P. Lowell, Kennebunk Bakery, Garden Street, near Main, Kennebunk. It is sometimes the case that a community don't know how much they really needed a certain thing until after they get it, and it seems as though a good case in point, is that of the Kennebunk Bakery carried on by Mr. George P. Lowell on Garden St., near Main. This enterprise was started in 1882, and has since steadily increased in magnitude, until now it will compare favorably with the large majority of undertakings of a similar nature. He has three carts running and does a large business. Mr. Lowell has not gained his present position by luck or chance of any kind, but has worked hard, intelligently and incessantly to serve the public in a thoroughly satisfactory manner, and thus gain favor by deserving it. He is a native of Kennebunk and gives close personal attention to the various details of his business. The premises occupied,

comprise two floors of the dimensions of 40 x 25 feet, and are fitted-up with the latest improved facilities. Mr. Lowell carries a line of Fancy Groceries, Tea, Coffee, Canned Goods, Fruit, Confectionery, Cigars, Soda, etc. Ice Cream is also sold by the gallon or plate. Employment is given to five efficient assistants and both a wholesale and retail business is done, orders being given immediate attention and being filled at the lowest market rates. Although Mr. Lowell proposes to meet all honorable competition in the way of prices, he does not intend to furnish inferior articles at *any* price; and as he uses only selected materials and employs skilled labor, it is little matter for wonder that the Kennebunk Bakery has an unsurpassed reputation among the best class of trade.

L. M. Perkins, Dealer in Hardware, Stoves, Ranges, Kitchen Furnishing Goods, etc., Main Street, Kennebunk.



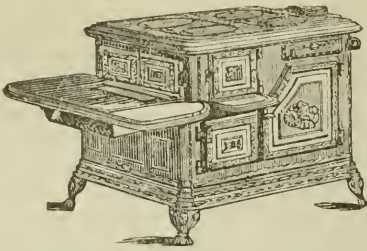
The hardware trade is of great importance in any civilized community and no review of the business enterprises of Kennebunk can be made without attention being attracted to the magnitude and significance of those devoted to the handling of Hardware, Stoves, Ranges, etc.. Occupying a leading position among the houses identified with this industry, that of which Mr. L. M. Perkins is the proprietor merits special mention, as the stock carried by him is remarkable alike for its size and its variety while it is offered at the very lowest market rates. Business was begun in January 1888 and a very large patronage is now enjoyed, goods being supplied at retail and every effort being made to fully maintain the high position now occupied in the minds of the public as regards reliability and general trustworthiness. To Mr. Perkins' intimate knowledge of the business must the success attained be chiefly ascribed. The premises utilized are located on Main St. Hardware of every description is kept in stock, and Stoves, Ranges, Kitchen Furnishing Goods, etc., can be furnished at bottom prices. Customers are assured of courteous treatment and as only efficient assistants are employed, prompt service is the invariable rule.

A. T. Whitaker, Dealer in Groceries and Flour, Meats, Ladies', Misses' and Children's Boots, Shoes and Rubbers, Main Street, Kennebunk. The man who engages in the retail Grocery and Shoe trade with the idea of having a "soft snap" is going to be very sadly disappointed for however it may have been in the past, at the present time, the retail grocer, has to earn about all he makes, (and in many instances considerably more too) competition is strong, and the margin of profit is small, and even the most popular establishments require very careful management, in order to retain their custom. One of the best examples of a well-conducted grocery with which we are acquainted, is to be found on Main Street where Mr. A. T. Whitaker carries on a trade of large proportions. Mr. Whitaker inaugurated this enterprise in 1882, and has reasons to congratulate himself on the success he has met with, not only in building up a large business, but also in establishing it on so firm a basis as to give the security, that it will continue to increase as long as the present methods are adhered to. The premises utilized are of the dimensions of 20 x 45 feet and comprise one floor. Staple and Fancy Groceries, and flour, are constantly in stock, and Men's, Ladies' and Children's Boots, Shoes and Rubbers, are among the most popular specialties handled. Two assistants are employed and prompt attention is shown to all. Mr. Whitaker is a native of Lamoine, Maine, and highly respected in this community, and has been connected with the school committee of his native place.

J. W. Barker, dealer in Watches, Clocks and Jewelry, Main St., near P. O., Kennebunk. Although there are some advantages attendant upon dealing at a large city establishment still there are also some disadvantages, and in the opinion of not a few careful buyers the latter outweigh the former. The large city establishment carries a heavy stock, and probably is better known, and perhaps is in a position to purchase some articles at lower rates than its less pretentious competitor, but on the other hand, the latter has much smaller expenses, often carries practically as varied a stock although not so many articles of one kind, and from the very fact of its circle of customers being much smaller, is able to give more personal attention to each of them. We believe that those who may do business with Mr. J. W. Barker located on Main Street, near the Post Office, will find that a dollar can be spent nowhere else to better advantage in purchasing anything in his line, and we are sure that whoever buys of him will get the full value of his money anyway, and that is satisfactory to most people. Mr. Barker inaugurated his present enterprise in 1886, (having formerly been one of the firm of Barker Bros. of Ottumwa, Iowa,) and has built up a large and growing trade, by the employment of honorable business methods and the standard quality of the goods handled. He is a native of Maine and is an experienced dealer in Watches, Clocks and Jewelry, also stationery, etc., giving careful attention to watch and jewelry repairing in general. Mr. Barker's prices will be found very moderate and no false representations are made in any case.

Warren & Co., Dealer in Dry and Fancy Goods, 23 Main Street, Kennebunk. There are as many different ways of carrying on a business almost, as there are men engaged in that branch of trade, but no matter what may be the peculiar style adopted, one thing is certain, no enduring success can be attained unless the purchaser receives a fair equivalent for his money. The experience of years has shown this to be a fact, and the old proverb, "Honesty is the best policy," is but another way of stating the same thing. Those who have watched the career of the establishment founded by George R. Smith in 1881, and succeeded by Warren & Co., in May, 1883, have been given a fine illustration of the truth to which we refer. This firm has been successful in building up a thriving business, and their practice from the start has been to give everybody their "money's worth." Mr. Warren is a native of Kennebunk and is a member of K. of P. His store is 55 x 20 feet in dimensions and is well fitted-up, and finely adapted for the sale of Dry and Fancy Goods. A heavy stock is carried, complete in every department, made up of fresh and fashionable goods, and attractively displayed. Sufficient assistance is at hand to allow of customers being served without delay, and the prices quoted tend to facilitate business for they are too low to admit of much hesitation on the part of buyers, while the goods are guaranteed to prove as represented.

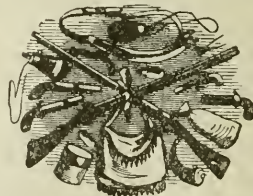
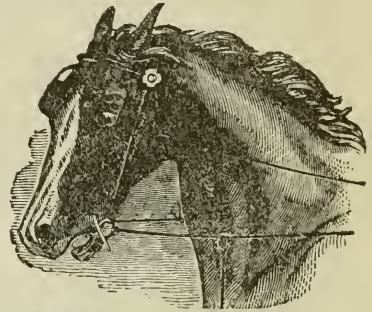
Fairfield & Littlefield, Dealers in Groceries, Crockery and Glassware, Warren Block, Kennebunk. It is much easier to describe what the perfect Grocery store should be, than it is to point out where such an establishment may be found, but in our opinion we run little risk in recommending that conducted by Messrs. Fairfield & Littlefield located in Warren Block, Kennebunk, Me. as being, although perhaps not perfect, still as near to it as can be found anywhere in this vicinity. The enterprise in question was inaugurated forty years ago by Mr. Isaac Furbish and after several changes in its management, came under the control of F. P. Hall & Co. and later of Messrs. Fairfield & Littlefield, (Mr. Fairfield having been a partner of the preceding firm for 12 years the last two of which he was partner) and has been carried on under the present style since 1887. Its proprietors are both natives of this town and are very widely, and we may add, very favorably known throughout Kennebunk, and its vicinity. The stock carried includes Groceries, both Staple and Fancy, Crockery and Glassware. The premises occupied consist of a store 25 by 38 feet and comprise two floors with store house of larger dimensions and two floors also. The Groceries offered to patrons at this popular store are among the finest, and best, to be found anywhere, and as the proprietors take special pride in this department, customers may feel assured that the high standard of merit established in it, will be rigidly lived up to. In the line of Crockery and Glassware, also some decided advantages are offered and both as regards quality and quantity, a dollar will go as far here as it will in any similar establishment in the entire state.



John Getchell, dealer in Stoves, Ranges, Furnaces, Pumps, Lead Pipe, Sheet Lead, Zinc, Tin, Britannia and Japan Ware. Second-Hand Stoves Bought and Sold. Particular attention given to Jobbing and Repairing. Although there are certain advantages to be found no doubt in dealing at large city stores, still it is by no means sure that these are so great as to out-weigh those obtained when buying of a concern that takes more of a personal interest in the filling of your order, for in the latter case although the stock to choose from is not so large, the investigation made into your special needs is much more thorough and extensive. Of course this statement is more applicable to some lines of business than to others, but in that carried on by Mr. John Getchell, it is especially forcible and well-founded. This gentleman is a native of Kennebunk, and began business in this town in 1875. A fine assortment of Stoves, Ranges, Furnaces, Pumps, Lead Pipe, Sheet Lead, Zinc, Tin, etc., are to be found at his establishment, together with a very desirable line of Britannia and Japan Ware, in short all the goods usually handled in connection with such an enterprise. Second-Hand Stoves are Bought and Sold, and particular attention is given to Jobbing and Repairing. This business was established in 1857 by Mr. Jos. Getchell, who was succeeded in 1875 by the present proprietor, Mr. John Getchell. He has shown himself to be the "right man in the right place." He is a member of the Odd Fellows and Free Masons and is very well known about town. The store is 43 by 25 feet in size, and efficient and polite assistants are employed who give prompt and skillful attention to all patrons.

J. H. Otis, Watch-Maker and Jeweler, and Dealer in Clocks, Watches, Jewelry, Silver Ware, Spectacles, Cutlery, Newspapers, and Periodicals, School Books, Stationery, Toys, &c. 35 Main Street, Kennebunk. An establishment which residents of this vicinity have learned to patronize whenever possible is that conducted by Mr. J. H. Otis, and the reasons for this preference are not hard to give after an inspection of the goods offered and a comparison of the prices asked with those in force at other stores. The inception of this undertaking was in 1871 under the style of J. H. Otis & Co. and so continued until 1873 when Mr. J. H. Otis assumed full control and management of affairs. The experience gained and the favorable relations established by its proprietor since that time have put him in a position to meet all competition and to guarantee that his inducements are unsurpassed and in most cases, unequalled else-

where. Mr. Otis is a native of Maine and a member of the Free Masons and Knights of Pythias and far too well known and highly esteemed in this vicinity to require extended personal mention. The premises utilized are of the dimensions of 55 x 25 feet and are fully stocked with an extremely varied assortment of Watches, Clocks, Jewelry, Silver Ware, Spectacles and Cutlery, together with Newspapers and Periodicals of all descriptions and also School Books, Stationery, Toys, etc. are shown in great profusion, and, competent assistants are at hand to extend polite and prompt attention to every customer. Those in need of a Watch that will be something more than an ornament should give this establishment a call, for the productions of all the leading makers are kept in stock and a time piece can be furnished at a fair price that will give perfect satisfaction in every respect. All goods are warranted to prove as represented and are sold at bottom prices.



John Larrabee & Son, manufacturers and dealers in Harnesses, whips, &c. All kinds of Horse Millinery and Sporting Goods constantly on hand. Mason's Block, Main Street, Kennebunk, Me. The harnesses made at the establishment of Messrs. John Larrabee & Son located in Mason's Block, Main Street, are of uniformly reliable and superior quality, and it is to this fact that these gentlemen owe the prosperous trade, that they have built up since beginning operations, in 1869. The premises occupied cover an area of 35 x 23 feet and every needful facility and appliance is at hand for the carrying on of Harness and Whip Manufacturing, to the best advantage. An extensive stock of all kinds of Horse Millinery, Guns, Rifles, Revolvers and Sporting Goods are constantly on hand, and a fine Custom and Retail business is transacted. Those who believe that no special care or skill is required in the production of work of this kind are greatly in error, for as a matter of fact there are few industries which call for more ingenuity and manual dexterity. The difference between a harness made to *sell* and one made to *wear* is very hard for an inexperienced observer to see on examination, but when the test of actual service is applied, then it will be found that "appearances are very deceitful." Messrs.

Larrabee & Son take pains to see that every harness and every portion of a harness leaving their shop, shall be honestly and durably made. They fully guarantee that their goods will prove just as represented, and pursuing this policy for the past nineteen years it is not strange that their establishment should bear a high reputation or that their productions should be in active demand especially as they are offered at moderate prices. The individual members of this firm are Mr. John Larrabee and his Son Mr. George W. Larrabee, both natives of Kennebunk, and well known and highly respected throughout the business circles of this community.

F. W. Nason, Dealer in Boots, Shoes, Hats, Caps, and Fancy Groceries, Main Street, Kennebunk. One of the most generally popular of the numerous business enterprises carried on in this vicinity is that conducted by Mr. F. W. Nason formerly of the firm of T. S. Nason & Co. on Main St.. The original firm was inaugurated just about a quarter century ago by Messrs. W. N. Nason Jr. & Co., and was afterward continued by Mr. J. H. Nason, Messrs T. S. Nason & Co., assuming control in 1877. Business is now carried on by Mr. F. W. Nason. He is connected with the Odd Fellows. We need not say that he is thoroughly familiar with his business, for this is abundantly shown by his methods of carrying it on, and no small share of the high reputation the establishment holds, is due to the close personal attention given to its several departments. The premises utilized, comprise one floor and a basement and measure 55x30 feet, affording accommodations for a very extensive stock of Boots, Shoes, Rubbers, and a full assortment of Choice Family Groceries of all descriptions. Sufficient assistance is at hand to allow of callers being promptly and politely served, and it is one of the best-known characteristics of the establishment, that absolute dependence may be placed upon the representations made concerning goods. Mr. Nason is extremely well-posted regarding the kind of articles most appreciated by the class of trade to which he caters, and as a consequence, the business done is large and growing. Prices are in every way satisfactory, and no better goods can be found in town.

Mrs. E. S. Chesley, dealer in Books, Paper Hangings, Fancy Goods, etc., Opposite Town Hall, Kennebunk. The enterprise carried on by Mrs. E. S. Chesley, on Main St., opposite the Town Hall, has been in operation here for many years, for it was inaugurated in 1827, by Mr. Daniel Remick. Just half a century after the founding of the business, Mrs. Chesley assumed control, and she has spared no pains to make the store more popular and attractive than ever. The premises occupied, measure 40 x 25 feet, and a choice and varied stock is offered, consisting of Books, Stationery, School Books (new and second hand,) Fancy Goods, Toys, Picture Frames, Curtains and Paper Hangings, etc. The prices quoted on these goods, are very low, and no one wanting anything in this line, should neglect at least calling at this popular store and seeing the inducements held out there. The

assortment of Stationery is large and complete, containing goods adapted to both social and business use and embracing some of the most popular novelties. In Paper Hangings, a very excellent chance is offered to purchasers, for many patterns are at hand to select from and all varieties of taste can be suited. The Curtains, etc. in stock, are also well worthy careful examination, while the children are not forgotten, as the full supply of Toys on hand amply proves. Mrs. Chesley gives prompt attention to customers, and it is natural that the popularity of her store should be steadily increasing.

Kennebunk Savings Bank, Kennebunk. Savings Banks may justly be regarded as the most generally successful "co-operative" enterprises that have yet been devised. Working-men have long sought to advance their interests by the adoption of co-operative schemes, and in some few instances the practical outcome of the measures put into operation has been gratifying in the extreme, but it must be confessed that so far as this country is concerned, co-operation has proved a total failure, generally speaking. We do not now refer to the numerous trade unions of more or less prominence which are scattered throughout the land, but to the co-operative stores whose object was to supply shareholders with the necessities of life at cost. Bad management, insufficient support, determined competition, divided responsibility—all these things have had their effect in making such enterprises abortive, and it is now generally conceded that merchandise can best be obtained through the regular channels of trade. Looking over the history of our Savings Banks, what a different record is presented! But, it may be objected, these are not co-operative institutions. Why not? A society is formed, proper steps are taken to secure the public against loss, competent officers are selected, and the comparatively small individual savings of hundreds are combined; enabling investments to be made, interest earned, and profits paid to depositors, who would otherwise either not save at all, or else would have to allow the money to be idle or risk it on questionable security. A premium is thus put on frugality, every man is encouraged to provide for the future, and the gulf between the capitalist and the workman, which unscrupulous demagogues are constantly trying to widen, is made smaller and smaller. This is true and successful co-operation. The Kennebunk Savings Bank is a notable example of such an institution, and since it began operations in 1871, it has gained the confidence and esteem of the people, until now it holds deposits to the amount of very nearly half a million of dollars. A surplus of \$14,946.25 and profits of \$10,570.41, go to show how the affairs of the bank have been administered, and it should be a subject of congratulation not only among depositors but among all good citizens, that its interests are in such able hands. The President, is Mr. Robert W. Lord and the Treasurer is Mr. Edward E. Bourne; the Trustees being Messrs. R. W. Lord, John Cousens, M. C. Maling, J. H. Ferguson and W. Downing. All these gentlemen are well known in this vicinity, particularly Mr. Bourne the lawyer, who as original Corporator, Trustee, President and Treasurer, has been connected with the Bank ever since its organization.

Messrs. Lord and Ferguson are prominent manufacturers, while Messrs. Cousins and Downing are Merchants and Mr. Maling is a retired Ship Master. Under such management, the future of the Bank is secure, and we hope that the advantages held out will be availed of more freely than ever.

B. C. Jordan, Lumber Dealer at Dane & Perkins mill, West Kennebunk, (office Alfred Me.) One of the most extensive concerns engaged in the manufacture and sale of lumber is that conducted by Mr. B. C. Jordan. The plant operated consists of a number of large saw mills situated in different sections, among them Springvale, Emery's Mills, Witchers Mill, Shaker Mill, besides the Dane & Perkins at West Kennebunk, also East Waterboro, Me. Every facility at hand for producing a fine grade of lumber, and the annual produce of several million feet is shipped all over New England. The rates for the immense amount handled are so low that the most experienced and careful buyers have difficulty in finding their equal any where in the country. The saw mills cover several acres of ground and an immense tract of timber land is drawn from in order to supply the several mills operated by Mr. Jordan. It is a well known fact that to the lumber trade Maine owes much of her wealth, and there are few men more closely identified with the advancement in this line than Mr. B. C. Jordan, the proprietor of these mills. He is a resident of Alfred, Me., and one of the best known gentlemen of this county. Those who have transacted business with this house are no doubt aware of the many advantages offered to patrons in the way of first class goods and low prices, but to others we may say that no similar concern can extend more genuine and prominent inducements. The Dane & Perkins mill at West Kennebunk is under the superintendence of Mr. L. W. Nash, a gentleman of long experience in the business and well adapted to taking charge of Mr. Jordan's interest here. All orders sent to Alfred, Me., will receive prompt attention.

J. H. Ferguson, Machine Shop, Saw Mill and Dealer in Lumber, near Main St., and the Bridge, Kennebunk. Among the many manufacturing enterprises carried on in this town, there are some that are worthy of special mention, and prominent among these is that conducted by Mr. John H. Ferguson near Main St., and the bridge. The undertaking to which we have reference, was founded by Mr. Ferguson 36 years ago, and few if any of our local enterprises in the manufacturing line, are better or more favorably known. The proprietor is a native of Alfred, Me., and has long been associated with the advancement of the best interests of Kennebunk. He is one of the Trustees of the Kennebunk Savings Bank. Mr. Ferguson carries on a well-appointed Saw Mill and also a Machine Shop, and is engaged in the sale of Lumber at wholesale. The Saw Mill occupies three floors, of the dimensions of 60 x 40 feet, while the Machine Shop measures 40 x 35 feet. Power is furnished by a 40 horse-power steam engine, also water power, and employment is

given to fourteen efficient assistants. The reputation of this establishment is too firmly fixed and too wide spread to need extended reference here, and we will simply say that the facilities for the prompt filling of orders are unsurpassed, and that now as ever, all agreements entered into will be strictly lived up to and carried out to the satisfaction of all parties concerned.

Depot Store Co., Dealers in Groceries, Dry Goods, Boots, Shoes and Rubbers, Hardware, Paints, Oils, etc., William Allen, Agent, West Kennebunk. The store carried on by Depot Store Co., of which William Allen is the agent, is one of the most generally popular in this vicinity, and one only needs to make trial of the advantages offered to customers, to see why this establishment occupies its present leading position. Mr. Allen, who started the business twenty-six years ago, proceeds on the principle that people will buy where they can get the most for their money. We do not mean by this that he gives a pound and a half where other dealers only give a pound, or that he strives to drive away competition by selling at ruinous prices, although it is true that he offers as great bargains as anybody; but what we *do* mean is that Mr. Allen knows that courtesy and fair dealing cost nothing, although when they are given with the goods sold they make them much more acceptable. Handling only trustworthy articles, and selling these at the lowest market rates, there is really no reason why Mr. Allen should not do a large business, and the magnitude of the trade at the Depot Store is therefore not to be wondered at. Groceries, Provisions, Grain, etc., are carried in stock in great variety, and every effort is made to satisfy every reasonable patron and maintain the high and well-won reputation now enjoyed.

Dr. L. E. Burley, Dentist, over Post Office, Odd Fellows Building, Main St., Kennebunk. The great principle "an ounce of prevention is worth a pound of cure" is being carried into practical effect more and more every day in this enlightened age, and in no special branch of science is its usefulness more apparent than in that relating to the care and treatment of the teeth and known as "Dentistry". Skillful and experienced dentists agree that the early decay of the teeth which characterizes the American people as a nation is almost entirely preventable by a removal of the causes which have brought it about, and that if people would submit their teeth to the inspection of competent dentists before the work of decay had progressed so far as to expose the nerves, it would be much better for all concerned as they could then be operated upon if necessary, without the infliction of pain. One point should be insisted upon, never allow an inexperienced and uneducated practitioner to work upon your teeth for if you do, the chances are that irreparable and serious mischief will be done. There is no doubt no dearth of skilled dentists, and in Kennebunk or its vicinity no better one can be found than Dr. L. E. Burley, whose fine large reception and

operating rooms are located in Odd Fellows Building, Main Street. This gentleman is a native of New Hampshire, and began the practice of his profession here over twenty years ago. He has shown himself to be worthy of the most implicit confidence and has attained a reputation for skillful and thorough work which has

been gained by the employment of the latest improved appliances and the exercise of dexterity and patience. Dr. Burley is able to save his patrons much pain by his scientific and gentle methods of operation and we can heartily advise all needing dental skill to give him an early call.

Sprays from Old Orchard Beach.

THERE are some places which stand entirely apart in character and appearance from all others, having an individuality of their own, so that no adequate knowledge of them can be gained by comparison with any other. Among this class Old Orchard Beach must be included, and it would be as presumptuous to attempt to offer anything like a full representation of all its beauties and attractions as to endeavor to describe Niagara. Yet, for the many thousands who have known the pleasures of life at Old Orchard, any pen-sketches, however partial, of its numberless charms, will contain much of interest and suggestion. There are two sides to Old Orchard life, which we may designate as the out-door and the social, and to know anything about the Beach, one must know something of both. The first is inspired and popularized by the unrivalled natural advantages of the place, and the chosen purpose of health and rest-seeking with which most visitors have come hither. The social side of Old Orchard life has its origin in the race-tendency of Americans, powerful with us beyond all other nations, except perhaps the French, toward social amenities and amusements, fostered alike by generous sympathies and mental acuteness. The former of these is worthy of attention first, being the original foundation on which the prosperity of all lines of life and activity at Old Orchard has been built up.

Nature has been most lavish of her gifts to Old Orchard. It would seem a most providential arrangement, that in a climate like ours, which by its vitality and superabundant energy spurs us all on to an almost feverish activity, the opportunities and places for recuperation and rest should be so abundant and convenient. "To the sea," is the watchword and cry of a large proportion of summer tourists as the June days come swelteringly on and the old Viking blood stirs again in our veins and a glance at the hotel registers at Old Orchard will show that its fame has gone out through the length and breadth of this and other lands, for it is international in every sense of the word. The fortune of Old Orchard is in its beach. This is one of nature's marvellous pieces of handiwork. For four or five miles in an almost straight line and with a breadth varying from a quarter to a half mile or more with the tide,

this perfectly smooth, hard expanse of sand stretches along the water's edge like a flooring of marble for evenness, and soft as turf to the feet. Heavy carriages pass along it without leaving any impression, and it is so entirely free from the slightest stone or obstruction that it is a luxury to bathe on it. With everything so favorable, what wonder is it that bathing should be unusually popular here, even for a sea-side resort. Those who would never think of venturing into other waters, here find it too alluring to be resisted, and in addition to the pleasure experienced, the health-gain which results is incalculable. At almost any hour of a pleasant day the bathing scene is one of great animation and beauty, but the most fashionable hour is between eleven and twelve in the morning. Then along the beach in front of the massive and beautiful hotels, for miles the gentle surf breaks daintily over costumes of all colors and shades, and a variegated picture is presented of great beauty. The surf is seldom too strong for the smallest child and yet is sufficient to furnish the inspiration and pleasure found in it by those who delight in this sort of bathing. Out a few steps beyond it is the most perfect swimming. Those who have visited the most famous beaches all along the Atlantic, and speak entirely without prejudice, are very largely of the opinion that no beach on the shore offers so perfect facilities for bathing in every respect as Old Orchard, and from its nature it would hardly be possible to conceive of one more perfectly adapted for this purpose. Those who know nothing of swimming could not find a better place anywhere to learn, and very few of those who have experienced the delicious pleasure of a good sea-bath here could be persuaded to forego as many opportunities as possible for repeating it during the season. The water is sometimes cooler than that of inland lakes or rivers, but a few trials soon accustom or temper one to it, and it seems more pleasant as well as far better for the health. Those who have thought themselves, often on account of first experience under unfavorable conditions, constitutionally unfitted for salt water bathing, have often been led to make another trial at Old Orchard, and have ever after rejoiced that their eyes were opened to the luxury and benefit of good sea bathing.

But this grand beach is no less adaptable and popular for promenading than for bathing, as one who visited it at the right hours would be immediately convinced. With the cool, delicious breezes coming directly in from the water, which dances and ripples like silver sheen just out beyond, and the soft smooth carpet of sand making the act of walking almost unconscious, it would be difficult to imagine more enjoyable conditions for a stroll, and no one stays long at Old Orchard without finding this out. At almost all times of the day, except at dinner-time, a large number can always be seen enjoying this promenade, and on Sundays and special occasions the company becomes immense. It is a pleasure enjoyed by many to sit on the cool piazzas facing the sea and observe the vast procession of humanity passing by like Tennyson's brook which "went on forever." The scene is one in many respects unparalleled and never without interest for those to whom the study of human nature is the most agreeable of all sciences. Whether one walks or sits among those who are the "observed of all observers," he feels that he and all are thoroughly enjoying themselves, and that he must not be over-confident of finding such perfect facilities for promenading elsewhere. Beautiful as is the beach at day, it is far more beautiful at night, when the

glittering rays of the moon, which seems ever to assume her brightest look here, add a golden halo to the scene. Across the watery expanse are shining pathways of beaten gold, ever changing form yet ever lovely, and the sands add their variegated tints, until the whole scene becomes one marvelous picture of glorious magnificence, never to be forgotten until, perhaps, the beauty of earthly scenes pales before the grander visions of another life. To many in whom the love of nature is not overruled by the social instincts, there is no greater charm in all the life at Old Orchard than to watch on every moonlight evening the ever-changing, ever-enchancing vision of beauty presented. That there are many such is a proof seldom noted by adverse critics of our own and other lands, yet undeniable that the appreciation and love of nature in her sublime loveliness has not passed away from our people as a race, but that the beauty-loving and poetic spirit is yet strong and active in our midst.

Foremost, of course, in all estimates and memories of Old Orchard stands its magnificent beach, but the appreciative and constant visitor soon comes to learn that there are other out-door sports, beside those connected with the beach, which are by no means unworthy of regard. Fishing, boating, driving can be and are indulged in by those who desire their pleasure. The deep-sea fishing is an experience often longed for by those accustomed to salt water, and one which can be most advantageously practiced here. A few miles row or sail down the bay, and fishing-grounds are reached where always large cod repay the interested endeavor of the angler, and occasionally immense halibut and haddock are hooked. To those who like to feel that they have got something extremely heavy on their line, and to "get up muscle" under the pleasantest environment and occupation, nothing more enjoyable could be recommended than this deep-sea sport. Heavy catches are frequently made by amateurs, and the ill-omened "fisherman's luck" is something which no one who makes proper preparation and goes out under the right guidance need lament. There is a stream of considerable size about a mile above the beach where the fishing is very good, alewives, perch, pickerel, and bass in their season are caught in large numbers, and those who admire rod and reel (and this is the real sort of angling which is most passionately pursued) can here find plenty of sport. Trout can be obtained in streams within a radius of three to five miles, but few who are in search of trout especially, and alone, are likely to come to Old Orchard. Those who consider them the most delicious and gamey of fish, can obtain sport worthy of the seeking in addition to many others of varied kinds.

There are so many other things to take up the time at Old Orchard, that there are not very many who care particularly for boating. For this reason, a plan that has been talked of in the past of erecting an iron pier out beyond the surf for boats has not yet been carried into effect. Should the demand ever become urgent, this idea would undoubtedly be achieved by the enterprising managers at the beach, as the conditions are far from being as unfavorable as other places where it has found successful adaptation. As it is, experienced boatmen can at all times, except stormy times, take a boat through the light surf without the slightest wetting, though it is not easily done by amateurs or unskilled boatmen.

The social life at Old Orchard is more difficult of adequate picturing than the outdoor life. Prominent and fashionable people from all parts of this country and others constitute the leading element and there is an almost constant succession of balls, Germans, hops and other social entertainments at the great hotels during the whole season. Many of the wealthy residents of New York, Boston, Philadelphia, Chicago, Montreal and other cities take an active interest in this side of Old Orchard life. The Hotel Fiske and other leading hotels possess facilities for balls and dancing which could not be surpassed in the largest cities, not to speak of additional charms which are imparted by the renewed health of the participants under the invigorating influences of the place, and that pleasant blending of social conventionalities and the freedom from the most rigid rules of city life which add a grace and beauty rarely observed or enjoyed elsewhere. The society at Old Orchard is of the most fashionable type and those who have been accustomed to all the pleasures which go to make up this life can be sure of finding them in their highest development and power here. For those who come entirely for rest, and care little for fashionable society, the privileges offered to this class by the smaller hotels and the cottages is unsurpassed by any similar resorts and they will find a very large number of congenial people who have come for the same purpose as themselves, and form a large and distinct part of the population. So whatever the social habits and aims of the prospective visitor, he may be sure of finding the best of facilities and environment and never of experiencing the sad misfortune of finding all the people going a way that he does not like, and leaving him out in the cold. This is one of the most satisfactory features of life at Old Orchard, that the population is so large and varied that all are sure of finding congenial companions.

There is one marked feature of Old Orchard which our sketch would be incomplete if it omitted, and that is the camp-meeting grounds. They are among the largest and most influential of their kind in the country and supply in a large measure that religious life and character which is so sadly lacking in many summer resorts. Many prominent preachers and teachers in the Methodist and other denominations are obtained every year to conduct and address these meetings, which are often of unusual interest and effect. It is often of great interest to observe how immense audiences are swayed and melted into emotion by a speaker of rare eloquence, and though sometimes in the past some features of the work have been carried to extremes, with which many sensible people cannot sympathize, it would yet be impossible to deny that these meetings exert a great influence for good. It is certainly a valuable thing that in a summer resort where the people have come to rest and to gain through change and enjoyment, strength and power for this life's work, that among all the opportunities for amusement there should be some reminder of the fact that life is not entirely a holiday matter, that there are serious questions which must be met and decided and that it is well for those who would make the most of life not to be entirely without sober thought, as to its dangers and difficulties. Many of these meetings are of very wide and instructive character and few of those who attend fail to gain some suggestive thoughts and profitable knowledge. There is also a beautiful Episcopal chapel at Old Orchard where the usual church services are

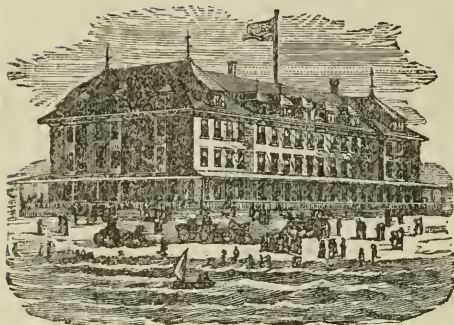
held every Sunday. The fine music of this church can be enjoyed here, and the services are conducted by an educated and earnest young curate. The attendants on this service are quite numerous, and there are also services held for christians of other denominations.

The history of Old Orchard is largely the same as that of Saco, of which it has been a part since the incorporation of that town. The growth of the beach has been mostly experienced during the last twenty years, chiefly through the untiring and powerful efforts of a few talented and enterprising people, who seeing how admirably fitted Old Orchard was for this purpose, spared neither time, money nor labor in improving and preparing it for the great success and fame which it has now achieved. In many cases, those who worked most earnestly and effectively have not lived to see the full effect of their labors, but their names and work will be ever affectionately remembered by those who have entered into their results. The vast tides of people increasing every year which have flocked to our summer resorts, and the large part of it which entering Maine, has migrated along the coast, centering at Old Orchard and Bar Harbor, has been a surprise to many who have watched the development of our country. Twenty years ago such an immense company as gathers every year at Old Orchard was unknown and unthought of. But this growth was the natural outcome of our life and affords every evidence of increasing constantly in the future. From the setting of the tide, at present, Maine promises to become the "Garden State," and among its leading resorts Old Orchard, from its grand situation and natural advantages, must ever remain. If it continues to increase as rapidly as it has during the last few years, it will soon throw some of its older rivals in the shade.

LEADING BUSINESS MEN

OF

OLD ORCHARD BEACH.



Sea Shore House, Old Orchard Beach, F. G. Staples, Proprietor. The state of Maine has been in the past, one of the most unappreciated sections of the Union, but of late years its importance has come to be generally recognized, and the grand beauty of its coast-line is attracting summer sojourners from all over the country. Not alone the love for the beautiful is gratified, but the bodily health is benefitted as well, for the cooling ocean breezes bring strength, and the opportunities for driving, fishing, bathing and other inspiring exercises, are too tempting to be resisted. Old Orchard is without doubt the most famous of Maine's watering places, and it is unique in some respects—notably so in its combination of beautiful ocean and inland scenery. Its beach is conceded to be the finest on the coast, and the surf, while wild and impressive, is singularly free from undertow, thus being particularly suitable for the use of bathers—a fact that hundreds take advantage of daily. Beautiful drives over fine roads are an additional attraction, and the crowning inducement—a good hotel—is not wanting for the “Sea-Shore House” is clearly entitled to such a description by the record it has made since its opening in 1873. This famous hotel may well be taken as a representative Maine house, for in the opinion of competent observers, it is as near perfection as any similar enterprise on the coast. Accommodations are provided for 300 guests, and the location of the house is well-described by its name, it being literally a “sea shore” house, facing south on the ocean and east on Old Orchard Avenue. Indian Spring Water is supplied to guests, and the drainage is simply perfect in every respect. Facilities are provided for giving hot salt water baths to those who

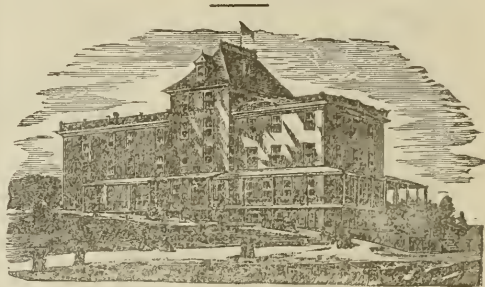
deem it inadvisable to submit to the shock of surf bathing, and dressing rooms for surf bathers are also carried on under hotel management. A well equipped livery and boarding stable is connected with the establishment, and teams may be had at all hours at fair rates. Mr. F. G. Staples, the proprietor of the Sea Shore House, is one of the best-known landlords in New England, and is looked upon as an authority on hotel-keeping matters. He has worked hard to bring his house up to its present standard, and is ever on the alert to keep it where it has long been put by public opinion—at the head.

Geo. E. Fogg, Groceries, Provisions, etc., Agent American Express Co., Opposite Depot, Old Orchard, also Depot News stand. The establishment carried on by Mr. George E. Fogg, opposite the depot, is one of the most popular in this vicinity, for this gentleman deals in goods which are in general request, and his methods are so liberal and well-advised as to have resulted in the building up of a large patronage. Groceries and Provisions of all descriptions are kept in stock constantly, and the lowest market rates are maintained in every department. In the line of Fancy Groceries, some choice grades of tea and coffee may be mentioned, for these articles are selected with a view to the requirements of the best class of trade, and are believed to be unsurpassed as regards purity and delicacy of flavor. Spices of standard excellence are also obtainable at low rates, and canned goods are offered in immense variety and at prices that will bear the severest examination. Inferior canned goods are not only worthless but positively dangerous, and care should be taken when procuring preserved meats or vegetables, to see that they are purchased of a responsible and reputable house. Flour and sugar are dealt in quantities to suit, and all the long list of staple groceries is well represented by the commodities on hand. Mr. Fogg is agent for the American Express Company and receives and forwards parcels promptly and accurately. He has carried on his present enterprise since 1884, and ranks with the leading business men of this vicinity. In 1880 Mr. Fogg opened the popular newstand at the Boston and Maine depot, here one can find all Boston and New York papers, received daily the year round. Also a full line of the popular novels of the day, and a full stock of canes, confectionery and cigars.

Montreal House, Old Orchard, Mrs. A. B. Blanchard, Manager. Surf bathing is conceded by physicians to be one of the most healthful and invigorating of exercises, and it is as enjoyable as it is inspiring—a point that is especially important, as it is well known that many otherwise excellent exercises fail of their effect, owing to their sameness and freedom from excitement. Some people look upon surf-bathing as dangerous, and under some circumstances it undoubtedly is, but this objection hardly holds good at Old Orchard, where there is an entire absence of undertow at most points and where the conditions are so favorable that even children can bathe with perfect safety. This statement does not apply to the whole beach by any means but is strictly true in certain localities, notably in the vicinity of the Montreal House, for at this point the bathing facilities are superior to any others on the shore. This is only one of the advantages to be derived from a stay at this popular house, for it is a first-class hotel in every respect, and is carried on in a liberal and intelligent manner that might profitably be imitated at certain other houses of more or less pretensions. Its situation is fine, directly on the sea-wall and in full view of Wood Island Light, The Pool, Prout's Neck as well as the numerous beautiful islands scattered about Saco Bay. The majority of the rooms look out on nearly 10 miles of beach, and the faintest sea-breeze is enjoyed by guests, as the house is so located as to catch the least wind that is stirring. Invalids will find the Montreal House, not only a first-class hotel but a comfortable home, for Mrs. A. B. Blanchard, the popular manager, is solicitous for the comfort of all her guests and particularly so in the cases of those not in robust health. The capacity of the house has been materially increased by an addition of 25 rooms extending towards the water, which are newly and conveniently furnished, and a pleasant lounging place is provided by the wide piazza which encircles the entire house. Mrs. Blanchard takes pains to set a first-class table, and spares no expense in supplying her guests with the best the market affords. The service is prompt and reliable, and the house is run under so complete a system that everything moves with the precision of machinery. Terms are from \$1.00 to \$2.50 per day, according to location of room, etc.

Mrs. C. A. Jones, Dining Room; and Dealer in Cigars; Rear of Depot, Old Orchard Beach. Travelers are very apt to be hungry, and it would be well if their wants were elsewhere so satisfactorily provided for as they are at Old Orchard; for just opposite the depot is the Dining-room of Mrs. C. A. Jones, and although hundreds of hungry people have gone into this establishment, not one has come out again. We mean, of course, not one has come out *hungry*, for we have no desire to convey the idea that mysterious disappearances are common here by any means. Mrs. Jones provides a Bill of Fare that cannot fail to suit the tastes of all. It is varied, seasonable and well gotten up, and the viands of which it is composed are excellent in quality and perfectly prepared. No one knows better than this lady that poor cooking will spoil the most appetizing dish, and we

can assure our readers that they will find the cooking at this place all that could be desired. Another gratifying feature is the service, which is prompt, neat and respectful. In short, this Dining Room is a model in more respects than one, and the low prices quoted are not the least gratifying feature of this establishment which combines more good points than are often found so intimately associated. Full Dinners, fifty cents; a Roast and Tea or Coffee, thirty-five cents.

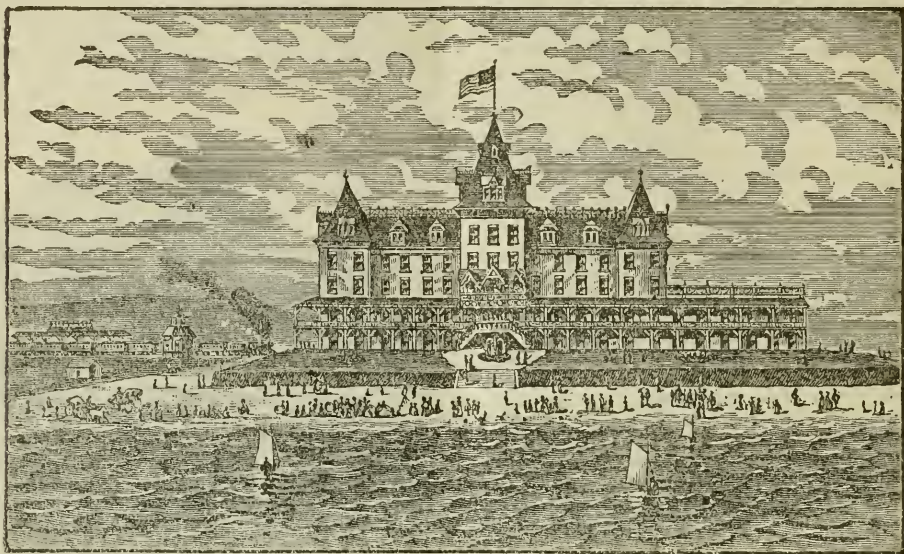


The Aldine Hotel, Old Orchard, S. Haines, Proprietor. The general characteristics of Old Orchard are known to thousands, either by reputation or by experience, and there are few New Englanders that are not aware that the beach owes much of its charm and beauty to its being backed by extensive and picturesque pine forests. It is on account of this combination of ocean and country views, that many find a fascination in Old Orchard scenery that is entirely lacking elsewhere. and the celebrated Aldine Hotel is particularly fortunate in having a location from which comprehensive views may be taken of both inland and ocean subjects. This house has few if any superiors in New England, and whether we consider its situation, its construction or its management we will find it hard to bring forward a single reasonable cause for complaint. Within five minutes walk of the railroad station, it is certainly easy of access, and being located directly on the beach, guests can inhale cooling breezes under all circumstances. The sleeping apartments are spacious and well-lighted, and from each of them a pleasant out-look may be obtained. The building measures 112 x 48 feet and is four stories in height, a central pavilion extending two stories higher. A 300 foot piazza surrounds the house, and comfortable chairs are provided, making lounging a pleasure without alloy. The drainage is perfect, and an abundant supply of pure spring water is at the service of guests. The surrounding grounds and beach are illuminated by electricity, and both by night and day, opportunities for enjoyment are ever present. Employment is given to a large force of trained assistants and the comfort of guests is most carefully and intelligently conducted. The proprietor is Mr. S. Haines, a gentleman who needs no introduction to many of our readers. He has one object in view—to keep the Aldine in the lead—and it must be confessed that neither time nor money is spared in accomplishing this result. The table is supplied with the choicest productions the market affords, and the cooking is a grateful surprise to those familiar with that met with at most beach houses.

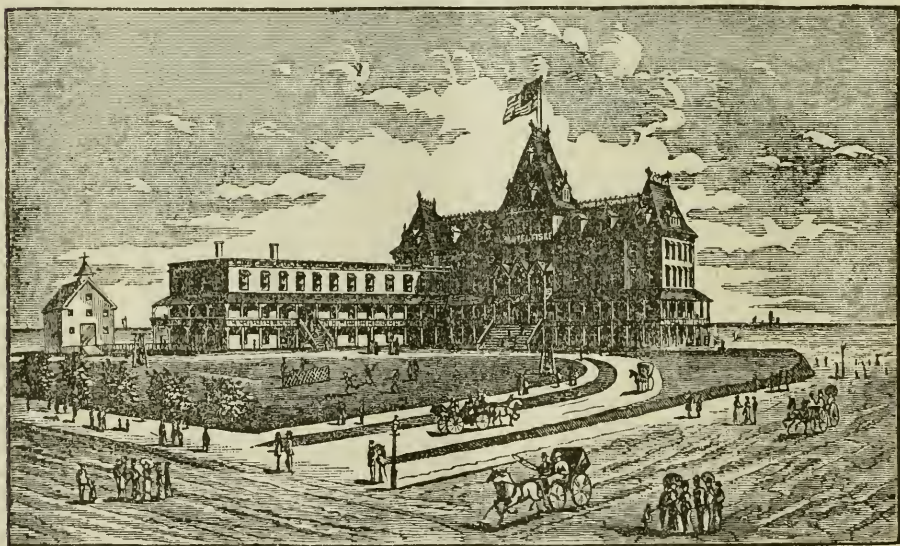
HOTEL FISKE.

OLD ORCHARD BEACH, MAINE.

C. H. FISKE, Proprietor.



OCEAN FRONT.



STREET FRONT.

Each year finds an increasing number of people visiting Old Orchard Beach, and the hotel accommodations of that famous resort, extensive as they are, are sometimes severely taxed in providing for all who apply. Located one hundred miles east of Boston and twelve miles west of Portland, the beach is conveniently sit-

uated as regards nearness to the business centers, and the frequent trains over the Boston & Maine R. R. make it one of the accessible resorts on the New England coast. A beach nine miles in length and six hundred feet in width cannot be matched in the world, and that is just what may be seen here, affording bathing facili-

ties that are availed of by hundreds. A sea-shore resort where little or no surf bathing is done suffers greatly from a picturesque point of view when compared with one where this healthful exercise is widely indulged in, and Old Orchard leads the van in this respect among New England watering places. The adjacent scenery is beautiful and strikingly varied, for it combines marine and inland characteristics, and never wearies one as more monotonous scenes are apt to do. Back of the beach, miles of pine forests extend in every direction. Lovers of the country will find endless pleasure walking and driving about here, and numerous points of interest are within easy reach. Fern Park, the Cascade, the Camp Ground, etc., Saco and Biddeford are reached by a horse railway four miles in length, and half hourly trips are made. The Orchard Beach R. R. runs to Saco River, and connection is made at Camp Ellis with steamers for Biddeford Pool and with those making the trip "up the Saco." The drainage and the water supply of the Beach are all that could be wished, the water being taken from the well-known "Indian Spring" and is of the choicest quality. There are many hotels on the beach, but it is no discredit to any of them to say that the new and elegant Hotel Fiske is unquestionably the most prominent in the entire region. This celebrated hostelry accommodates three hundred guests, being one of the largest on the coast. It is finely arranged and supplied with every convenience, each room being connected with the office by electric bells, and the building being illuminated by gas-light. The ballroom is without a rival in New England, and a first-class orchestra supplies music for the frequent hops and dinner concerts. Every Saturday night during the season is signalized by a grand hop.

E. B. Sears. Mammoth Bathing Establishment, Corner Old Orchard Avenue, opposite Sea Shore House. Many of the most eminent physicians have placed themselves on record as being decidedly in favor of surf bathing, and indeed no one can wonder at this, who is well-informed regarding the numerous benefits arising from intelligent use of old ocean's restorative powers. Old Orchard is considered to be the head-quarters for surf bathing on the New England coast, and there is no beach to be found anywhere, better adapted for the enjoyment of this exhilarating diversion, for the surf is generally heavy and the danger is reduced to a minimum. In the past, some trouble has been occasionally experienced in furnishing bathing accommodations to all who apply, but since the completion of the mammoth establishment carried on by Mr. E. B. Sears, the trouble has been done away with, as the facilities provided by this gentleman are among the most extensive as well as the most convenient in the country. Mr. E. B. Sears, the proprietor, who is the oldest bathing house manager at Old Orchard, and for eight years the proprietor of the Surf Bathing House, thanks his patrons for their liberal patronage and hopes to see the old faces once more at the Mammoth Bathing House, which is the best bathing house in New England; has elegant broad verandas all around, into which the public are cordially invited to come and see

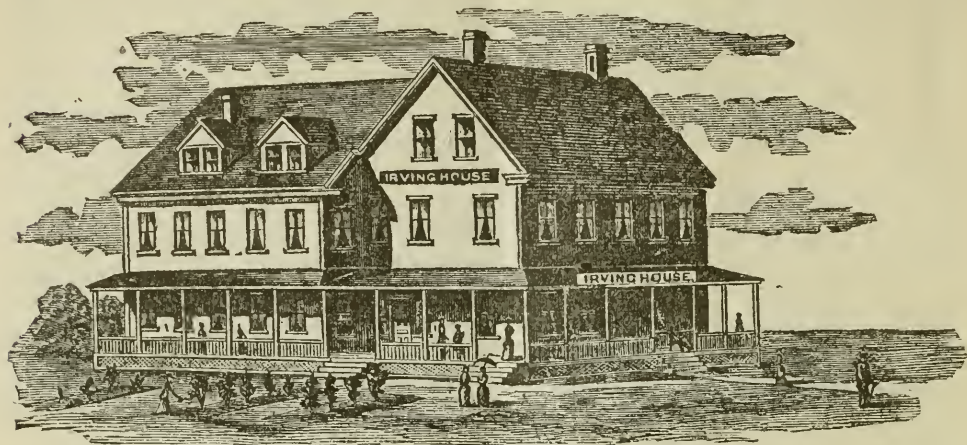
the sports on the beach, whether they wish to bathe or not. 200 bath houses. On either side of Mr. Sear's handsome office are large handsomely furnished rooms, one of which is for a waiting room and the other is a first-class barber shop. In the office is a large safe, provided free for the care of valuables while patrons are bathing. A large line of bathing suits, hats, caps and stockings for sale. Tobacco and cigars constantly on hand. A few elegantly furnished lodging rooms, in the main building, to let by the day. These rooms each command splendid views of the ocean and beach. A cordial invitation is extended to all to call. Baskets and bundles checked. Everything is new, fresh and "neat as a pin," and the arrangements are so made as to save patrons a great deal of the annoyance, looked upon by many as being inseparable from surf bathing. Mr. Sears is very moderate in his charges, and employs a sufficient number of assistants to handle his large business promptly and satisfactorily. Every caller is assured polite consideration, and every effort is made to banish all objectionable features.

Hotel Belmont, Old Orchard Beach, Geo. F. Holbrook manager. Wonderful as has been the development of Old Orchard Beach during the past decade, and incessant as have been the demands of the public for increased accommodations, the enterprising proprietors and managers of the hotels in the vicinity, have been very successful thus far in satisfying their guests. Of course there are instances where parsimonious management and narrow business methods have been observed, but these were the exceptions, and may be met with many cases of quite an opposite character. A fine example of the legitimate effect of discriminating liberality is that afforded by the career of Hotel Belmont, which is now receiving guests for the seventh season. From the inception of this enterprise, it has been managed in a style well-calculated to gain the confidence and esteem of the public, and the accommodations here provided, have come to be accepted as the standard of what should be furnished by a first-class beach house. The health and comfort of guests, are promoted in every possible way; the sanitary arrangements of the house being planned and carried out on scientific principles, and an abundant supply of pure spring water being furnished by the Old Orchard Aqueduct Company. The ventilation also is all that could be desired, an ample supply of fresh air being obtainable in every apartment, as aside from the many windows with which the building is furnished, there are broad hall-ways running directly through the hotel, a generally low temperature being secured at all times. Gas, speaking tubes, electric bells, etc., are to be found on the premises, and the spacious piazzas are illuminated with the electric light. A tastefully designed and appointed music-room, is on the first-floor, and some delightful entertainments are given during the season. Mr. Geo. F. Holbrook is the efficient manager of the "Belmont," and it is hardly necessary to state that he is determined to fully maintain the reputation of this favorite house. The *cuisine* is under the same management as formerly, and *bon vivants* will thus be able to renew the pleasures they have before enjoyed.

THE IRVING HOUSE,

OLD ORCHARD, MAINE.

MRS. G. S. GOOGINS, Proprietress.



The Irving House looks like a homelike place and its looks do not belie its character, for a more genuinely comfortable hotel cannot be found on the beach, and those who have experienced the barn-like accommodations provided at certain much more pretentious public houses will know how to appreciate the cordial hospitality extended here to every guest. Mrs. G. S. Googins gives personal attention to the management of the enterprise, and such of our readers as are familiar with the methods, need not be told that this assures a liberal provision being made for the comfort of all. The house is located on the sea wall and is hardly one minute's walk from the Boston & Maine depot. Nearly every room commands a good view of the ocean, and are bright and attractive as could be wished. Old Orchard unquestionably possesses the finest bathing beach in New England, and guests of the Irving House enjoy peculiar facilities for surf bathing—bath houses being connected with the hotel. The drainage is excellent, an abundant supply of pure spring water is provided, and in fact no precautions have been neglected to make the Irving as healthful as it is pleasant. No better place could be asked for at which to spend a vacation; the boating, fishing and gunning are first-class, and four mails daily are at the service of guests. Mrs. Googins is famed for "setting a good table" as the phrase goes, and makes it a point to supply her guests with the best the market affords, well cooked and politely served. Her terms are reasonable and her accommodations are uniformly satisfactory.

Mrs. E. B. Harford, Millinery and Fancy Goods, Old Orchard Street, Old Orchard. What is conceded by good judges to be one of the most tasty and attractive establishments in Old Orchard is that conducted by Mrs. E. B. Harford, located on Old Orchard Street, and as the goods therein handled are such as are popular and extensively used, a flourishing and steadily increasing business is done. Mrs. Har-

ford is an energetic lady, and the public have been quick to appreciate the many inducements offered by her and have given evidence of the fact by their liberal patronage. Millinery and Fancy Goods are exhibited in many styles, and those who are interested in the latest fashionable novelties in the way of millinery and fancy articles should not fail to inspect the stock, as many of the newest productions are shown. The stock handled includes Shade Hats, Ribbons, Laces, Flowers, Veilings, Hosiery, Gloves, Mitts, &c., Flannel for Bathing Suits and Underwear. Worsteds and Yarns in all shades and colors. A little line of Prints, Cotton Cloth and Dress Linings, Embroidery Silks of all kinds, Florence Knitting Silk, and Silks and Twist in the different shades and colors. Dress Braids and Steels. A variety of Aprons, Collars and Cuffs. Ruchings of every description, all of which are offered at very low prices. Mrs. Harford has attained a reputation for liberal business methods, that is, as high as it deserved and since her present establishment was opened she has filled many orders in a manner that has given satisfaction to all concerned. Her prices are low and all work is done at the shortest possible notice.

C. W. Gorham, Boarding and Livery Stable, corner Old Orchard and Grand Avenues, Old Orchard. There is no other beach resort in the country that can boast so great a variety of beautiful drives as Old Orchard, and the growing popularity of this watering place is largely due to the fact mentioned. Beautiful scenery is not uncommon in this state, and good roads are also to be frequently met with, but the two are seldom combined as they are in this vicinity. As may be imagined, livery stables are quite common, and the patronage accorded them shows how appreciative the public are of the pleasure and profit of driving. Occupying a very prominent position among such establishments, is that conducted by Mr. C. W. Gorham, on Grand and Old Orchard avenues, (which was established in 1855 by Mr. Gorham Sr.) for Mr.

Gorham has a large number of fine horses and carriages to let and his stable is one of the most liberally patronized on the beach. He has built up his present extensive trade by meeting every reasonable demand of the public, and in point of elegance and style, his turnouts have no superiors, while his prices are uniformly fair and moderate. Horses especially adapted for the use of ladies may always be had here, and luxurious and easy-riding carriages are at the disposal of patrons at all times. Mr. Gorham employs an ample force of assistants and insists upon courteous attention being given to every caller. The horses and vehicles are kept in the very pink of condition, and animals taken to board are assured discriminating care and the kindest of treatment. One only needs to visit this popular establishment to see that its popularity is well deserved, and under present methods of management, it is bound to maintain its position, at the head of all competitors.



J. I. Mackey, Old Orchard avenue. Alligator Teeth Jewelry Wholesale and Retail; Headquarters for all kinds of Florida Curiosities; Alligator Teeth, Mounted in Solid Gold in Ladies and Gents' Jewelry, consisting of Lace Pins, Brooches, Ear-rings, Bangle Bracelets, (a large variety), Sleeve Buttons, Bangle Rings, etc.; Sea Bean Jewelry, Fish Scale Jewelry; and the largest variety in the State of new, useful and ornamental works of art peculiar to Florida manufacture; Walking Canes of Orange, Crab Wood, Snake Wood, Red and Black Mangrove, and other rare and native woods, plain and carved with miniature 'gators clinging to the cane. More Northern people are going to Florida every winter, for it is a wonderfully attractive place, and even were it not for its genial climate would still be well worthy of a visit, on account of the many natural curiosities it contains. But unfortunately, there are many of us who are totally unable to spare the time necessary for a journey to that far corner of the Union, and we should be forced to abandon the idea of ever seeing the many curious productions of Florida and vicinity, were it not for the enterprise shown by such wide-awake business men as Mr. J. I. Mackey. This gentleman, as many of our readers doubtless know, has been identified with the sale of Florida cu-

rios for some time, having an establishment in Jacksonville, Florida. He is thus in a position to meet all competition, both as regards the beauty and the price of the articles he handles, and since he opened the store he now conducts on Old Orchard avenue, he has built up a large and growing trade. Among the more important articles handled may be mentioned, alligator teeth jewelry, consisting of lace pins, brooches, ear-rings, bracelets, sleeve buttons, etc., and other odd novelties in the line of sea bean and fish scale jewelry. Walking canes are also largely dealt in, a variety being offered, ranging from plain orange wood to rare sticks elaborately and artistically carved. Mr. Mackey quotes extremely low prices, and everything purchased of him may be implicitly depended upon to prove just as represented in every instance.

Chas. E. McLaughlin, Restaurant, Railroad Walk, Opp. Roller Coaster, Old Orchard. We have noticed at Old Orchard and many other resorts where excursion parties arrive daily, that the average excursionist comes not singly, but by twos, threes, and some times in families of six or eight. Now it is unnecessary to say that the first thought on arrival is "where shall we have dinner?" This question though simple in itself, requires some judgment in answering correctly. While one rarely wishes to pay a high price for a dinner at a hotel, many of the restaurants are anything but inviting in appearance either inside or out. The popular restaurant whose card is printed above, however, is open to none of these objections as the prices are moderate, the service prompt and courteous, the cooking first-class; while the air of neatness which pervades here gives added zest to the hearty appetites one usually finds at the beach.

Lowell House. J. R. Duff, Proprietor, Old Orchard. The Lowell House combines an unusual number of genuine advantages, and it is therefore not surprising that it is liberally patronized although it is a comparatively new aspirant for public favor. The proprietor of the establishment, Mr. J. R. Duff, is a gentleman of no small experience in hotel-keeping, and the outcome of his experience is to be seen in the intelligent provision made for the comfort of guests throughout the premises. The Lowell House is located on high ground, not far from the water's edge, and within three minute's walk of the depot. The rooms are spacious, airy and well lighted, and are newly furnished in the most comfortable style. In fact it is plainly manifest on examination, that no expense has been spared in the fitting up of the establishment, and no further proof is needed that Mr. Duff has sufficient at stake to cause him to look sharply after every detail of the management. Guests are made to feel at home and their comfort and convenience are carefully studied at all times. Mr. Duff pays prompt attention to correspondence, and a letter addressed to him at Old Orchard, P. O. Box 175, will be answered at once, any desired information being cheerfully furnished. The rates are from \$7.00 to \$10.00 per week, according to the location of rooms, and special terms will be arranged to suit special cases. The "Lowell" is a popular house, and fully deserves the hearty support it receives.

Gooding, Photographer, Old Orchard St., opposite Odd Fellows' Hall. Photographs and Tintypes. Groups at Hotels and Bathing Parties made at Short Notice. Unmounted Views of Old Orchard for Scrap Books. We doubt not that a few of our readers can sympathize with the man who when asked if he had had his picture taken lately, replied: "No, but I have been photographed twice." There is a decided difference between what is commonly understood as the "picture" of a person, and the production one is apt to receive at the hands of too many photographers, but still there are many highly skilled artists of this kind in the State who will always produce true portraits if given an opportunity to do so, and by no means the least successful of these is Mr. C. G. Gooding, whose studio is located at Old Orchard Beach. Many people seem to think that it is necessary to go to a large city in order to obtain a thoroughly first-class photograph, but in so thinking they make a great mistake, for in a number of the city establishments the only thing "first-class about the work turned out is the price put on the same. Mr. Gooding is able to guarantee satisfaction to his patrons, for he possesses all the needful facilities to do the best of work, and has had sufficient experience to accomplish the most artistic effects, and is prepared to execute all kinds of Photographing. Stereoscopic and Cabinet views of bathing parties taken to order on the beach or at the hotels. Photographs and tintypes taken at the rooms singly or in groups. Stereoscopic and Cabinet views of all the hotels in stock and for sale. Views of prominent places in and around Old Orchard, Scarborough, Wood Island, the Pool, Beach Scenes and Bathing Parties. Unmounted views of Old Orchard for Scrap Books. All work in the above styles is guaranteed, and orders left with this gentleman will be completed in a most satisfactory manner. Old Orchard Street, above Post Office.

The Lane Restaurant, Thos. L. Cleaves, Proprietor, near Ocean House Walk, Old Orchard. There is one class of information that is rather hard for a stranger in any locality to get, and that is reliable statements regarding the eligible restaurants. The hotels of course are known to everybody, and there is no trouble in finding one, but many people have neither the desire nor the means to stop at a hotel, if they can just as well avoid it, and it is especially for this class that the following facts are printed. Mr. Thomas L. Cleaves carries on a restaurant near Ocean House Walk that will suit everybody who don't expect city hotel accommodations at restaurant prices, and we can cordially recommend his establishment to our readers. It is popularly known as the Lane Restaurant, and here will be found good seasonable and nourishing food, well-cooked and neatly and promptly served. Employment is given to only thoroughly capable assistants, and meals are at reasonable hours. Clams and Fish are made a specialty. Mr. Cleaves has built up a large and steadily increasing trade, and what is more, has gained no small degree of popularity by reason of the liberal methods pursued. Ice Cream is always on hand and orders supplied for the quart or the gallon, and is offered

at the lowest market price. Private rooms are supplied for Dinner or Supper parties, also refreshments served for parties after the Hops and the aim of Mr. Cleaves is evidently to perfectly satisfy every customer.

Dr. A. F. Irish, Physician and Druggist, Old Orchard Drug Store, Old Orchard Beach. Even at so healthy a place as Old Orchard, people will become ill occasionally, and therefore the establishment carried on by Dr. A. F. Irish, is a public benefit. It was founded in 1876, and has come to be regarded as one of the "institutions" of the beach, for it has been carried on in a most liberal and enterprising manner. Dr. Irish is a native of Hartford, Maine, and is a graduate of Dartmouth, class of '63. He carries on operations in Lewiston during the winter, and is a physician and druggist of wide experience as well as approved education. A full stock of drugs, medicines and chemicals is constantly carried, and care is taken to handle only goods of standard quality. Dr. Irish strives to supply strictly pure drugs and medicines, and hence only purchases his stock from the most reliable dealers. Physicians' prescriptions are compounded at short notice, and great pains is taken to avoid the least possibility of error, while the prices quoted in this department are extremely moderate. The "Old Orchard Drug Store" has a more than local reputation, for customers are served with unusual faithfulness and courtesy, and those making purchases feel sure that they are getting the full worth of their money and can place the utmost dependence on the skill and carefulness of those filling their orders. Dr. Irish has also an extensive practice in this vicinity.

Sea Side House, W. G. Harmon, Proprietor, Old Orchard. At every summer resort there is a demand for hotels where the guests can enjoy all the comforts and freedom from restraint which one naturally desires on a vacation trip, and yet not be forced to pay exorbitant prices for accommodations. Those who have tried both the large and the small hotels will agree with us in our statement that for a "real good time" one must visit a house where "style" is not the most important matter under consideration, and where we can thoroughly enjoy the fresh sea-air and fine walks and drives Old Orchard is famous for. The Sea-Side house is in a good situation near the beach and also but a short distance from the depot, post office, stores, camp-ground, cottages, etc. Every facility is handy for the enjoyment of surf-bathing as it is near the best part of the beach and bathing suits can be obtainable at the many places in the vicinity—should one not be the owner of one. The table and service of this house are all that one could ask for while the prices are very reasonable. Special terms being made by the week or month. The company one finds at the Sea-Side house is always made up of agreeable people, and one can get much better acquainted here during a short stay than at the large and more pretentious hotels. The proprietor takes pleasure in the welfare and comfort of his guests and nothing is left undone that will make their stay here a pleasant one.

The Philadelphia, S. H. Patten, Proprietor, situated on the walk leading from the B. & M. Station to the Old Orchard House. The Philadelphia is a most desirable Cottage Hotel, a first class Restaurant, and its Ice Cream Parlors, where the celebrated Philadelphia Creams are served in plate, is known far and wide. The large number of excursionists and the many guests at hotels where ice cream is a luxury not indulged in daily, will appreciate the advantage offered by Mr. Patten in his popular "Philadelphia" restaurant and ice cream parlor. His creams are known far and wide for their richness, purity and fine flavor, the following named varieties constantly on hand; Strawberry, Lemon, Vanilla, Chocolate, Harlequin, Peach, Banana, Pistachio. It is rarely we find their equal except in large cities and then the prices charged are more than is charged at this popular restaurant. While a specialty is made of ice cream however we do not wish to convey the impression that this is the only article to be had here. Mr. Patten can furnish as tender, juicy a steak or as fine a chowder as a person can want, and however tired or weary one may be on arriving here—however hungry—and the fresh sea air is a wonderful appetizer, a visit to the "Philadelphia" will result in obtaining as fine a dinner as one could wish, and at a much lower price than if a large hotel was visited. Accommodations are afforded for rooming twenty-five guests, the furniture and bedding is all new and first-class, and the best of everything the market affords at reasonable rates for board by day or week, meals are also served at all hours.

Fred Whittier, Boarding and Livery Stable, Old Orchard avenue, Old Orchard. There is no place where one can appreciate the advantage of riding behind a good horse better than at Old Orchard. Here we have a beach ten miles in length and smooth as marble, while inland are some of the finest roads and most beautiful drives in the state. Whatever may have been

the case in the past, there is now no dearth of first-class teams as Mr. Fred Whittier has recently erected a fine large stable well stocked with easy riding carriages of all kinds, besides gentle and speedy horses which ladies can drive. These teams are let by the hour or day at very reasonable rates, and those who have once enjoyed a ride behind one of the fine teams furnished here, are pretty sure to return again. Horses are well harnessed and the appearance of the turnout to be had here will please the most particular. This stable is not filled with old broken down steeds one often finds at summer resorts, nor are the prices exorbitant. Horses also baited and boarded.

W. E. Leavitt & Co., dealers in Fancy Goods of every description, Old Orchard. The leading store and the oldest established at this popular beach is that conducted by Messrs W. E. Leavitt & Co. It is situated on Old Orchard avenue, and extends back connecting with the other store which faces the railroad platform opposite the Gorham House, giving an entrance on both sides. The store is stocked with one of the finest and most complete lines of fancy goods we have seen, and the long experience of Mr. Leavitt in the business has enabled him to select those articles which are in constant demand among summer visitors. Here one can find every variety of decorative and fancy articles for either beautifying the room or adorning the person. In the line of toys, pails, shovels and other goods which children consider indispensable for their full enjoyment of the beach, this is the headquarters, as the extensive trade from summer visitors plainly attests. The prices on all articles are extremely reasonable, as Mr. Leavitt believes in the motto, "large sales and low prices," and after once visiting this store customers are sure to return again. The extensive retail trade requires the service of several competent assistants who wait upon customers in an obliging and courteous manner.

WELLS, MAINE.

The town is situated about four miles from Kennebunk and Kennebunkport, and has a beautiful beach upon which are a number of cottages. Population in 1880 was 2,450.

W. B. Baston, Dealer in Groceries, Provisions, Dry Goods, Hats, Boots and Shoes, Crockery, etc., Wells. In a book of this kind, where descriptive articles are unavoidably restricted as to length, it is difficult to point out the salient features of such an establishment as is conducted by Mr. W. B. Baston in this town, without giving undue prominence to some of them at the expense of others. Mr. Baston, as many of our readers know, carries on a grocery and provision store, and yet this fails to give an adequate idea of the extent of his business, for he handles many articles not found in every establishment devoted to the sale of the important commodities mentioned. His stock of staple and fancy groceries is a very large and complete one, showing the signs of careful selection in every department. The teas and coffees offered, combine delicacy of flavor and uniform strength, to a degree only possible with the choicest and purest goods, and we have no hesitation in advising the most fastidious among our readers to make trial of such brands as are to be had here, for satisfaction is sure to follow where proper use is made of them. It is possible to spoil the best tea or coffee by wrong handling, but it is not difficult to follow the correct methods, and the result amply repays a little extra trouble. Flour, sugar, etc., are also supplied in quantities to suit, and the prices quoted on these commodities are always in accordance with the lowest market rates. Canned goods are handled in great variety and a full line of provisions is also carried at all times, also boots and shoes, hats and caps, dry goods, crockery and glassware. Mr. Baston strives to make the service offered to customers, as first-class as the goods that are dealt in, and he has been very successful in attaining this end. Prompt and polite attention is the rule here, and equal consideration is shown to all.

Ocean House, B. E. Tripp, Proprietor, Wells. The Ocean House is fortunate in its name to begin with, for one cannot hear it spoken without calling to mind a picture of the boundless sea, ruffled by cooling breezes and giving health and enjoyment to all in its vicinity. This picture is sure to be fully borne out by the reality, for the Ocean House is admirably situated, in full view of the beach, and is without doubt one of the most comfortable and healthful resorts on the New England coast. The proprietor, Mr. B. E. Tripp, is one of the few men who really know how to keep a hotel, and in saying this, we are but echoing the judgement pronounced on his ability by those who have made practical trial of the accommodations he offers. At the Ocean House, comfort is the thing most sought for, and we believe it would be impossible to find a hotel where the guests are made to feel more at home, or where their wishes are more skillfully and constantly anticipated. The premises occupied are spacious and well-arranged, and the guest

rooms are of good size and very conveniently furnished. An ample force of assistants is employed, and as Mr. Tripp gives close personal attention to the overseeing of affairs, everything runs smoothly as clockwork. A very important item to be considered in making choice of a hotel, is the table, for the most luxurious accommodations are of little avail unless guests are given good food and plenty of it. We have no hesitation in commending the *cuisine* of the Ocean House, for we know that it may safely challenge comparison with that of many a hotel where much higher rates are charged. In fact, much of the popularity of this hostelry is due to the service in this department, and those whose appetites are made ravenous by the tonic effects of ocean air, will find that Mr. Tripp takes pleasure in satisfying the hungry to the fullest extent. The facilities for driving, bathing, fishing, etc., are abundant, and as the Ocean House attracts a very desirable class of patrons, the agreeable society met with is well worthy of being spoken of as an additional inducement.

H. S. Moulton, Dry Goods, Boots and Shoes, Groceries, Provisions, Flour and Grain, Wells. The kind of an establishment that every house-keeper likes to find, is one where trustworthy goods are offered at low prices, and it is owing to the record that has been made in this respect, that the enterprise carried on by Mr. H. S. Moulton, has been given the leading position it now holds. This gentleman is always on the alert to advance the interests of his customers, for he has from the beginning, done business on the principle that his interests are practically identical with those of his patrons, and the extent of his trade affords unanswerable proof that this principle is a thoroughly sound one. A very large assortment of groceries, provisions, etc., is always carried in stock, and orders can therefore be filled without delay and all classes of trade catered to. In the line of fancy groceries, special attention may be called to the canned goods offered, for these are made up of the productions of the most celebrated packers, and are sure to prove satisfactory in every case. The public have learned that there is as much difference in canned as in fresh goods, and the danger of using improperly preserved vegetables, fruits and meats is now well understood. The prices quoted by Mr. Moulton on the canned articles he handles, will compare very favorably with those asked for decidedly inferior productions, and there is no excuse for accepting anything but the best. The teas, coffees and spices sold by him are also of the best quality, and the same may be said of the almost innumerable staples handled, such as dry goods, boots and shoes, flour, sugar, meal, salt and a host of others. Fresh vegetables and fruits are always in stock in their seasons, and in short food supplies of all kinds, may be bought here in large or small quantities at reasonable rates.

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Portland Livery Stable,

MARKET SQUARE,

Opp. U. S. Hotel.

H. P. S. Goold, . Proprietor.

During the summer season many visitors to the beaches and islands in this vicinity are often desirous of inspecting the many points of interest about Portland. In order to enjoy them at their best, however, it is necessary to engage a good horse and carriage and we know of no better place than that whose card heads this notice. The situation is central and can be reached by horse-cars from either the Union Depot or any of the wharves, or a telephone (207) or postal card message could be sent which would result in the carriage being sent to any place desired, thus enabling ladies to have a carriage at their disposal without the annoyance of being obliged to visit different stables before the carriage is obtained. There are many beautiful drives in and about Portland which no one at Kennebunkport or Old Orchard should miss. Among them we would mention the beautiful drive via Cape Elizabeth to the two-lights, which is considered one of the most beautiful in Maine, or to Falmouth Foreside, to Woodfords, or in fact in any direction from Portland the roads are good and the scenery fine. The teams furnished by Mr. Goold are good roadsters and many are perfectly safe for ladies to drive, although they will be furnished with drivers if desired. His carriages are easy riding and his prices reasonable, and altogether we know of no better place at which to procure a team. Among the different carriages obtainable at this stable we would mention his elegant open landaus, coupés, canoppy-top—single or double, etc., etc., and competent drivers are furnished who will point out all points of interest if desired.

THE WAVE.

KENNEBUNKPORT, ME.

The Wave. This lively journal is published during the summer season every Wednesday and Saturday by Mr. John Collins Emmons. It is this season printed on elegant sea-green paper, and has a handsome electrotyped heading representing a beach scene. Compared with other beach papers it stands among the very best and most influential. It is especially devoted to society news and beach gossip although it gives a liberal amount of other local matter. A glance at its advertising pages shows it to be well patronized not only by the local trades and hotels but by merchants in other adjacent towns and cities. Mr. Emmons although a young man of but 20 years of age has had quite an extended journalistic experience having been reporter on the *Old Orchard Summer Rambler* and local editor of *The Merrimack Journal* as well as being connected with other newspapers. He is probably the youngest newspaper publisher in the state. The circulation of *The Wave* during the summer season is perfectly immense considering the size of the place. On the hotel piazza nine out of every ten people will be seen reading them on the days of publication. Perhaps no better proof of its popularity can be given than the fact that its circulation this year is double that of last, which would seem to indicate that the people appreciated its bright and newsy columns. It seems to succeed in its aim "of being" a map of busy life, its fluctuation and its vast concerns.



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HANDS,
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Chapped Hands, Face and Lips, Sunburn,
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GENTLEMEN AFTER SHAVING

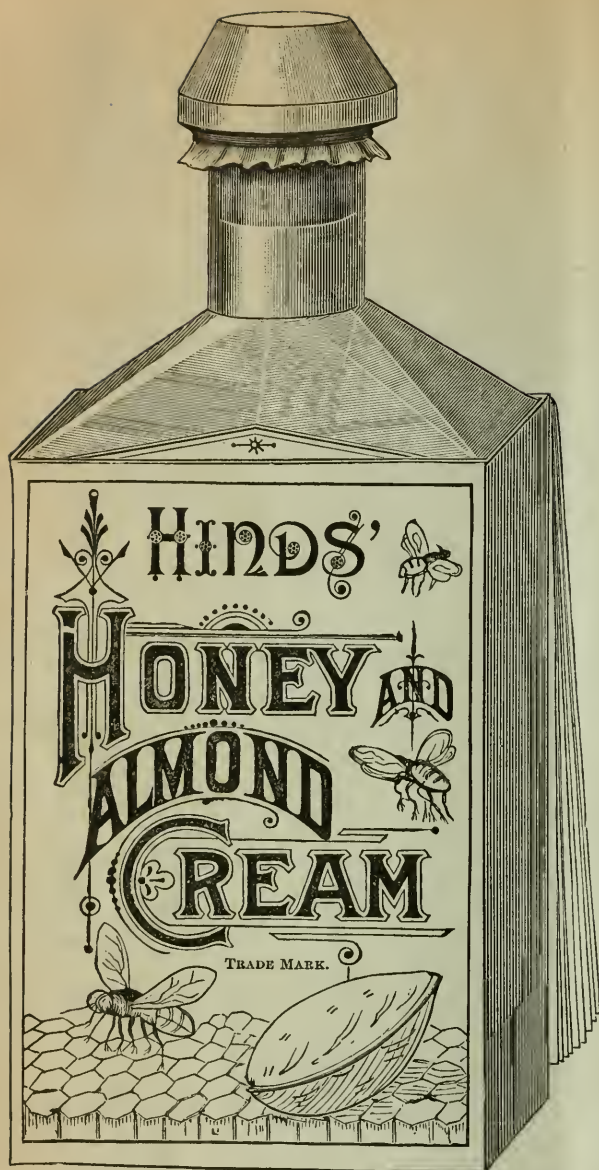
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